



City of San Antonio

Agenda Memorandum

File Number:

Agenda Item Number: 5

Agenda Date: June 1, 2023

In Control: City Council A Session

DEPARTMENT: Finance Department

DEPARTMENT HEAD: Troy Elliott

COUNCIL DISTRICTS IMPACTED: Citywide

SUBJECT:

Fitness Equipment for the San Antonio Fire Department

SUMMARY:

This ordinance authorizes a contract with Johnson Health Tech Retail, Inc. for the purchase and turnkey installation of fitness equipment for various facilities of the San Antonio Fire Department (SAFD) for a cost of \$264,399.17, and a trade in allowance of \$5,000.00, for a total cost of \$259,339.17. Funding for this contract is available from the FY 2023 General Fund Budget.

BACKGROUND INFORMATION:

Submitted for City Council consideration and action is an offer submitted by Johnson Health Tech Retail, Inc. for the purchase and turnkey installation of fitness equipment for various SAFD facilities.

The existing fitness equipment has exceeded its useful lifecycle and has become costly to maintain to a minimum level of efficiency. The City issued a Request for Offer (RFO) for Fitness Equipment for SAFD (RFO 6100015563) on April 18, 2023, with a submission deadline of April 24, 2023. Johnson Health Tech Retail, Inc. is recommended for contract award based on the published RFO specifications.

The new equipment will replace outdated, damaged, or broken equipment at 45 SAFD facilities throughout the City. Equipment includes 25 treadmills, 38 ellipticals, 6 climbmills, 4 rowers and other fitness and strength training equipment. In addition, the total price also includes 15 hours of training in the proper care, maintenance, and diagnostics for each piece of equipment at each fire facility at no additional cost to the City.

Johnson Health Tech Retail, Inc will provide the City with a one-time \$5,000 credit for approximately 74 outdated, damaged, or broken fitness equipment from 45 SAFD facilities. The City will not be charged any shipping or handling fees incurred with removing the trade-in equipment from the 45 facilities.

This procurement is made utilizing the BuyBoard cooperative contract number 665-22 and is made in accordance with the Texas Local Government Purchasing Cooperative (BuyBoard) passed on ordinance 97097, dated 1/30/2003. Contracts awarded through this Purchasing Cooperative are competitive and meet all bidding requirements.

The initial term of the agreement shall be for the period upon award by City Council and shall terminate upon delivery and installation of all goods ordered.

ISSUE:

This contract is for the purchase and turnkey installation of fitness equipment for various SAFD facilities. To better prepare first responders for the daily physical demands of their job duties, SAFD has provided each fire facility with fitness equipment for employees to exercise while on duty. Over the last ten years, SAFD has seen that participation in physical activity, or pre-habilitation, not only reduced the number and severity of injuries, but also reduced the costs associated with on-duty injuries in terms of workers compensation claims, overtime, backfill and high-class pay.

Warranty for the fitness equipment is the manufacturer's standard commercial warranty which ranges from 7 years for frame and motor; 3 years for parts, and 3 years for labor while strength training equipment may have up to a lifetime warranty.

The fitness equipment that was originally purchased in 2016 has reached the end of its usable life and requires replacement.

This contract is within the scope of the SBEDA Program. However, due to lack of available firms and/or subcontracting opportunities, the Goal Setting Committee was unable to apply a SBEDA tool to this contract.

The recommended award is an exception to the Local Preference Program.

The Veteran-Owned Small Business Preference Program does not apply to goods/supplies contracts, so no preference was applied to this contract.

ALTERNATIVES:

Should this contract not be approved, SAFD personnel will be required to utilize outdated equipment or forgo exercising at SAFD facilities. All of the current equipment is either broken or has reached the end-of-life cycle which has become costly to maintain to a minimum level of efficiency and safety.

FISCAL IMPACT:

This ordinance authorizes a contract with Johnson Health Tech Retail, Inc. to purchase and provide turnkey installation of fitness equipment for various SAFD facilities for a cost of \$264,399.17, and a trade in allowance of \$5,000.00, for a total cost of \$259,399.17. Funding for this contract is available from the FY 2023 General Fund Budget.

RECOMMENDATION:

Staff recommends approval of an ordinance for acceptance of a contract with Johnson Health Tech Retail, Inc. to replace and provide turnkey installation of fitness equipment for various SAFD facilities for a total cost of \$259,399.17.

This contract was procured by means of cooperative purchasing and a Contract Disclosure Form is not required.