



City of San Antonio

Agenda Memorandum

File Number:

Agenda Item Number: 6

Agenda Date: June 1, 2023

In Control: City Council A Session

DEPARTMENT: Finance Department

DEPARTMENT HEAD: Troy Elliott

COUNCIL DISTRICTS IMPACTED: Citywide

SUBJECT:

SAPD Annual Contract for Purchase of Single Turbine Engine Airbus H125 Helicopters

SUMMARY:

This ordinance authorizes a contract with Airbus Helicopters, Inc. in an amount not to exceed \$23,262,371.00 for the purchase of three (3) replacement new single engine turbine Airbus H125 helicopters and subsequent training and travel costs for the San Antonio Police Department (SAPD). The helicopters will be ordered during fiscal years 2023, 2024 and 2026, with delivery and expense anticipated the year following the respective order. Training courses for pilot transition training, mechanic training, and recurrent flight training will be held 1-12 months and 12-24 months after delivery for 20 students annually for each helicopter purchased.

Funds for the first helicopter in the amount of \$6,456,706 are available from Tax Notes and funds in the amount of \$679,469 for training and travel costs will be included in the FY 2024 General Fund Budget contingent approval of the annual budget. Funding for the remaining helicopters is included in the Capital Budget and training funds are contingent upon City Council approval of the annual budget.

BACKGROUND INFORMATION:

Submitted for City Council consideration and action is the attached bid tabulation of an offer from Airbus Helicopters, Inc. to provide the San Antonio Police Department with an annual contract for the purchase of three (3) new single engine turbine Airbus H125 Helicopters ordered during fiscal years 2023, 2024 and 2026 with delivery and funding in each of the subsequent years.

The helicopters will each be Airbus latest model years 2023, 2024 and 2026 or newer and configurations will be based on manufacturer's latest model year. The helicopters will be added to the current fleet of one (1) Airbus H125 and will replace three (3) Airbus models EC120B. The purchase of each Airbus H125 will replace one (1) Airbus EC120B in the fleet annually. The H125 helicopter is a multipurpose aircraft that will be utilized by the SAPD Helicopter Patrol Unit and will be operated in urban environments providing air support to uniformed, field and covert police units as well as search and rescue operations, firefighting capabilities, and SWAT insertions.

Estimated Expenditure: Annual contract: \$23,262,371.00 (Trade-In Credit applied)	2023 Purchase 2024 Funding	2024 Purchase 2025 Funding	2026 Purchase 2027 Funding
Helicopter	\$6,906,706	\$7,273,129	\$7,784,641
Trade-In Credit	(\$450,000)	(\$200,000)	(\$200,000)
Total Capital Budget (Helicopter less Trade-In Credit)	\$6,456,706	\$7,073,129	\$7,584,641
General Fund (Travel and Training)	\$679,469	\$715,345	\$753,081
Total	\$7,136,175	\$7,788,474	\$8,337,722

The Finance Department, Purchasing Division issued a competitive Request for Offer (RFO) for "SAPD Annual Contract for Purchase of Single Turbine Engine Airbus H125 Helicopters" (RFO 6100015694) on December 12, 2022, with a submission deadline of January 27, 2023. The RFO was advertised in the HartBeat, TVSA channel, the City's Bidding & Contracting Opportunities website, the San Antonio e-Procurement System and an email notification was released to a list of potential Respondents. One proposal was received. Airbus Helicopters, Inc. is recommended for contract award and meets the published specifications.

This purchase was made utilizing a public health or safety exemption to allow for procurement of manufacturer specific helicopters currently being utilized, and operated by SAPD, thus providing for standardized equipment operations for all personnel using and operating the equipment.

ISSUE:

This ordinance approves a contract with Airbus Helicopters, Inc. for an annual contract for the purchase of Single Turbine Engine Airbus H125 Helicopters ordered in years 2023, 2024 and 2026 for delivery and payment in the subsequent year.

The contract will provide SAPD with training courses for pilot transition training, mechanic training, recurrency flight training 1-12 months and 12-24 months after helicopter delivery for 20 students annually, for each helicopter purchased. This contract includes travel costs for round trip air, hotel, meals/per diem and car rentals.

The Small Business Economic Development Advocacy (SBEDA) Ordinance requirements were waived due to the lack of small, minority, and/or women businesses available to provide these goods and services.

There were no bids submitted from local bidders for this contract; therefore, the Local Preference Program was not applied

The Veteran-Owned Business Program does not apply to good/supplies contracts, so no preference was applied to this contract.

ALTERNATIVES:

Should this contract not be approved, the San Antonio Police Department will be unable to replace three aged helicopters and receive a trade-in credit for three (3) aged helicopters. The helicopters for trade in 2023 and 2024 include two (2) 2013 Model EC120B Airbus Helicopters and one (1) EC120B helicopter in 2026. Also, this will lead to added expenses in overhauling the engine on the current helicopters as well as down time for necessary maintenance.

FISCAL IMPACT:

This ordinance authorizes a contract with Airbus Helicopters, Inc. in an amount not to exceed \$23,262,371.00 for the purchase of three (3) new single engine turbine Airbus H125 helicopters and subsequent training and travel costs for the San Antonio Police Department (SAPD). The helicopters will be ordered during fiscal years 2023, 2024 and 2026, with delivery and funding anticipated the year following the respective order. Training courses for pilot transition training, mechanic training, and recurrent flight training will be held 1-12 months and 12-24 months after delivery for 20 students annually for each helicopter purchased.

Funding for the first helicopter in the amount of \$6,456,706 shall be appropriated in the Helicopter Replacement project as part of the FY 2023-FY 2028 Capital Improvement Program funded through Tax Notes. Funding in the amount of \$679,469 for training and travel costs would be funded from General Fund in FY 2024 and is contingent on City Council approval of annual budget. The funds for the remaining helicopters and training in the outer years are contingent on City Council approval of the annual budget.

RECOMMENDATION:

Staff recommends the approval of the contract with Airbus Helicopters, Inc. to provide the San Antonio Police Department three (3) H125 helicopters, training, and travel costs for total not to

exceed \$23,262,371.00.

This contract is procured by means of competitive Request for Offer and a Contracts Disclosure Form is not required.