



# City of San Antonio

## Agenda Memorandum

**File Number:**

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**Agenda Item Number:** {{item.number}}

**Agenda Date:** June 15, 2023

**In Control:** City Council A Session

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**DEPARTMENT:** Office of Innovation

**DEPARTMENT HEAD:** Brian Dillard

**COUNCIL DISTRICTS IMPACTED:** District 1, District 3, District 2, District 4, District 5, District 6

**SUBJECT:**

Contract for Digital Connectivity in Underserved Community Areas

**SUMMARY:**

This ordinance approves a professional services contract with Southwestern Bell Telephone Company DBA AT&T Texas to provide Digital Connectivity in Underserved Community Areas. Total amount of the effort is \$22,200,743. AT&T will pay \$13,320,446 of the costs and the City will pay \$8,880,297. Funding for this contract is available from the American Rescue Plan Act (ARPA) funds and the FY 2023 General Fund Budget.

**BACKGROUND INFORMATION:**

On August 26, 2022, the draft Digital Connectivity in Underserved Community Areas RFP was briefed at Audit and Accountability Committee during the Pre-Solicitation High Profile Briefings section. The RFP was a component of an overall effort to connect 100% of households to reliable internet and serves to meet the immediate needs of many of our unserved and underserved neighbors.

The Digital Connectivity RFP was a joint RFP between COSA and Bexar County. The RFP

included 37 total census tracts; 11 in unincorporated Bexar County and 26 within City boundary.

The RFP was released on July 6, 2022 with a due date for responses on October 5, 2022.

Four responses were captured and reviewed by committee. One response was deemed invalid, and another did not score well enough to move to consideration for a contract, which left two vendors for consideration, AT&T and Spectrum.

AT&T offered to cover all 26 census tracts identified within incorporated City of San Antonio. Spectrum offered to cover 10 of the 11 census tracts identified in the unincorporated Bexar County. The total amount of these solutions is \$53,883,743, of which \$39,603,446 (71%) is offered to be covered by both vendors, leaving \$14,280,297 to be covered by COSA and Bexar County.

#### **ISSUE:**

This ordinance authorizes the execution of a contract with AT&T to provide affordable, quality, fiber connectivity to 20,200 households, businesses, and community assets across Council Districts 1, 2, 3, 4, 5, and 6.

Total amount of the effort for the 26 census tracts applicable to the City of San Antonio's contract is \$22,200,743. AT&T will pay \$13,320,446 of the costs, and the City will pay \$8,880,297.

#### **ALTERNATIVES:**

City Council could choose not to enter into a contract agreement with the selected vendor, and the City could re-issue the RFP and solicit proposals from additional vendors. This action would delay offering a digital connectivity solution to residents in the identified areas.

#### **FISCAL IMPACT:**

This ordinance approves a professional services contract with Southwestern Bell Telephone Company DBA AT&T Texas to provide Digital Connectivity in Underserved Community Areas. Total amount of the effort is \$22,200,743. AT&T will pay \$13,320,446 of the costs and the City will pay \$8,880,297. Funding for this contract is available from the American Rescue Plan Act (ARPA) funds and the FY 2023 General Fund Budget to include \$155,484.00 available from the Mayor's Adopted FY 2023 General Fund Budget .

#### **RECOMMENDATION:**

Staff recommends approval of an ordinance for acceptance of a contract agreement with Southwestern Bell Telephone Company DBA AT&T Texas to provide Digital Connectivity in Underserved Community Areas.

This contract is procured by means of Request for Proposals.

