



City of San Antonio

Agenda Memorandum

File Number:

Agenda Item Number: 25

Agenda Date: March 23, 2023

In Control: City Council A Session

DEPARTMENT: Solid Waste Department

DEPARTMENT HEAD: David Newman

COUNCIL DISTRICTS IMPACTED: Citywide

SUBJECT:

Recycling of Metals Contract

SUMMARY:

This Ordinance authorizes acceptance of a contract with Monterrey Iron & Metal to provide the Solid Waste Management Department (SWMD) recycling of metals services. Monterrey Iron & Metal will pay the City \$180 per net ton if the City delivers to vendor facility and \$140 per net ton if the vendor picks up metals from City locations on a monthly basis. The estimated fiscal impact is \$60,000.00 annual revenue, and all revenue will be deposited in the Solid Waste Operating Fund.

BACKGROUND INFORMATION:

Recycling of metals collected at various locations citywide requires utilizing a provider that has the technology, equipment, facilities, and experience necessary to comply with safety and environmental requirements. In an effort to facilitate the collection and process of recyclable metals, the City advertised a Request for Proposals (RFP) to seek interested parties in providing a Recycling of Metals Services.

On April 2, 2022, a Request for Proposals (RFP) was released for Recycling of Metals with a

submission deadline of May 30, 2022. The RFP was advertised in the Express-News, TVSA channel, the City's Bidding & Contracting Opportunities website, the San Antonio e-Procurement System and an email notification was released to a list of potential Respondents. The estimated fiscal impact is \$60,000.00 annual revenue, and all revenue will be deposited in the Solid Waste Operating Fund.

A total of two (2) proposals were received and deemed eligible for review. The evaluation team consisted of representatives from the Solid Waste Management Department.

The Evaluation Committee met on October 12, 2022 for discussion on each of the Respondent's proposals. The evaluation of each proposal was based on a total of 100 points: 30 points allotted for experience, background, qualifications; 40 points allotted for proposed plan; and 15 points allotted for price. The Committee recommends Monterrey Iron & Metal for award as the firm receiving the highest collective score from the evaluation categories.

The Small Business Economic Development Advocacy (SBEDA) Ordinance requirements were waived due to the lack of small, minority, and/or women businesses available to provide these goods and services.

Recommended Award is in accordance with the Local Preference Program (LPP). The LPP program was applied in the evaluation of responses received for this contract, and the recommended Respondent received 10 points for being headquartered within the incorporated San Antonio City limits.

Recommended Award is in accordance with the Veteran-Owned Small Business (VOSB) Preference Program. The VOSB program was applied in the evaluation of responses received for this contract; however, the highest ranked firm is not a VOSB eligible firm.

Under this agreement, Monterrey Iron & Metal will take possession of all metals collected from the City of San Antonio curbside collections, the Bulky Waste collection facilities, various departments and other collection programs.

All expenses for the recycling of metals service will be covered by the selected provider. Monterrey Iron & Metal will collect the metal from any City facility and will provide the departments with containers that would be able to drop off the same day as required.

Additionally, the City would also have the choice of delivering the recyclable metal to the provider facilities if needed.

ISSUE:

This ordinance authorizes the execution of a revenue agreement with Monterrey Iron & Metal to provide recycling of metals services to the City of San Antonio.

ALTERNATIVES:

City Council could choose not to enter into a revenue agreement with the selected vendor, and the City could re-issue the RFP and solicit proposals from additional vendors. This action would delay offering a recycling of metals service to various City Departments.

FISCAL IMPACT:

Monterrey Iron & Metal will pay the City \$180 per net ton if the City delivers to vendor facility and \$140 per net ton if the vendor picks up metals from City locations on a monthly basis. The estimated fiscal impact is \$60,000.00 annually, and all revenue will be deposited in the Solid Waste Operating Fund.

RECOMMENDATION:

Staff recommends the execution of a revenue agreement with Monterrey Iron & Metal to provide recycling of metals services for the City of San Antonio.

This contract is procured by means of Request for Proposals and a Contracts Disclosure Form is attached