



City of San Antonio

Agenda Memorandum

File Number:

Agenda Item Number: 6

Agenda Date: March 9, 2023

In Control: City Council A Session

DEPARTMENT: Finance Department

DEPARTMENT HEAD: Troy Elliott

COUNCIL DISTRICTS IMPACTED: Citywide

SUBJECT:

Purchase & Maintenance of Ambulance Stretchers, Combination Chairs, and Cot Holders

SUMMARY:

A. Submitted for Council consideration and action is an ordinance authorizing the City to participate in a Cooperative Purchasing Agreement with SAVVIK Buying Group Purchasing Cooperative.

B. Additionally, this ordinance will authorize a contract with Stryker Sales, LLC to provide ambulance stretchers, cots, and lifting systems for the San Antonio Fire Department, Emergency Medical Services Division for an estimated total cost of \$525,000.00 annually, \$1,575,000.00 for a 3-year contract period. Funding for this contract is available from the FY23 General Fund Adopted Budget. Funding for additional years is contingent on Council approval of Department budget.

BACKGROUND INFORMATION:

A. SAVVIK Buying Group (SAVVIK) is a public safety purchasing cooperative. Cooperative purchasing allows the City of San Antonio to achieve cost savings through bulk volume discounts by combining purchasing power. Also, participating governmental entities and vendors realize

additional cost savings through a single bid process, eliminating the need for multiple bids by such entities and multiple responses by vendors. Contracts are procured on a competitive basis in the accordance with the law applicable to the party responsible for the procurement.

SAVVIK is a cooperative purchasing program, that makes its contracts for commodities and services available to its cooperative members, such as the City of San Antonio at no cost. The City desires to enter into a contract with Stryker Sales, LLC via the SAVVIK Cooperative in order to make use of such contract that would be of benefit to the City. Any such commodity or service contract would be brought before City Council for approval prior to use in the same manner as contracts procured by the City.

B. Submitted for Council consideration and action if the offer submitted by Stryker Sales, LLC for the purchase and maintenance of ambulance stretchers, combination chairs, and cot holders for the San Antonio Fire Department (SAFD). Additionally, Stryker Sales, LLC will provide maintenance and extended warranty coverage service plans on equipment.

These stretchers are utilized by the Emergency Medical Service (EMS) Division during emergency incidents for moving and transporting patients. The proposed stretchers and equipment have been approved and recommended by the EMS Tool and Equipment Committee. The Committee did extensive research on a variety of stretchers and recommended the Stryker brand due to an innovative battery-powered hydraulic system that raises and lowers the patient with the touch of a button, reducing strenuous lifting and the associated risk of back injury to medics.

All ambulances are currently configured to accept Stryker stretchers and all paramedics receive specialized stretcher training. As ambulances are removed from service for preventative maintenance or repairs, the paramedics are assigned to other ambulances. By maintaining a standardized fleet, stretchers are interchangeable with all ambulances. As a result, a smaller spare stretcher and parts inventory can be maintained reducing the overall cost to the City.

Pending Council approval of the cooperative program, this purchase shall be made in accordance with the SAVVIK Buying Group (SAAVIK) Cooperative Program. The stretchers, combination chairs, and cot holders will be purchased from Stryker Sales, LLC utilizing the SAVVIK cooperative contract number #2019-15. The use of the cooperative contract allows SAFD to access brand specific equipment that is already utilized by SAFD, and as such will continue to provide for standardized equipment operations for all personnel using Stryker stretchers, combination chairs and cot holders.

ISSUE:

The San Antonio Fire Department, EMS Division is seeking City Council approval of a contract with Stryker Sales, LLC via SAVVIK Cooperative. SAFD has identified the need to purchase replacement ambulance stretchers, combination chairs, and cot holders. Additionally, the contract provides a service plan to include all parts and labor for repairs, and a set labor rate and discounted parts for any repairs outside the service plan.

SAVVIK cooperative purchasing program complies with the Texas Interlocal Cooperation Act, Chapter 791.025 of the Texas Government Code and all agreements offered through SAVVIK have been competitively bid and are in compliance with Texas Statutes.

The Small Business Economic Development Advocacy (SBEDA) Ordinance requirements were waived due to the lack of small, minority, and/or women businesses available to provide these goods and services.

This contract is an exception to the Local Preference Program.

The Veteran-Owned Small Business Preference Program does not apply to goods/supplies contracts, so no preference was applied to this contract.

ALTERNATIVES:

Should this contract not be approved, the SAFD and EMS Division will have to consider an alternative method of purchasing ambulance stretchers, cots, and lifting systems. Any alternative method will undoubtedly result in a lapse of life saving services for an unspecified time.

FISCAL IMPACT:

This ordinance will authorize a contract with Stryker Sales, LLC to provide ambulance stretchers, cots, and lifting systems for the San Antonio Fire Department, Emergency Medical Services Division for an estimated total cost of \$525,000.00 annually, \$1,575,000.00 for a 3-year contract period. Funding for this contract is available from the FY23 General Fund Adopted Budget. Funding for additional years is contingent on Council approval of Department budget.

RECOMMENDATION:

Staff recommends approval to participate in the Cooperative Purchasing Agreement with the SAVVIK Buying Group Cooperative known as SAVVIK and the approval to enter into a contract with Stryker Sales, LLC to provide the Fire Department and Emergency Medical Services Division with ambulance stretchers, cots, and lifting systems for a total annual cost of \$525,000.00.

This contract is procured by means of cooperative purchasing and a Contracts Disclosure form is not required.