



City of San Antonio

Agenda Memorandum

File Number:

Agenda Item Number: 5

Agenda Date: February 9, 2023

In Control: City Council A Session

DEPARTMENT: Finance Department

DEPARTMENT HEAD: Troy Elliott

COUNCIL DISTRICTS IMPACTED: Citywide

SUBJECT:

San Antonio Fire Department Aerial Platform Ladder Truck

SUMMARY:

This ordinance authorizes a contract with Siddons-Martin Emergency Group, LLC, to provide an Aerial Platform Ladder Truck for the San Antonio Fire Department for a total cost of \$1,995,819. Of this amount, \$1,515,752.17 will be funded through the Assistance to Firefighters Grant and matching funds in the amount of \$480,066.83 from the FY 2023 General Fund Adopted Budget. This funding is contingent upon award of grant. If the grant is not awarded the purchase of the truck in the amount of \$1,995,819.00 will be funded through municipal lease.

BACKGROUND INFORMATION:

Submitted for City Council consideration and action is a proposal submitted by Siddons-Martin Emergency Group, LLC to provide an Aerial Platform Ladder Truck for the San Antonio Fire Department (SAFD). This contract will provide SAFD with an aerial platform ladder truck, a heavy-duty vehicle, for fighting fires and other emergency response requirements. The current Fire Department inventory consists of 21 frontline ladder type trucks, 9 authorized spare units, 54 frontline pumper trucks, and 15 spare units. This contract will provide a vehicle that will be added to the fleet to increase the number of frontline ladder type trucks to 22. The life expectancy of

these replacement units is 180 months. This vehicle has a long lead fabrication time of 1,095 days.

An electric vehicle alternative is currently not readily available due to market availability, physical demands on the vehicle, service application, vehicle driving range, and charging infrastructure.

The City issued a Request for Offer (RFO) for “SAFD Platform Ladder Truck” (RFO, 6100016339) on December 8, 2022, to Siddons-Marting Emergency Group, LLC with a submission deadline of December 15, 2022. Based on their Proposal, the Siddons-Martin Emergency Group, LLC is recommended for contract award based on the published bid specifications.

This purchase is made in accordance with the Houston-Galveston Cooperative Program passed on Resolution 96-41-48 dated 10/10/1996. This Aerial Platform Ladder Truck will be purchased from Siddons-Martin Emergency Group, LLC utilizing the Houston Galveston Area Council cooperative contract number FS12-19. The use of the cooperative contract allows SAFD to access brand specific Aerial Platform Ladder Truck to provide standardized equipment operations for all personnel using the vehicle and equipment.

The HGAC Cooperative Program is administered by the Houston/Galveston Cooperative. All products and services included in this cooperative were competitively bid and awarded by the Cooperative’s Board of Trustees based on Texas statutes.

The initial term of the agreement shall be for the period upon award by City Council and shall terminate upon delivery of all goods ordered.

ISSUE:

This contract will provide the City of San Antonio Fire Department with either a 2025 or 2026 Pierce Velocity Aerial Platform Ladder truck, whichever model year is available at the time this order is built.

The units have a one-year bumper-to-bumper warranty and the cab and chassis are covered by a three-year warranty.

This vehicle purchase is for a heavy-duty vehicle. Light-duty vehicles are defined as Class 1 - Class 2 vehicles weighing 10,000 lbs. or less. Medium-duty vehicles are defined as Class 3 -Class 6 vehicles weighing 10,001 - 26,000 lbs. Heavy-duty vehicles are defined as Class 7 – Class 8 vehicles weighing 26,001 and greater. A commercial driver license is required to operate heavy-duty vehicles.

The Small Business Economic Development Advocacy (SBEDA) Ordinance requirements were waived due to the lack of small, minority, and/or women businesses available to provide these goods and services.

This award is an exception to the Local Preference Program.

The Veteran-Owned Small Business Preference Program does not apply to goods and supplies contracts, so no preference was applied to this contract.

ALTERNATIVES:

Should this contract not be approved, it would prolong the City's place in queue for a new platform ladder truck order and the impact would be in 2025 when called to respond to firefighting emergencies using the same equipment count available in 2019.

FISCAL IMPACT:

This ordinance authorizes a contract with Siddons-Martin Emergency Group, LLC, to provide an Aerial Platform Ladder Truck for the San Antonio Fire Department for a total cost of \$1,995,819. Of this amount, \$1,515,752.17 will be funded through the Assistance to Firefighters Grant and matching funds in the amount of \$480,066.83 from the FY 2023 General Fund Adopted Budget. This funding is contingent upon award of grant. If the grant is not awarded the purchase of the truck in the amount of \$1,995,819.00 will be funded through municipal lease.

RECOMMENDATION:

Staff recommends approval of an ordinance for acceptance of a contract with Siddons-Martin Emergency Group, LLC, to provide an Aerial Platform Ladder Truck for the San Antonio Fire Department for a total cost of \$1,995,819.00.

This contract was procured by means of cooperative purchasing and a Contract Disclosure Form is not required.