



City of San Antonio

Agenda Memorandum

File Number:

Agenda Item Number: 7

Agenda Date: January 26, 2023

In Control: City Council A Session

DEPARTMENT: Finance Department

DEPARTMENT HEAD: Troy Elliott

COUNCIL DISTRICTS IMPACTED: Citywide

SUBJECT:

Annual Contract for Police Patrol Ford Explorer Interceptors

SUMMARY:

This ordinance authorizes a contract with Silsbee Ford Inc., to provide Police Patrol Ford Explorer Interceptor Utility Vehicles, to be utilized by the San Antonio Police, San Antonio Fire, and Airport Police Departments for an estimated total cost of \$8,148,827.70. Funding for this contract is available in the amount of \$7,991,857.70 from the FY 2023 Equipment Renewal and Replacement Fund Budget and \$156,970.00 from the FY 2023 Adopted General Fund Budget.

BACKGROUND INFORMATION:

Submitted for City Council consideration and action is an offer submitted by Silsbee Ford Inc., to provide 178 replacement and 4 new Police Patrol Ford Explorer Interceptor Utility Vehicles. These vehicles are mid-sized sport utility vehicles that will be used by the Police Department for routine police work and provide support of public safety, law enforcement, and security for the residents of the City of San Antonio and surrounding areas.

The City's current fleet includes 794 police patrol vehicles utilized by SAPD, Aviation, and Park Police. An electric vehicle alternative is currently not readily available for police patrol use due to

market availability, physical demands on the vehicle, service application, vehicle driving range, and charging infrastructure. However, SAPD is currently testing a 2022 Tesla Model Y Long Range AWD vehicle for possible law enforcement use which was authorized for purchase through Ordinance # 2022-06-23-0499.

This purchase also includes two (2) hybrid Ford Explorer Interceptor Utility Vehicles for testing and assessment by SAPD.

The City issued a Request for Offer (RFO) for “Annual Contract for Police Patrol Ford Explorer Interceptors” (RFO, 6100016134) on October 10, 2022, with a submission deadline of October 21, 2022. One offer was received. Silsbee Ford Inc. is recommended for contract award and meets the published RFO specifications.

This contract was procured on the basis of a TIPS-USA Cooperative # 210907 and is made through The Interlocal Purchasing System (TIPS) Cooperative Program passed on Ordinance 2009-12-10-1002, dated 12/10/2009. The use of the cooperative contract allows San Antonio Police Department (SAPD) to access brand specific vehicles to provide standardized equipment operations for all personnel using the vehicle and equipment.

Under Collective Bargaining Agreement 2016-2021, Article 10 - Section 7 the San Antonio Police Officers Association (SAPOA) Labor Relations Committee (LRC) recommended the Police Patrol Ford Interceptor Utility Vehicles as a traffic patrol vehicle and pursuit vehicle. The LRC reviews equipment requirements in support of law enforcement operations. Police patrol vehicles are replaced in accordance with the Collective Bargaining Agreement (CBA).

This contract will begin upon award and date of the ordinance and shall terminate on June 30, 2023, or when vendor’s available supply of 2023 Ford Explorer Interceptors is depleted, whichever is sooner.

ISSUE:

This ordinance authorizes an annual contract to be active until the manufacturers cut-off date. Due to a fast-changing market orders can be stopped at any time. This contract is anticipated to provide 182 replacement Police Patrol Ford Interceptor Utility Vehicles. Additional patrol vehicles can be purchased as needed under the same terms and conditions for public safety initiatives enforced by Airport Police and Park Police, as well as in a painted white configuration for the Fire Department scene response. The vehicles provided on this contract have a 36,000 mile/36-month bumper-to-bumper warranty.

This vehicle purchase is for light-duty vehicles. Light-duty vehicles are defined as Class 1 - Class 2 vehicles weighing 10,000 lbs. or less. Medium-duty vehicles are defined as Class 3 -Class 6 vehicles weighing 10,001 - 26,000 lbs. Heavy-duty vehicles are defined as Class 7 – Class 8 vehicles weighing 26,001 and greater. A commercial driver license is required to operate heavy-duty vehicles.

The Small Business Economic Development Advocacy (SBEDA) Ordinance requirements were waived due to the lack of small, minority, and/or women businesses available to provide these goods and services.

This award is an exception to the Local Preference Program.

The Veteran-Owned Small Business Preference Program does not apply to goods and supplies contracts, so no preference was applied to this contract.

ALTERNATIVES:

All vehicles will have met or will meet its age or mileage requirement cycles before replacement. The replacement date is considered the optimum time for replacement as delaying the acquisition could make the vehicles no longer economically feasible to repair and could lead to the department's inability to provide essential services to the residents of San Antonio. The alternative is to continue utilizing the current equipment; however, the ability to support security and safety of the community may be negatively impacted.

FISCAL IMPACT:

This ordinance will approve a contract with Silsbee Ford, Inc., to provide Police Patrol Ford Explorer Interceptor Utility Vehicles, for an estimated total cost of \$8,148,827.70. Funding for this contract is available in the amount of \$7,991,857.70 from the FY 2023 Equipment Renewal and Replacement Fund Budget and \$156,970.00 from the FY 2023 Adopted General Fund Budget.

RECOMMENDATION:

Staff recommends approval of an ordinance for acceptance of a contract with Silsbee Ford Inc., to provide Police Patrol Ford Explorer Interceptor Utility Vehicles, for an estimated total cost of \$8,148,827.70.

This contract was procured by means of cooperative purchasing and a Contract Disclosure Form is not required.