



City of San Antonio

Agenda Memorandum

File Number:

Agenda Item Number: 8

Agenda Date: October 20, 2022

In Control: City Council A Session

DEPARTMENT: Finance Department

DEPARTMENT HEAD: Troy Elliott

COUNCIL DISTRICTS IMPACTED: Citywide

SUBJECT:

Smith & Wesson 9MM M&P Handguns and Accessories, and Annual Contract for 9MM Hornady Ammunition for Police Officers and Other Law Enforcement Officers

SUMMARY:

A. This ordinance authorizes a contract with ProForce Marketing, Inc. to provide Smith & Wesson 9MM M&P 9 M2.0 handguns and accessories for a cost of \$2,379,286.00 for the Police Department, Aviation Police, Parks Police, and Fire Department - Arson Unit. The City anticipates receiving a discount in the amount of \$533,400.00 from officers buying back their on-duty weapons at a cost. The total one-time cost to the City for this purchase is \$1,845,886.00. Funds in the amount of \$1,809,826.00 are available for the FY 2023 General Fund \$36,060.00 is available from FY 2023 Airport Operating & Maintenance Fund.

B. This ordinance will also authorize a contract with GT Distributors, Inc., for 9MM Hornady ammunition for Police and other Law Enforcement, consisting of LE Brass Case Training and Luger-Flex Lock Duty ammunition for an estimated cost of \$1,347,307.32 annually; and an estimated cost of \$6,736,536.60 for a five-year contract period. Funds are included in the FY 2023 General Fund and Airport Operating Budgets for the first year. Funding for subsequent years is contingent upon City Council approval of the annual budget.

The Public Safety Committee was briefed on this item on September 27, 2022.

BACKGROUND INFORMATION:

A. SAPD has carried the Smith & Wesson .40 caliber duty handgun since 2013, these guns have a life expectancy of 10 years and are reaching their end of life. In January 2021, the Labor Relations Committee (LRC) began evaluating the most current law enforcement handgun models.

Based on the LRC's recommendation, the City issued a Request for Offer (RFO) for "Purchase of 9MM M&P Smith & Wesson handguns and accessories for SAPD Officers and other Law Enforcement Officers" (RFO 6100015757) on July 11, 2022 with a submission deadline of August 19, 2022. Three proposals were received. ProForce Marketing, Inc. met the published requirement specifications and is recommended for contract award.

This contract will allow the purchase of 3,094 Smith & Wesson 9MM M&P handguns and accessories. As part of this contract, the vendor will manage a process by which current law enforcement officers will have the opportunity to purchase their current on-duty weapon at a cost and the proceeds will offset the cost paid by the City. Any old duty handguns not purchased will be destroyed by the City. The new 9MM handguns will be issued to law enforcement officers during yearly in-service training beginning in early 2023.

B. This ordinance will also authorize a contract with GT Distributors, Inc., for 9MM Hornady ammunition and 596 cases of Luger-Flex Lock Duty Hornady ammunition for the new Smith & Wesson 9MM M&P handguns.

The City issued a Request for Offer (RFO) for "SAPD-Annual Contract for Purchase of 9MM Hornady ammunition for Police and other Law Enforcement Officers" (RFO 6100015942) on August 29, 2022, with a submission deadline of September 9, 2022. Two proposals were received. Proforce Marketing, Inc. was deemed non-responsive for failing to meet the specification requirements. GT Distributors, Inc. met the published specification requirements and is recommended for contract award.

The initial term of the contract shall be for the period upon award by City Council through October 30, 2025. Two additional one-year renewals at the City's option shall also be authorized by this ordinance.

The Public Safety Committee was briefed on this item on September 27, 2022.

ISSUE:

These contracts will provide the San Antonio Police Department and other Law Enforcement Officers with 3,094 Smith & Wesson 9MM M&P handguns and accessories as well as 2,575 cases of Hornady LE Brass Case Training ammunition and 596 Cases of Hornady Luger-Flex Lock Duty ammunition utilized for the new 9MM handguns.

A. The Small Business Economic Development Advocacy (SBEDA) Ordinance requirements were waived due to the lack of small, minority, and/or women businesses available to provide these goods and services.

B. The Small Business Economic Development Advocacy (SBEDA) Ordinance requirements were waived due to the lack of small, minority, and/or women businesses available to provide these goods and services.

There were no bids submitted from local bidders for these contract; therefore, the Local Preference Program was not applied

The Veteran-Owned Business Program does not apply to good/supplies contracts, so no preference was applied to these contracts.

ALTERNATIVES:

The current handguns are approaching their end of their useful life and need to be replaced.

FISCAL IMPACT:

A. Funds for the purchase of the new handguns in the amount of \$2,379,286.00 are available in the FY 2023 Adopted Budget. The City estimates that some law enforcements officers will purchase their on-duty weapons at a cost resulting in proceeds of \$533,400.00. The net one-time cost to the City is estimated at \$1,845,886.00. Funds in the amount of \$1,809,826.00 are available from the FY 2023 General Fund and \$36,060.00 are available from FY 2023 Airport Operating & Maintenance Fund.

B. Funds for the purchase of ammunition for FY 2023 in the amount of \$1,347,307.32 is included in the FY 2023 General Fund and Airport Operating Budget. Funding for purchases during the 5-year term of the agreement at an estimated amount of \$1.3 million annually is contingent upon City Council approval of the annual budget.

RECOMMENDATION:

Staff recommends the approval of the contract with with ProForce Marketing, Inc. for the purchase of 3,094 Smith & Wesson 9MM M&P handguns and accessories and approval of the contract with GT Distributors, Inc., for the purchase of 2,575 cases of Hornady LE Brass Case Training and 596 Cases of Hornady Luger-Flex Lock Duty ammunition.

These contracts are procured by means of public health or safety exemption and a contracts disclosure form is not required.