



# City of San Antonio

## Agenda Memorandum

**File Number:**

---

**Agenda Item Number:** 5

**Agenda Date:** August 18, 2022

**In Control:** City Council A Session

---

**DEPARTMENT:** Finance Department

**DEPARTMENT HEAD:** Troy Elliott

**COUNCIL DISTRICTS IMPACTED:** Citywide

**SUBJECT:**

Class 1, Type I Ambulances

**SUMMARY:**

This ordinance authorizes a contract with Mac Haik Dodge Chrysler Jeep Ram Ltd. to provide eight replacement Ambulances for a total cost of \$2,979,000.00. Funding is from the FY 2023 Equipment Renewal and Replacement Fund budget subject to City Council approval

**BACKGROUND INFORMATION:**

Submitted for City Council consideration and action is the attached offer from Mac Haik Dodge Chrysler Jeep Ram Ltd. to provide eight replacement Class 1, Type I Ambulances utilizing the Houston-Galveston Area Council (HGAC) cooperative contract number AM10-20.

This contract will provide the San Antonio Fire Department, Emergency Medical Services Division (EMS) with replacement ambulances with Dodge 4500 cab and chassis trucks. Currently, the Fire Department, Emergency Medical Services Division utilizes 63 units composed of 35 frontline units, 8 peak period units, and with 20 units in reserve.

With a lead time of approximately 280 days for delivery of new ambulances, the approval of this

FY 2023 purchase will allow orders to be placed early to ensure ambulances are received at the time existing equipment is due for replacement. Due to the long lead time of this purchase caused by supply chain challenges, a letter of intent to the vendor will be issued to allow for the ordering of the production of these ambulances to take place, as a result of the approval of this award; however, a purchase order for this purchase will not be issued until the appropriation of funds has been approved and available on October 1, 2022.

#### **ISSUE:**

This contract will provide the City of San Antonio Fire Department's Emergency Medical Services Division with eight turnkey ambulances to support their advanced life support program. The replacement of these units is consistent with the City's Equipment Replacement and Renewal Fund (ERRF) program.

This purchase is made in accordance with the Houston-Galveston Cooperative Program passed on Resolution 96-41-48 dated 10/10/1996. These ambulances will be purchased from Mac Haik Dodge Chrysler Jeep Ram Ltd. utilizing the Houston Galveston Area Council cooperative contract number AM10-20. The use of the cooperative contract allows SAFD to access brand specific ambulances to provide standardized equipment operations for all personnel using the vehicle and equipment.

The life expectancy of a new ambulance is 48 months. The cab and chassis have 36,000 miles/36-month bumper to bumper warranty and 100,000 miles/5 years powertrain.

The Small Business Economic Development Advocacy (SBEDA) Ordinance requirements were waived due to the lack of small, minority, and/or women owned businesses available to provide these items.

The recommended award is an exception to the Local Preference Program.

The Veteran-Owned Business Program does not apply to goods/supplies contracts, so no preference was applied to this contract.

#### **ALTERNATIVES:**

All ambulances will have met or will meet the age or mileage requirement cycles before replacement. The replacement date is considered the optimum time for replacement, as delaying the acquisition could make the vehicles no longer economically feasible to repair and manufacturing delays could lead to the department's inability to provide essential services to the residents of San Antonio. Deferring this purchase may prolong the replacement beyond the 2023 model year vehicle. The alternative is to continue utilizing the current equipment; however, the ability to support security and safety of the community may be negatively impacted.

#### **FISCAL IMPACT:**

This ordinance authorizes a contract with Mac Haik Dodge Chrysler Jeep Ram Ltd. to provide eight replacement Ambulances for a total cost of \$2,979,000.00. Funding is from the FY 2023 Equipment Renewal and Replacement Fund budget subject to City Council approval

**RECOMMENDATION:**

Staff recommends the approval of a contract to purchase eight turnkey ambulances from Mac Haik Dodge Chrysler Jeep Ram Ltd. for a total amount of \$2,979,000.00 for the Fire Department.

This contract is procured based on cooperative purchasing and a contract disclosure form is not required.