



City of San Antonio

Agenda Memorandum

File Number:

Agenda Item Number: 7

Agenda Date: August 11, 2022

In Control: City Council A Session

DEPARTMENT: Finance Department

DEPARTMENT HEAD: Troy Elliott

COUNCIL DISTRICTS IMPACTED: Citywide

SUBJECT:

Off Road Equipment

SUMMARY:

This ordinance authorizes contracts with American Material Handling, Associated Supply Company, Inc. dba, ASCO Equipment, Austin Turf & Tractor, H&E Equipment Services, HoltCat, LTD, ROMCO Equipment Co. LLC and Texas State Rental to provide thirty-one off road equipment units to the City of San Antonio for a total cost of \$1,097,328.71. Funding in the amount of \$997,710.71 is available from the FY 2022 Equipment Renewal & Replacement Fund Budget, in the amount of \$31,120.00 from the FY 2022 General Fund Budget, and in the amount of \$68,498.00 from the FY 2022 Solid Waste Management Operating Fund Budget.

BACKGROUND INFORMATION:

Submitted for City Council consideration and action is the attached tabulation of eleven bids to provide thirty-one off road equipment units. Twenty-six units are replacements and five are additional units to the City's fleet. The off road equipment will consist of three operator propelled

rotary line removers, four light duty vibratory compactors, two trailer mounted oil distributors, one tracked skid loader with attachments, one mini excavator, two wheeled skid loaders, one tired pneumatic roller, eight trailer mounted message signs, one padfoot drum vibratory roller, two infield groomers with attachments, one hydro-seeder mounted gooseneck trailer, and five 6,000 lb. pneumatic tired forklifts-LPG.

Public Works will receive twenty-three units, Solid Waste Management will receive one unit, Parks & Recreation will receive two units, Convention & Sports Facilities will receive four units, and Building & Equipment Services will receive one unit. This equipment is for street maintenance, stormwater drainage, park maintenance and materials handling.

The Invitation for Bid (IFB) was evaluated based on the published bid specifications.

The low bid for items 1, 2 and 11 are recommended for award to H&E Equipment Services a non-local business; however, there were no local bids within 3%; therefore, application of the Local Preference Program (LPP) was not required

The low bid for items 3 and 9 are recommended for award to HoltCat, LTD a local business. Therefore, application of the Local Preference Program (LPP) was not required.

The low bid for item 4 is recommended for award to American Material Handling a non-local business; however, there were no local bids within 3%; therefore, application of the Local Preference Program (LPP) was not required.

The low bid for item 5 is recommended for award to Associated Supply Company, Inc. dba, ASCO Equipment a non-local business; however, there were no local bids within 3%; therefore, application of the Local Preference Program (LPP) was not required.

The low bid for item 6 is recommended for award to Texas State Rental a local business. Therefore, application of the Local Preference Program (LPP) was not required.

The recommended award for item 7 is in accordance with the Local Preference Program and will result in an additional estimated cost to the City of \$1,036.00. HoltCat, LTD, the recommended local bidder, submitted a bid of \$56,775.00 and is within 3% of Associated Supply Company, Inc. dba, ASCO Equipment the lowest non-local bidder, who submitted a bid of \$55,739.00.

Items: 8 and 10 were deleted and will be bid at a later date.

The low bid for item 12 was submitted by Texas State Rentals but was not as specified (NAS). The Ammann ARS 70 offered has a 0.60" drum thickness, published specification 4.14.6 drums requires a drum thickness minimum of .90". The second lowest bidder, Associated Supply Company, Inc. dba, ASCO Equipment is NAS due to the Case SV207E has a .70" drum thickness, the minimum specified requirement is .90". The low responsive bid for item 12 is recommended for award to HoltCat, LTD, a local business. Therefore, application of the Local Preference Program (LPP) was not required.

The low bid for item 13 is recommended for award to Austin Turf & Tractor a non-local business; however, there were no local bids received. Therefore, application of the Local Preference Program (LPP) was not required.

The low bid for item 14 is recommended for award to ROMCO Equipment Co. LLC a non-local business; however, there were no local bids received. Therefore, application of the Local Preference Program (LPP) was not required.

The recommended award for item 15 is in accordance with the Local Preference Program and will result in an additional estimated cost to the City of \$239.39. HoltCat, LTD, the recommended local bidder, submitted a bid of \$59,696.00 and is within 3% of Bobcat Company the lowest non-local bidder, who submitted a bid of \$59,456.61.

ISSUE:

These contracts will provide off road equipment replacements for the Building & Equipment Services, Convention & Sports Facilities, Parks & Recreation, Public Works, and Solid Waste Management departments. Twenty-six units are replacements and five are additional units to the City's fleet. The replacement of these units is consistent with the City's Equipment Renewal & Replacement Fund (ERRF) Program.

All equipment will provide a minimum 12 months warranty that will start on the day each unit is placed in service. The life expectancy for this equipment is 120 months.

The Small Business Economic Development Advocacy (SBEDA) Ordinance requirements were waived due to the lack of small, minority, and/or women businesses available to provide these goods and services.

The Veteran-Owned Business Program does not apply to good/supplies contracts, so no preference was applied to this contract.

ALTERNATIVES:

The current off-road equipment scheduled for replacement have met their age and/or engine hour requirement and parts have become obsolete and the units are no longer economically feasible to repair. Should the replacement equipment not be purchased, the alternative is to continue to use the existing equipment but incur increased maintenance costs and potential delays in the delivery of essential services for the City of San Antonio. Continuing to use existing equipment is not possible for certain rollers and forklifts should equipment become inoperable. Staff may be required to rent equipment incurring additional cost to the inevitable equipment replacement.

FISCAL IMPACT:

This ordinance authorizes contracts with American Material Handling, Associated Supply Company, Inc. dba, ASCO Equipment, Austin Turf & Tractor, H&E Equipment Services, HoltCat, LTD, ROMCO Equipment Co. LLC and Texas State Rental to provide thirty-one off road equipment units to the City of San Antonio for a total cost of \$1,097,328.71. Funding in the amount of \$997,710.71 is available from the FY 2022 Equipment Renewal & Replacement Fund Budget, in the amount of \$31,120.00 from the FY 2022 General Fund Budget, and in the amount of \$68,498.00 from the FY 2022 Solid Waste Management Operating Fund Budget.

RECOMMENDATION:

Staff recommends the approval of seven contracts to purchase twenty-six replacements and five additional units from American Material Handling for a cost of \$151,620.00, Associated Supply Company, Inc. dba, ASCO Equipment for a cost of \$68,498.00, Austin Turf & Tractor for a cost of \$87,536.00, H&E Equipment Services for a cost of \$194,424.00, HoltCat, LTD for a cost of \$449,654.00, ROMCO Equipment Co. LLC for a cost of \$97,500.00 and Texas State Rental for a cost of \$48,096.71; all for a total cost of \$1,097,328.71.

This contract is procured on the basis of low bid and a Contracts Disclosure Form is not required.