



City of San Antonio

Agenda Memorandum

File Number:

Agenda Item Number: 4

Agenda Date: August 4, 2022

In Control: City Council A Session

DEPARTMENT: Finance Department

DEPARTMENT HEAD: Troy Elliott

COUNCIL DISTRICTS IMPACTED: Citywide

SUBJECT:

SAFD-Purchase of McGrath Video Laryngoscopes

SUMMARY:

This ordinance authorizes the purchase with Stryker Sales, LLC to provide the San Antonio Fire Department (SAFD) with sixty new McGrath Video Laryngoscopes in the total amount of \$194,706.00. Funding is available from the FY2022 SAFD Adopted General Fund budget.

BACKGROUND INFORMATION:

Submitted for City Council consideration and action is the attached tabulation of the offer from Stryker Sales, LLC to provide 60 McGrath Video Laryngoscopes that will be utilized by the San Antonio Fire Department (SAFD) Emergency Medical Services (EMS).

A video laryngoscope is used to aide paramedics in field intubation of patients, greatly increase the success of intubation on the first attempt and increases the effectiveness of air way management during emergency medical responses. The EMS Tool and Equipment Committee conducted an evaluation of several different brands of video laryngoscopes. After the evaluation period the EMS Tool and Equipment Committee and the Office of the Medical Director recommended the McGrath

Video Laryngoscope for the San Antonio Fire Department. The current Pentax Laryngoscopes are no longer being supported and have been discontinued.

The McGrath Video Laryngoscopes were procured on the basis of a sole source procurement. Stryker Sales, LLC does not allow any third party to sell or market McGrath Video Laryngoscopes.

These items are being purchased as Sole Source according to the provisions of Texas Statutes Local Government Code 252.022.07. No other source can supply the items listed nor can any comparable item fulfill the same requirements. Vendor acknowledges, with his/her signature, that all items offered are considered a Sole Source.

ISSUE:

This ordinance approves a purchase with Stryker Sales, LLC for sixty McGrath Video Laryngoscopes and will be used to aide paramedics in field intubation of patients.

This contract is exempt from the Small Business Economic Development Advocacy (SBEDA) Ordinance.

This contract is an exception to the Local Preference Program.

The Veteran-Owned Business Program does not apply to good/supplies contracts, so no preference was applied to this contract.

ALTERNATIVES:

Should this contract not be approved SAFD would be required to procure new video laryngoscopes on an as-needed basis, therefore potentially leading to longer lead-times and higher costs to be incurred by the division. This equipment is used for daily life saving emergency medical situations and any delays would affect the timeliness of those services.

FISCAL IMPACT:

This ordinance authorizes a one-time purchase of McGrath Video Laryngoscopes from Stryker Sales, LLC for a total cost of \$194,706.00. Funding is available in the FY2022 Adopted General Fund Budget.

RECOMMENDATION:

Staff recommends the approval of the purchase with Stryker Sales, LLC for McGrath Video Laryngoscopes for a total cost of \$194,706.00.

This contract is procured by means of sole source and a Contracts Disclosure Form is not required.