



# City of San Antonio

## Agenda Memorandum

**File Number:**  
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**Agenda Item Number:** 15

**Agenda Date:** June 3, 2022

**In Control:** Audit and Accountability Committee Meeting

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**DEPARTMENT:** Fire Department

**DEPARTMENT HEAD:** Charles Hood, Fire Chief

**COUNCIL DISTRICTS IMPACTED:** Citywide

**SUBJECT:**

Pre-Solicitation High Profile Briefing for Zoll Medical Equipment and Accessories

**SUMMARY:**

The San Antonio Fire Department (SAFD) will present a pre-solicitation briefing for the release of two solicitations for vendors to provide Zoll medical equipment and accessories, in an annual basis, for use in the San Antonio Fire Department. This briefing will allow an opportunity for input from Committee members.

**BACKGROUND INFORMATION:**

The pre-solicitation briefing will cover the estimated contract value, projected timeline, high profile designation, scope of work, terms of the contract, project considerations, local preference program applicability, veteran-owned small business preference program applicability and SBEDA Program requirements.

The San Antonio Fire Department is seeking vendors to provide Zoll medical equipment, supplies and the associated accessories, in an annual basis, for use in the SAFD during emergency medical responses. SAFD is an “All Hazards” fire department utilizing a fire based EMS system. SAFD responds to over 170,000 medial incidents every year. Multi-functional cardiac defibrillator monitors are carried on essentially every SAFD emergency unit, fire engines and trucks. The Zoll medical supplies and accessories are used with the department’s 12-lead defibrillators, 3-lead defibrillators, ResQCPR Pumps and portable ventilators. Two separate solicitations will be issued to procure these items; one for Zoll proprietary equipment and another for the Zoll accessories available through distributorships or third parties.

Zoll proprietary medical defibrillators equipment includes X Series Monitors and the associated service plans including charging systems, and portable ventilators associated service plan and AED Pro and related battery pack, and ResQCPR. Zoll’s distribution agreements prohibit the sale of these specific defibrillators to Fire/EMS markets and only available through Zoll as the manufacturer.

Zoll accessories, available through third parties or distributorships, will be competitively bid out to promote fair and open competition and may be awarded on a line item basis. These accessories include items such as blood pressure cuffs, carrying cases, cables, power adaptors and cords.

**ISSUE:**

For briefing purposes only

**FISCAL IMPACT:**

For briefing purposes only

**ALTERNATIVES:**

For briefing purposes only

**RECOMMENDATION:**

For briefing purposes only