



City of San Antonio

Agenda Memorandum

File Number:
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Agenda Item Number: 3

Agenda Date: June 3, 2022

In Control: Audit and Accountability Committee Meeting

DEPARTMENT: Aviation Department

DEPARTMENT HEAD: Jesus H. Saenz Jr.

COUNCIL DISTRICTS IMPACTED: Citywide

SUBJECT:

Post-Solicitation High Profile Item for Electronic Video Information Display System

SUMMARY:

Post-solicitation briefing on Electronic Video Information Display System

BACKGROUND INFORMATION:

The City of San Antonio solicited proposals from qualified contractors to provide a new Electronic Video Information Display System (EVIDS) that supports digital displays at the San Antonio International Airport. The services include system implementation, as well as maintenance and support of the new EVIDS. In addition to replacing the current system, all end devices will be replaced in Terminal A. Terminal B end devices (existing monitors and media controllers) will be reused with the new system. The new system includes the functional requirements of the 1) Flight Information Display - including a variety of dynamic informational displays such as gate information, flight times, and baggage information; 2) Visual Paging – currently provided by the

airport's IED paging system; 3) Way-finding - future scale consideration for static signage, but some dynamic; 4) Administration Office Announcements and Way-finding; and 5) Advertising – Concessions.

ISSUE:

Solicitation Type: Request for Competitive Sealed Proposal

Contract Value: \$750,000.00

Term of Contract: Implementation period plus 5 years with 2, 1-year renewal options

Number of Respondents: 6 (One respondent was deemed non-responsive for failure to submit a complete proposal response and one respondent was deemed non-responsive for failure to agree to the Indemnification requirements.)

Contract to be Awarded: 1

Council Consideration: June 23, 2022

Evaluation Criteria:

- Experience, Background and Qualifications: 45 points
- Proposed Plan: 40 points
- Price: 15 points

SBEDA Program: Waived

Local Preference Program: Not Applicable

Veteran Owned Small Business Preference Program: Not Applicable

Voting Members:

- Jesus H. Saenz, Jr., Director, Aviation Department
- Kevin Goodwin, Chief Technology Officer/Deputy Director, ITSD
- Jennifer Mills Pysher, Chief Commercial Officer, Aviation Department
- Frederick Forehand, IT Manager, ITSD
- Catia Jendrzey, Business Relationship Manager, ITSD
- Nathan Keegstra, Product Owner for Flight, Gate and Baggage Information Displays, Southwest Airlines

FISCAL IMPACT:

For briefing purposes only

ALTERNATIVES:

For briefing purposes only

RECOMMENDATION:

Final score matrix for this solicitation is attached. Due diligence conducted for the respondents to the above solicitation included a search of federal and state debarment lists, prohibited political contributions, conflicts of interest, delinquent City/County taxes, outstanding payments to the

City, payment of state franchise fees as well as a search of the internet for pertinent business information. No material findings were noted that would prevent the City from awarding to the selected vendor.

Staff recommends committee approval to proceed with scheduling this item for full City Council consideration.