



City of San Antonio

Agenda Memorandum

File Number:

Agenda Item Number: 10

Agenda Date: May 12, 2022

In Control: City Council A Session

DEPARTMENT: Aviation Department

DEPARTMENT HEAD: Jesus H. Saenz Jr.

COUNCIL DISTRICTS IMPACTED: Citywide

SUBJECT:

Lease Agreement with G2 Secure Staff, LLC at the San Antonio International Airport

SUMMARY:

This ordinance authorizes a lease agreement with G2 Secure Staff, LLC for 278 square feet of office space within Terminal A of the San Antonio International Airport for a term of five years with an annual rental rate of \$30,365.94 which will be deposited in the Airport Operating and Maintenance Fund.

BACKGROUND INFORMATION:

G2 Secure Staff, LLC provides ground handling service and below wing service for JetBlue Airways, which began operating two non-stop flights to Boston Logan and New York's JFK International Airports on October 31, 2021. The firm provides services for the airline including cabin cleaning, customer assistance and security solutions. The firm has leased 278 square feet of office space (Room 1307) in Terminal A under a short-term lease agreement and requires a longer lease term.

ISSUE:

The lease agreement with G2 Secure Staff, LLC is for 278 square feet of office space in Room 1307 of Terminal A to support airline customer service support services for JetBlue Airways. The lease term is for five years, which requires City Council authorization, and will generate \$30,365.94 in annual revenues for the Airport Operating and Maintenance Fund.

ALTERNATIVES:

City Council could elect to not authorize this lease agreement which would likely impact the operations of JetBlue Airways as the firm handling their ground operations would not have office space at the Airport. It would also result in the department losing \$151,829.70 in revenue for its Airport Operating and Maintenance Fund over five years.

FISCAL IMPACT:

This ordinance authorizes a lease agreement with G2 Secure Staff, LLC for 278 square feet of office space within Terminal A of the San Antonio International Airport for a term of five years with an annual rental rate of \$30,365.94 to be deposited in the Airport Operating and Maintenance Fund. The annual rental rate is \$109.23 per square foot. Over the five-year term of the lease agreement, \$151,829.70 will be generated in non-airline revenue.

RECOMMENDATION:

Staff recommends approving a lease agreement with G2 Secure Staff, LLC for 278 square feet of office space within Terminal A of the San Antonio International Airport for a term of five years.