



City of San Antonio

Agenda Memorandum

File Number:
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Agenda Item Number: {{item.number}}

Agenda Date: December 16, 2021

In Control: San Antonio Early Childhood Education Municipal Development Corporation Meeting

DEPARTMENT: Pre-K 4 SA

DEPARTMENT HEAD: Dr. Sarah Baray

COUNCIL DISTRICTS IMPACTED: Citywide

SUBJECT:

Classroom Supply Purchases for Pre-K 4 SA Education Centers and Competitive Grant Awardees

SUMMARY:

This item requests Board consideration of the request for Pre-K 4 SA staff to utilize the BuyBoard Purchasing Cooperative to purchase classroom furniture, supplies and equipment for the Pre-K 4 SA Education Centers, Gardendale Early Learning Program and Competitive Grants Program awardees from Lakeshore Equipment Company DBA Lakeshore Learning Materials in an amount not to exceed \$400,000 and Kaplan Early Learning Company in an amount not to exceed \$80,000.

BACKGROUND INFORMATION:

Classroom furniture, supplies and equipment are purchased through various vendors throughout the school year. Lakeshore Equipment Company DBA Lakeshore Learning Materials and Kaplan Early Learning Company are heavily utilized by all four Pre-K 4 SA Education Centers and the Competitive Grants division to purchase and to replenish classroom supplies, educational toys, furniture and equipment throughout the school year. Pre-K 4 SA will continue to replenish and replace classroom supplies and equipment for classrooms in the four Education Centers and Gardendale classrooms. As part of the Pre-K Competitive Grants program, Pre-K 4 SA will continue to purchase classroom supplies and equipment for up to ten childcare entities to provide an enhanced learning environment and replace outdated supplies, toys and equipment as requested by each awarded center. A new round of grants were awarded July 1, 2020 and will continue until June 30, 2022.

Lakeshore Learning Materials and Kaplan Early Learning Company are under the BuyBoard Purchasing Cooperative. BuyBoard is a purchasing cooperative that is administered through the Texas Association of School Boards (TASB) and utilizes competitively bid contracts awarded through BuyBoard in accordance with federal, state and local procurement rules and has been extended for use by other governmental entities. Cooperative purchases are a less time consuming method of procurement, since pricing and discounts have already been negotiated through the contracting entity. Both Lakeshore Learning and Kaplan were awarded cooperative agreement 653-21 Instructional Materials and Classroom Teaching Supplies & Equipment effective November 1, 2021 through October 31, 2022 with two, one year options for renewal approved through Buyboard. Pre-K 4 SA requests to utilize the cooperative agreement to purchase future classroom supplies, equipment and furniture with Lakeshore Learning Materials and Kaplan Early Learning Company. Items purchased through this cooperative are in compliance with an Interlocal Agreement with the Texas Local Government Purchasing Cooperative, approved by ordinance 97097, dated 1/30/2003.

ISSUE:

Pre-K 4 SA staff requests Board consideration to authorize staff to utilize the BuyBoard Purchasing Cooperative to purchase classroom furniture, supplies and equipment for the Pre-K 4 SA Education Centers, Gardendale Early Learning Program and Competitive Grants Program awardees from Lakeshore Equipment Company DBA Lakeshore Learning Materials in an amount not to exceed \$400,000 and Kaplan Early Learning Company in an amount not to exceed \$80,000.

FISCAL IMPACT:

Funds for these purchases are budgeted and available in the Pre-K 4 SA Operating Fund.

ALTERNATIVES:

If the Board does not approve for Pre-K 4 SA staff to utilize the respective cooperative agreements with Lakeshore Learning Materials and Kaplan Early Learning Company the Corporation could lose the pricing advantage afforded through a previous competitively bid cooperative agreement.

RECOMMENDATION:

Staff recommends the Board approve Pre-K 4 SA staff to utilize the BuyBoard Purchasing Cooperative to purchase classroom furniture, supplies and equipment for the Pre-K 4 SA Education Centers, Gardendale Early Learning Program and Competitive Grants Program awardees from Lakeshore Equipment Company DBA Lakeshore Learning Materials in an amount not to exceed \$400,000 and Kaplan Early Learning Company in an amount not to exceed \$80,000.