San Antonio Economic Development Corporation At Large Citizen	Application No: No: 20210707200654_11357	
ELIGIBILITY		
PROFILE		
Prefix	Mr	
Last Name	Padilla	
First Name	Jose	
Middle Name		
Suffix		
Preferred Name	Jose	
Title		
Are you a City of San Antonio resident?	Yes	
San Antonio Resident Length - Years	02	
In which City Council District do you reside?	09	
How many years have you lived in the City Council District where you reside?	02	
Address Type?	Residence	
Address		
City	San Antonio	
State	TX	
Zip	78258	
Phone Type?	Cell	
Phone number		
Phone 2 Type?		
Phone 2 number		
Address 2 Type?	Business	
Address 2		
City 2	San Antonio	
State 2	TX	
Zip 2		
eMail		
Employer	Padilla Law PLLC	
Job Title	Owner	
Occupation	Attorney	
Board/Commission/Committee Name	San Antonio Economic Development Corporation~At Large~Citizen~04	
DEMOGRAPHIC INFORMATION		
The City of San Antonio strives for boards and commissions to be representative of our diverse community. Providing the following demographic information is voluntary, and will only be used for statistical and reporting purposes.		

Race/Ethnicity (Please select all that apply)	Hispanic/Latino/a	
Gender:	Male	
Age:	45 to 54	
Do you identify as a sexual minority (such as lesbian, gay, bisexual, queer, etc.)?	Prefer not to Answer	
QUESTIONS		
If this board position requires residency within Bexar County, the City of San Antonio city limits or within a particular council district, do you meet those residency requirements?	Yes	
Do you or any of your immediate family members or any businesses that you or they own currently have any direct or indirect financial interest in any contract(s) with the City, including subcontracts?	No	
Will you or any of your immediate family members or any businesses that you or they own seek a contract(s) with the City in the foreseeable future?	No	
Do you or any of your immediate family members or any businesses that you or they own have any financial interest, direct or indirect, in any sale to the City of any land, materials, supplies, or service?	No	
Will you or any of your immediate family members of any businesses that you or they own seek or take part, either directly or indirectly, in any sale of land, materials, supplies, or service to the City in the foreseeable future?	No	
Does your employer or an employer of your immediate family members have a contract with the City?	No	
Do you or any of your family members currently serve or in the past year served as an administrative aide to a Councilmember?	No	
Do you currently serve in any elected or appointed public government office?	No	
Are you a member and/or officer and/or employee of any boards, commissions, corporations, non-profit entities, agencies, or other entities?	No	
Do you intend to seek election or appointment to any public office or board or commission in the foreseeable future?	No	
Have you ever been hired for a position with the City of San Antonio?	No	
Describe your Educational history.	Harvard University, A.B. 1997 University of Pennsylvania Law School, J D 2000	
Describe your Professional History & Certification designations (Current and historical).	Worked as an attorney at large law firms from 2000-2009 in Austin and Washington DC, then as an in-house attorney at large corporations from 2010-2019 in Washington DC, Las Vegas, Dallas and San Antonio. In 2019, I began my own law firm focused on venture capital investments and corporate transactions. I also teach Health Law for New York University''s Master of Health Administration program. State Bar of Texas - 2001-present D.C. Bar - 2003-2018 Nevada Bar - 2012-2015	
Describe your Volunteer Experience & Community Service	Volunteer at Trinity University"s venture mentoring service (2020-present) Volunteer	

	as mentor at accelerators Venturewell, MassChallenge, WeWork Labs	
Please provide a brief narrative outlining your reasons for seeking appointment to this board or commission:	I wish to give back to the community by using my expertise in investments to help the City of San Antonio grow and stay competitive as a place to live and work.	
APPLICATION SIGN-OFF		
As a board, commission, or committee member, you will be asked to adhere to: Code of Ordinances, City of San Antonio, Part II, Chapter 2, Article IX, Sec.2-534. All board and commission members must file a Financial Disclosure Report with the Office of the City Clerk upon appointment, and annually thereafter, throughout the member's term. Failure to file a Financial Disclosure Report within the time required by the City's Ethics Code will be considered an automatic removal.		
I understand that if any member of the public makes a request for information included in this Application for Appointment, most of the information must be disclosed under the Public Information Act. I understand that the City of San Antonio will attempt to maintain the confidentiality of highly private matters by seeking an Attorney General's opinion in accordance with the Public Information Act. I understand that it may not be legally possible to maintain the confidentiality of such information, and I hereby release the City of San Antonio, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Public Information Act or any other law requiring its release.	Acknowledged	
I recognize that I am an applicant for San Antonio Economic Development Corporation~At Large~Citizen~04, as a City of San Antonio board or commission that is more than advisory in nature. As a city officer, I understand that I, my immediate family members, and any business in which I and/or they hold a 10% or greater ownership interest will be prohibited from seeking or accepting contracts with the city for the duration of my service on this board. I further understand that this restriction will extend with regard to many types of discretionary contracts for a period of one year after leaving city service.	Acknowledged	
OATH: I have read and understand the guidelines set out in this application The foregoing statements are true, accurate, and complete. I agree that any misrepresentation or omission of facts may result in my disqualification for appointment	Acknowledged	
Enter Your Name	Jose Padilla	
Date of submission.	7/7/2021	
The Texas Public Information Act provides that each government official may choose whether to allow the public access to the information in the custody of the City that contains your home address, home telephone number, or reveals whether you have family members. Please note that this does not apply to business addresses, which are subject to public disclosure. If an open records request is filed requesting to view or obtain records that contain your personal information, the City will take steps to protect your personal information as authorized by the Texas Public Information Act, but only if you have elected to protect personal information.		
I want the public to have access to my Home Address.	No	
I want the public to have access to my Home Telephone Number.	No	

I want the public to have access to my Social Security Number	No
I want the public to have access to my Emergency Contact Information.	No
I want the public to have access to my Family Information	No
Please attach any additional information, such as a current resume, using the Attachments panel at the bottom of this page.	

(512) 680-6622

2519 Ox Eye Trail, San Antonio, TX 78258

**GENERAL COUNSEL** 

- > Responsive and reliable advisor with over 19 years of experience as a corporate transactions and healthcare attorney.
- Expertise in healthcare industry contract drafting and negotiations.
- > Versatile, with years of experience at top-tier law firms, billion-dollar public companies and start-ups, as well as in various areas of healthcare from hospitals, freestanding emergency rooms, skilled nursing facilities, and physician practices.

#### **EDUCATION**

#### University of Pennsylvania Law School

J.D. (2000). Elective Wharton Business School courses in venture capital financing, risk management, and private companies.

#### Harvard College

A.B. cum laude (1997), Government. Economics, Spanish elective fields. Honors: Dean's list; Harvard College Scholar.

#### **LEGAL EXPERIENCE**

#### Padilla Law PLLC

Solo law practice focusing on business law for growth companies and healthcare providers and vendors. Member (July 2019 – Present)

Represent medical billing company in contract management. Represented seller in sale of urgent care center. Draft and implement compliance plan, as well as research various healthcare regulatory questions. Set up physician practice for telehealth startup.

#### CaptureRx

Healthcare technology company providing leading software and services solution for pharmaceutical program to hospitals and health centers in over 45 states.

#### Senior Vice President and General Counsel

Managed all aspects of the legal and compliance functions supporting CaptureRx. Counseled executive team on legal strategy, corporate governance and regulatory compliance matters. Managed a \$4m legal budget and outside counsel on litigation and other legal matters.

- Secretary for the Board, managing board meetings and drafting minutes and resolutions.
- Developed and executed company-wide compliance program.
- Managed legal strategy for antitrust litigation against national multi-billion dollar corporation.
- Implemented legal spend management policies that lowered legal spend by 20%. •
- Managed 6-person legal department, including overhauling the contract management process. •

#### Lumin Health

# Plano, TX

Vertically-integrated healthcare system including a hospital, specialist clinics, freestanding emergency rooms, urgent care and primary care centers serving Dallas-Fort Worth metro area.

**Executive Vice President and General Counsel** 

#### (March 2015 – September 2018)

Managed all aspects of the legal and compliance functions supporting Lumin Health and its affiliates, including Star Medical Center hospital. Counseled executive team on corporate, governance and regulatory compliance matters. Managed outside counsel on all Company projects, especially related to real estate, litigation and compliance. Negotiated and drafted all material contracts. Ensured compliance with applicable health care regulations and training of employees about company compliance policies.

• As first in-house attorney for the Company's hospital and clinics, set up legal department and all

#### jpadilla@post.harvard.edu

# San Antonio, TX

San Antonio, TX

(October 2018 – September 2019)

processes related to contract administration, compliance and business support.

- Managed legal support staff.
- Created HIPAA compliance plan and conducted mandatory training sessions.
- Developed Company legal strategy towards innovative direct care initiative with self-funded employers.
- Assisted in managing the development and growth of 8 urgent care centers and 4 freestanding emergency rooms along with the doubling of hospital revenue in one year.
- Negotiated with consultants and vendors in developing revenue cycle management strategy.

#### Aristocrat Technologies, Inc.

Public international gaming company offering gaming software and slot machine manufacturing with over \$1 billion in revenue and 2,000 employees worldwide.

#### Assistant General Counsel

Senior-level corporate counsel reporting directly to global general counsel as part of a 15-lawyer in-house team. Responsible for contracts and transactions in the western half of the U.S. and Latin America, and digital games transactions worldwide. Ensured compliance with applicable gaming regulations. Managed responses to potential litigation and customer bankruptcies. Supervised team of 4 corporate paralegals.

- Designed new contracts management system that increased turnaround time from one week to within 24 hours and allowed for lower paralegal headcount.
- Negotiated and managed acquisitions of a London-based social gaming company and an international table games manufacturer that were both successfully integrated into the company and increased revenue.

### **Golden Living Family of Healthcare Companies**

\$4 billion healthcare company with over 40,000 employees offering post-acute care, nursing homes, physical therapy and hospices.

#### Assistant General Counsel – Corporate

Corporate counsel reporting to Company's general counsel as part of a 13-lawyer in-house team. Responsible for all ordinary course contracts and transactions. Managed and negotiated the purchase and sale of skilled nursing facilities and hospices. Managed two-person team of paralegals. Provided legal support and advice to various business units and sales and marketing initiatives, including the interpretation and application of federal and state healthcare laws. Supervised debt collections process for defaulting vendors and monitoring outside collections counsel.

- Set up corporate structure and initial contracts for new pharmacy division with expected revenues of \$300 million.
- Implemented and supervised new centralized process of contracting and physician credentialing, including monitoring purchase of contract management software (Average contract turnaround time decreased under my tenure from 3 days to 24 hours).
- Managed team of attorneys and assistants in the production of surveys, titles and mortgage filings for 230 facility portfolio as part of a \$1.6 billion debt refinancing.

#### Proskauer Rose LLP

#### Associate - Corporate Department

Senior associate working directly for managing partner of DC office. Broad representation of investors and companies in various transactions, including private financings, joint ventures, mergers and acquisitions and public offerings. Negotiated and drafted transactional agreements representing both buyers and sellers. Communicated with various corporate clients as primary point of contact, including attending board meetings and counseling on general corporate matters.

- Drafted and reviewed various securities filings for public companies, including Forms 10-K and 10-Q.
- Assisted in investigation of international company for alleged FCPA (Foreign Corrupt Practices Act) violations.

Epstein, Becker & Green, P.C. Corporate Associate - Healthcare Group

#### (July 2012 – March 2015)

Las Vegas, NV

# (May 2010 – July 2012)

Washington, DC

(April 2005- June 2009)

Plano, TX

#### Washington, DC (Oct. 2003- April 2005)

# Dewey Ballantine LLP

Temporary Associate - Bankruptcy Litigation

Hired to assist on the \$21.5 billion PG&E bankruptcy until a corporate transaction position was available.

# Brobeck, Phleger & Harrison LLP

Corporate Associate - Business & Technology

Junior associate in corporate transactions group that focused on venture capital financings and technology startups. Drafted various agreements necessary for venture capital financings. Performed due diligence reviews for public offerings.

# **OTHER EXPERIENCE**

# New York University

 Adjunct Professor/Senior Lecturer
 (March 2020 – Present)

 Will teach an online course on Health Law for Masters of Health Administration program.

#### University of Nevada Las Vegas Boyd School of Law Adjunct Professor

Taught a course titled Gaming Transactions covering practical aspects of drafting contracts and managing business transactions in the gaming industry. UNLV's law school is the premier law school in the world on gaming law.

Cravath, Swaine & Moore LLP SEO Summer Associate		New York, NY (Summer 1997)
<b>Office of the U.S.</b> <i>Administrative Int</i>	House Majority Leader Richard Armey <i>ern</i>	Washington, DC (Summer 1996)
LICENSE	Texas	
LANGUAGES	Fluent in Spanish, Russian and Italian. Proficient in French	1.
ARTICLE	"What's Wrong with a Washout: Fiduciary Duties of a Venture Capitalist Investor in a Washout Financing," <i>Houston Business and Tax Law Journal</i> , Spring 2001.	
HONORS	The D.C. Bar's 2008 Frederick B. Abramson Award for co.	-authoring the legal alert

**HONORS** The D.C. Bar's 2008 Frederick B. Abramson Award for co-authoring the legal alert "Independent Directors and Tax Exempt Organizations."

# Houston, TX (Sept. 2002-Sept. 2003)

#### Austin, TX (Sept. 2000-Feb. 2002)

Las Vegas, NV (January 2014 – June 2014)

New York, NY