

Purchase of Light-Duty Vehicles

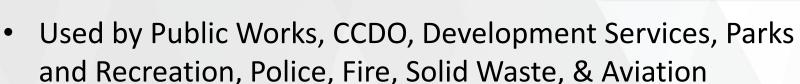
City Council A Session - Item #9 June 23, 2022

Presented by: Jorge A. Pérez | Director Building and Equipment Services



Overview

- Acceptance of five contracts with Cavender Grande Ford, Lake Country Chevrolet, Silsbee Ford, Silsbee Toyota, and Tesla, Inc.
- Purchase of 50 Light-Duty Vehicles
 - 15 all-electric trucks, sedans, & utility vehicles
 - 35 compact and mid-size hybrid sedans
- Total cost \$1,576,454







Fleet Inventory



FLEET SUMMARY

- Approx. 5,700 units in City's fleet
 - Light-Duty Sedans & Trucks
 - Refuse Trucks
 - Med/Heavy Trucks & Equipment
 - Light Equipment & Trailers
 - Fire/Law Enforcement Units



ALT FUEL FLEET

- 20 Battery Electric Vehicles
- 550 Conventional Hybrids
- 110 Propane Trucks & Equipment
- 8 CNG Trucks
- 100 Electric Carts & Forklifts



EV INFRASTRUCTURE

- 35 Fleet charging ports over 7 locations
- EVSE Expansion project planned 80 additional EVSE charging ports installed by 2024



Fleet Sustainability Efforts

- Implement Sustainable Fleet Steering Committee
- Purchase more fuel efficient vehicles
- Down-size and right-size vehicles
- Reduce overall demand for vehicle use
- Focus on electric & hybrid vehicles
- Increase electric vehicle charging infrastructure

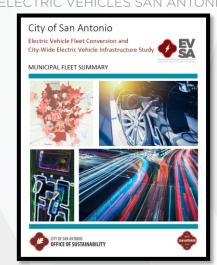




Why Electric Vehicles?

- Align with Climate Action & Adaptation Plan
- Reduce fuel consumption
- Reduce greenhouse gas emissions
- Noise abatement
- COSA leading by example
- Embrace new EV technology
- Comparable vehicle performance







Electric Vehicles for Police Use

- Law enforcement demand for electric vehicles is growing
 - New York City PD
 - Dallas County
 - Los Angeles PD
- SAPD testing will consist of:
 - Acceleration & Braking
 - Top speed
 - High-speed pursuit
 - Ergonomics
 - Emergency response handling





Life Cycle Cost Analysis

Description	Continue Current Operations (8 Gasoline & 42 Hybrid)	Electrification of Vehicles (35 Hybrid & 15 BEV)	Savings
Vehicle Purchase Cost	\$1,382,458	\$1,576,454	(\$193,996)
Lifetime Maintenance Cost	\$420,516	\$313,740	\$106,776
Lifetime Fuel Cost	\$627,786	\$383,876	\$243,910
Infrastructure Development	\$0	\$46,667	(\$46,667)
Salvage Proceeds	\$281,882	\$380,193	\$98,312
TOTAL	\$2,148,878	\$1,940,544	\$208,335



Recommended Action

 Staff recommends approval of five contracts to purchase 50 light-duty vehicles from Cavender Grande Ford, Lake Country Chevrolet, Silsbee Ford, Silsbee Toyota, and Tesla, Inc. for a total cost of \$1,576,454.



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