



City of San Antonio

Agenda Memorandum

File Number:

Agenda Item Number: 1

Agenda Date: March 20, 2024

In Control: City Council B Session

DEPARTMENT: Solid Waste Department

DEPARTMENT HEAD: David Newman

COUNCIL DISTRICTS IMPACTED: Citywide

SUBJECT:

Post-Solicitation High Profile Briefing for Municipal Solid Waste Disposal Services

SUMMARY:

The Solid Waste Management Department solicited proposals for contractors to provide landfill disposal services for municipal solid waste collected by the City. The Department estimates to landfill 436,333 tons in FY2025. The contract value is estimated at \$132.7M over a 10-year term based on current tonnage and pricing, with two, five-year renewal options.

BACKGROUND INFORMATION:

On February 8, 2023, the Solid Waste Management Department (SWMD) presented a pre-solicitation briefing for an upcoming Request For Proposal (RFP) for landfill disposal contract services. The RFP was released on February 24, 2023. Responses to the RFP were originally due on May 8, 2023, but that date was extended to May 12, 2023. Four responses were received, and they were all deemed responsive.

The evaluation committee members were:

- David W. McCary, Assistant City Manager

- David Newman, Director, Solid Waste Management
- Josephine Valencia, Deputy Director, Solid Waste Management
- Melanie Keaton, Assistant Finance Director
- KaRhonda Crummie, Contract Manager, Solid Waste Management
- Simon Castillo, Business & Economic Development, CPS Energy

The evaluation panel met on July 6, 2023, to review the responses and complete scoring. Three of the proposals were from traditional landfill vendors and one was from a Waste-To-Energy (WTE) vendor who proposed constructing a new processing facility. On the advice of the Finance Department, the WTE proposal was scored separately. The evaluation panel scored the three landfill proposals. The panel recommends entering into contracts with all three landfill vendors.

The WTE company was invited to an interview on July 27, 2024. Since there was only one proposal, it was evaluated on a consensus basis. The panel recommends not engaging in a contract with the WTE vendor.

ISSUE:

This item is for briefing purposes only.

ALTERNATIVES:

This item is for briefing purposes only.

FISCAL IMPACT:

This item is for briefing purposes only, with no fiscal impact.

RECOMMENDATION:

Staff requests approval to proceed with scheduling three contracts for City Council consideration to provide landfill disposal services at the next available Council date. Based on current landfill tonnages, and without forecasting potential CPI increases or contract extensions, we estimate the contract value over ten years would be \$132.7M.