

Post-Solicitation Briefing for Smart Collection System



Audit Committee

Date: April 30, 2024

Presented by: Nicholas Galus, Assistant Director, SWMD

Solicitation Overview



Smart Collection System – Integrated Technology Solution

- Improve customer service and reduce missed collections with service verifications
- Increase productivity and reduce driver training with turn-by-turn navigation
- Optimize routes for efficient performance

Solicitation Type

- Request for Competitive Sealed Proposals (RFCSP)

Proposed Term

- 5 years with 3, 2-year options

Estimated Value

- \$1.1 million for Year 1
- \$694K Recurring, Annually
- \$8.04 million Total

Funding Source

- Solid Waste Fund

Current Contract Status

- New Contract

Recommended Award



FINAL SCORE MATRIX

| RFCSP for Smart Collection System (24-008; 6100017447) Score Summary *FINAL EVALUATION March 28, 2024 | Maximum Points | Vendor A | Vendor B |
|--|----------------|----------|----------|
| A - Experience, Background, and Qualifications | 30 | 26.67 | 20.33 |
| B - Proposed Plan | 50 | 45.00 | 26.17 |
| A - B Sub-Total | 80 | 71.67 | 46.50 |
| C - Price | 20 | 20.00 | 13.84 |
| TOTAL SCORE | 100 | 91.67 | 60.34 |
| RANK BASED ON TOTAL SCORE | | 1 | 2 |

*One evaluation meeting held with interviews conducted.

SBEDA Program – Waived

Local Preference Program – Not Applicable

Veteran-Owned Small Business Preference Program – Not Applicable

Due Diligence



Finance and Auditor Departments – Due Diligence Results

Number of vendors notified:

2,272

Number of vendors at pre-submittal conference:

5

Number of responses received:

2

Results of Minimum Requirements Review

No Material Findings

Results of Due Diligence Review

No Material Findings



Thank You

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