



City of San Antonio

Agenda Memorandum

File Number:

Agenda Item Number: 6

Agenda Date: May 2, 2024

In Control: City Council A Session

DEPARTMENT: Finance Department

DEPARTMENT HEAD: Troy Elliott

COUNCIL DISTRICTS IMPACTED: Citywide

SUBJECT:

FY 2024 SAFD Fire First Responder Trucks

SUMMARY:

This ordinance authorizes a contract with Ancira Motor Company, and Donalson CDJR, LLC to provide six Fire First Responder Trucks, for the San Antonio Fire Department (SAFD) for a total cost of \$627,126.46. Funding in the amount of \$627,126.46 is available from the Equipment Renewal and Replacement Fund FY 2024 Adopted Budget.

BACKGROUND INFORMATION:

Submitted for City Council consideration and action are offers submitted by Ancira Motor Company, and Donalson CDJR, LLC to provide six replacement Fire First Responder Trucks for SAFD to include: one EMS Command Truck, one Battalion Fire Command Truck, three Fire Squad Trucks, and one Fire Skid Unit Truck to support SAFD as follows:

The EMS Responder Truck will be utilized by an EMS Supervisor to provide additional support to deployed ambulances. This truck can carry additional emergency medical technicians and supplies to a call for medical emergency services. This truck is capable of providing direct medical support when a gurney is not required.

The Battalion Fire Command Truck will be assigned to a Battalion Chief to accompany fire engines, platform ladder trucks, and squad trucks during calls for critical firefighting response. This truck can carry additional fire fighters and auxiliary supplies.

The three Squad Trucks are smaller response vehicles that respond to minor calls for service to reduce the wear and tear on larger more expensive firefighting vehicles. These trucks are driven by firefighters with paramedic certifications allowing them to respond to minor emergencies, small fires, as well as provide additional support, as required.

The Fire Skid Unit Truck is a long bed truck which will be equipped with lights, sirens, and graphics by the vendor. After delivery, City staff will transfer an existing skid mounted water/foam suppression equipment, with hose reel into the truck bed of this vehicle.

The City issued a Request for Offer (RFO) for “FY 2024 Fire First Responder Trucks” (RFO, 6100017760) on February 7, 2024, with a submission deadline of March 4, 2024. The RFO was advertised in the HartBeat, TVSA channel, the City’s Bidding & Contracting Opportunities website, the San Antonio e-Procurement System and an email notification was released to a list of potential respondents. Three proposals were received. The lowest proposal response was deemed non-responsive for not meeting bid specifications. Ancira Motor Company, and Donalson CDJR, LLC are recommended for contract award and meet the published specifications.

This purchase was made utilizing a competitive sole brand, public health or safety exemption to allow SAFD with the procurement of brand specific Dodge Ram Fire First Responder Trucks. The use of the Certificate of Exemption allows SAFD to access brand specific First Responder Trucks to provide standardized equipment operations for all personnel using these specialized vehicles and equipment.

The initial term of the contracts will be begin upon award by City Council and will terminate upon delivery of all goods ordered.

ISSUE:

These contracts will provide replacement trucks for one 2024 Ram 3500 crew cab with utility body; one 2024 Dodge 3500 crew cab, long bed with camper top; three 2024 Dodge 2500 crew cab, long bed with camper top, and one 2024 Dodge 2500 crew cab, long bed truck diesel for SAFD. The replacement of these trucks is consistent with the Equipment Renewal and Replacement policy. These trucks are built to order and customized with specific lights and sirens per Fire Department specifications. The trucks have a 160 – 270 day fabrication timeline. The cut-off date for orders is unpublished and may terminate when the factory meets its build reservation quota.

The 2024 Ram 3500 Crew Cab EMS Responder Truck provided on this contract has a 3 Year/36,000 mile basic limited and 5 Year/60,000 mile powertrain warranty.

The 2024 Dodge 3500 Battalion Fire Command Truck, 2024 Dodge 2500 Crew Cab Squad First

Responder Trucks and the 2024 Dodge 2500 Crew Cab Fire Skid Unit Truck provided on this contract have a 36 month/36,000 mile bumper to bumper and a 5 Year/100,000 mile powertrain warranty.

An electric vehicle alternative is currently not readily available due to market availability, physical demands on the vehicle, service application, vehicle driving range, and charging infrastructure.

These contracts will provide a replacement class 2 and class 3 vehicles. Light-duty vehicles are defined as Class 1 – Class 2 vehicles weighing 10,000 lbs. or less. Medium-duty vehicles are defined as Class 3 - Class 6 vehicles weighing 10,001 - 26,000 lbs. Heavy-duty vehicles are defined as Class 7 – Class 8 vehicles weighing 26,001 and greater. A commercial driver license is required to operate heavy-duty vehicles.

The Small Business Economic Development Advocacy (SBEDA) Ordinance requirements were waived due to the lack of small, minority, and/or women businesses available to provide these goods and services.

For Bid Item 1: The recommended award is to the lowest responsive bidder, who is also a local business; therefore, application of the Local Preference Program was not required.

For Bid Items 2, 3, and 4: In accordance with the Local Preference Program, no local preference was applied since the local bidder is not within 3% of the recommended lowest non-local bidder.

The Veteran-Owned Small Business Preference Program does not apply to goods and supplies or non-professional services contracts, so no preference was applied to this contract.

ALTERNATIVES:

Should these contracts not be approved, it would prolong the City's place in queue for replacement fire first responder trucks with the manufacturer. The 2024 model year Dodge Ram truck was opened to retail buyers first, then remaining slots were offered to governments in February 2024. Vehicles that fail to obtain a 2024 model year build reservation will be cancelled by the manufacturer. The next opportunity for the 2025 model year Dodge Ram Truck reservation is planned to open in October 2024 with new pricing. Offers submitted by franchise dealers are only price protected by the manufacturer once production is locked for the model year offered.

Parts and service contracts are available for maintaining these trucks, if not replaced as planned; however, the downtime for repair may negatively impact transportation needed for emergency response.

FISCAL IMPACT:

This ordinance authorizes a contract with Ancira Motor Company, and Donalson CDJR, LLC to provide six Fire First Responder Trucks, for the San Antonio Fire Department (SAFD) for a total

cost of \$627,126.46. Funding in the amount of \$627,126.46 is available from the Equipment Renewal and Replacement Fund FY 2024 Adopted Budget.

RECOMMENDATION:

Staff recommends award to Ancira Motor Company for one 2024 Ram 3500 crew cab with utility body in the amount of \$122,979.50, and Donalson CDJR, LLC for one 2024 Dodge 3500 crew cab, long bed with camper top; three 2024 Dodge 2500 crew cab, long bed with camper top; and one 2024 Dodge 2500 crew cab, long bed truck diesel in the amount of \$504,146.96 for a total cost of \$627,126.46 for the San Antonio Fire Department.

This contract was procured on the basis of a competitive sole brand public health or safety exemption and a contracts disclosure form is not required.