

**City of San Antonio Final Bid Tabulation**

Opened: March 4, 2024 For: FY 2024 Fire First Responder Trucks				LOCAL	NON-LOCAL	NON-LOCAL
6100017760		JDLR	Ancira Motor Company 10807 IH 10 West San Antonio, TX 78230 210-558-2650	Donalson CDJR, LLC 1396 Hwy 327 E Silsbee, TX 77656 409-880-9191	Sames Bastrop CDJR 1586 State Highway 71 W Cedar Creek, TX 78612	
Item	Description	Quantity				
1	EMS Responder - Ram 3500, Crew Cab, SRW, AWD w/Utility Body	1				<b>NAS</b>
	Price Each:		\$122,979.50	\$138,543.84	\$119,313.18	
	Total Price:		\$122,979.50	\$138,543.84	\$119,313.18	
	Year, Make & Model Offered:		2024 RAM 3500	2024 Dodge 3500 Crew	2024 RAM 3500 Tradesman 4WD Crew Cab Chassis	
	Specific Make & Model of Engine Offered: (Include SAE NET HP):		(Left Blank)	6.7L Cummins Diesel	6.7L I6 Cummins Turbo Diesel	
	Transmission Offered:		6 Speed Automatic	6-Speed Auto 68 RFE	6-Speed Auto Aisin AC69RC HD	
	Vehicle Warranty:		3yr/36,000 Basic Limited 5yr/ 100,000 Powertrain	36mo/36,000 Bumper to Bumper 5yr/ 100,000 Powertrain	Basic YR/Miles - 3yr/36,000 DriveTrain YR/Miles - 5yr/60,000 Corrosion YR/Miles - 5yr/100,000 Roadside YR/Miles - 5yr/100,000	
	Warranty Service Provider Facility Name:		Ancira Chrysler Jeep Dodge	Ancira Dodge	S.A. Dodge Chrysler Jeep RAM Texas Fleet Outfitters - Onsite	
	Warranty Service Provider Facility Address:		10807 IH 10 West San Antonio, Texas 78230	10807 W I-10 10 S. San Antonio, Texas 78230	11910 I-35 San Antonio, Texas 78233	
	Delivery		270 Calendar Days	160 Calendar Days	240 Calendar Days	
	Production Cut-off Date for Current Year Model		July -- 2024	N/A	Unknown - Currently Open	
	Last day order can be placed without missing cut-off date for current year model		May -- 2024	N/A	Unknown - Currently Open	
	Can bidder provide bid items after cut-off date:		No	No	No	
2	First Responder Truck - Ram 3500, Crew Cab, SRW, AWD, Long Bed w/ Camper Top and Pull-Out Bed	1				<b>NAS</b>
	Price Each:		\$144,253.84	\$123,123.08	\$103,926.16	
	Total Price:		\$144,253.84	\$123,123.08	\$103,926.16	
	Year, Make & Model Offered:		2024 RAM 3500	2024 Dodge 3500 Crew Cab 4x4	2024 Ram 3500 Tradesman Crew Cab	
	Specific Make & Model of Engine Offered: (Include SAE NET HP):		(Left Blank)	6.7L V8 Diesel	6.7L I6 Cummins Turbo Diesel	
	Transmission Offered:		6 Speed Automatic	6-Spd Auto 68 RFE	6-Speed Auto Aisin AS69RC HD	
	Vehicle Warranty:		3yr/36,000 Basic Limited 5yr/ 100,000 Powertrain	36mo/36,000 Bumper to Bumper 5yr/100,000 Powertrain	Basic YR/Miles - 3yr/36,000 DriveTrain YR/Miles - 5yr/60,000 Corrosion YR/Miles - 5yr/100,000 Roadside YR/Miles - 5yr/100,000	
	Warranty Service Provider Facility Name:		Ancira Chrysler Jeep Dodge	Ancira Dodge	S.A. Dodge Chrysler Jeep RAM Texas Fleet Outfitters - Onsite	
	Warranty Service Provider Facility Address:		10807 IH 10 West San Antonio, Texas 78230	10807 W I-10 10 San Antonio, Texas 78230	11910 I-35 San Antonio, Texas 78233	
	Delivery		270 Calendar Days	160 Calendar Days	180 Calendar Days	
	Production Cut-off Date for Current Year Model		July -- 2024	N/A	Unknown - Currently Open	
	Last day order can be placed without missing cut-off date for current year model		May -- 2024	N/A	Unknown - Currently Open	
	Can bidder provide bid items after cut-off date:		No	No	No	
	Subtotal		\$144,253.84	\$123,123.08		
	Payment Terms		Net 30	Net 30		
	Less Prompt Payment Discount		\$144,253.84	\$123,123.08		
	Percentage between lowest responsive bid and local bid		17%			
	Price differential		\$21,130.76			
	Non-Local Preference Award			\$123,123.08		

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6100017760		JDLR		Ancira Motor Company 10807 IH 10 West San Antonio, TX 78230 210-558-2650	Donalson CDJR. LLC 1396 Hwy 327 E Silsbee, TX 77656 409-880-9191	Sames Bastrop CDJR 1586 State Highway 71 W Cedar Creek, TX 78612	
Item	Description	Quantity					
3	Squad First Responder - RAM 2500, Crew Cab, SRW, AWD, Long Bed Truck w/ Camper Top	3					<b>NAS</b>
	Price Each:		\$122,791.39		\$94,068.47		\$77,595.56
	Total Price:		\$368,374.17		\$282,205.41		\$232,786.68
	Year, Make & Model Offered:		2024 RAM 2500		2024 Dodge Crew 4x4		2024 RAM 2500 Tradesman 4x4 Crew
	Specific Make & Model of Engine Offered: (Include SAE NET HP):		(Left Blank)		6.4 L V8		6.4L Heavy Duty HEMI MDS
	Transmission Offered:		8 Speed Automatic		6-Spd Auto		8-Speed Auto (8HP75-LCV)
	Vehicle Warranty:		3yr/36,000 Basic Limited 5yr/ 60,000 Powertrain		36mo/36,000 Bumper to Bumper 5yr/100,000 Powertrain		Basic YR/Miles - 3yr/36,000 DriveTrain YR/Miles - 5yr/60,000 Corrosion YR/Miles - 5yr/100,000 Roadside YR/Miles - 5yr/100,000
	Warranty Service Provider Facility Name:		Ancira Chrysler Jeep Dodge		Ancira Dodge		S.A. Dodge Chrysler Jeep RAM Texas Fleet Outfitters - Onsite
	Warranty Service Provider Facility Address:		10807 IH 10 West San Antonio, Texas 78230		10807 W I-10 10 San Antonio, Texas 78230		11910 I-35 San Antonio, Texas 78233
	Delivery		270 Calendar Days		160 Calendar Days		180 Calendar Days
	Production Cut-off Date for Current Year Model		July -- 2024		N/A		Unknown - Currently Open
	Last day order can be placed without missing cut-off date for current year model		May -- 2024		N/A		Unknown - Currently Open
	Can bidder provide bid items after cut-off date:		No		No		No
	Subtotal		\$368,374.17		\$282,205.41		
	Payment Terms		Net 30		Net 30		
	Less Prompt Payment Discount		\$368,374.17		\$282,205.41		
	Percentage between lowest responsive bid and local bid		31%				
	Price differential		\$86,168.76				
	Non-Local Preference Award				\$282,205.41		
4	First Responder Truck (Diesel) - RAM 2500, Crew Cab, SRW, AWD, Long Bed Truck Diesel	1					<b>NAS</b>
	Price Each:		\$123,103.06		\$98,818.47		\$84,910.92
	Total Price:		\$123,103.06		\$98,818.47		\$84,910.92
	Year, Make & Model Offered:		2024 RAM 2500		2024 Dodge 2500 Crew Cab 4x4		2024 RAM 2500 Tradesman 4x4 Crew
	Specific Make & Model of Engine Offered: (Include SAE NET HP):		(Left Blank)		6.7L V8 Diesel		6.7L I6 Cummins Turbo Diesel
	Transmission Offered:		6 Speed Automatic		(Left Blank)		6-Speed Automatic (68RFE)
	Vehicle Warranty:		3yr/36,000 Basic Limited 5yr/ 100,000 Powertrain		36mo/36,000 Bumper to Bumper 5yr/100,000 Powertrain		Basic YR/Miles - 3yr/36,000 DriveTrain YR/Miles - 5yr/60,000 Corrosion YR/Miles - 5yr/100,000 Roadside YR/Miles - 5yr/100,000
	Warranty Service Provider Facility Name:		Ancira Chrysler Jeep Dodge		Ancira Dodge		S.A. Dodge Chrysler Jeep RAM Texas Fleet Outfitters - Onsite
	Warranty Service Provider Facility Address:		10807 IH 10 West San Antonio, Texas 78230		10807 W I-10 10 San Antonio, Texas 78230		11910 I-35 San Antonio, Texas 78233
	Delivery		270 Calendar Days		160 Calendar Days		180 Calendar Days
	Production Cut-off Date for Current Year Model		July -- 2024		N/A		Unknown - Currently Open
	Last day order can be placed without missing cut-off date for current year model		May -- 2024		N/A		Unknown - Currently Open
	Can bidder provide bid items after cut-off date:		No		No		No
	Subtotal		\$123,103.06		\$98,818.47		
	Payment Terms		Net 30		Net 30		
	Less Prompt Payment Discount		\$123,103.06		\$98,818.47		
	Percentage between lowest responsive bid and local bid		25%				
	Price differential		\$24,284.59				
	Non-Local Preference Award				\$98,818.47		
	Payment Terms		Net 30		Net 30		Net 30
	Total		\$758,710.57		\$642,690.80		\$540,936.94
	<b>Total Award</b>				<b>\$122,979.50</b>		<b>\$504,146.96</b>