

City of San Antonio Final Bid Tabulation

| | | | | | | | | |
|---|---|----------|---|--|---|--|--|--|
| Opened: March 4, 2024 For: FY 2024 Fire First Responder Trucks | | | LOCAL | | NON-LOCAL | | NON-LOCAL | |
| 6100017760JDLR | | | Ancira Motor Company 10807 IH 10 West San Antonio, TX 78230 210-558-2650 | | Donalson CDJR. LLC 1396 Hwy 327 E Silsbee, TX 77656 409-880-9191 | | Sames Bastrop CDJR 1586 State Highway 71 W Cedar Creek, TX 78612 | |
| Item | Description | Quantity | | | | | | |
| 1 | EMS Responder - Ram 3500, Crew Cab, SRW, AWD w/Utility Body | 1 | | | | | NAS | |
| | Price Each: | | \$122,979.50 | | \$138,543.84 | | \$119,313.18 | |
| | Total Price: | | \$122,979.50 | | \$138,543.84 | | \$119,313.18 | |
| | Year, Make & Model Offered: | | 2024 RAM 3500 | | 2024 Dodge 3500 Crew | | 2024 RAM 3500 Tradesman 4WD Crew Cab Chassis | |
| | Specific Make & Model of Engine Offered: (Include SAE NET HP): | | (Left Blank) | | 6.7L Cummins Diesel | | 6.7L IL6 Cummins Turbo Diesel | |
| | Transmission Offered: | | 6 Speed Automatic | | 6-Speed Auto 68 RFE | | 6-Speed Auto Aisin AC69RC HD | |
| | Vehicle Warranty: | | 3yr/36,000 Basic Limited 5yr/ 100,000 Powertrain | | 36mo/36,000 Bumper to Bumper 5yr/ 100,000 Powertrain | | Basic YR/Miles - 3yr/36,000 DriveTrain YR/Miles - 5yr/60,000 Corrosion YR/Miles - 5yr/100,000 Roadside YR/Miles - 5yr/100,000 | |
| | Warranty Service Provider Facility Name: | | Ancira Chrysler Jeep Dodge | | Ancira Dodge | | S.A. Dodge Chrysler Jeep RAM Texas Fleet Outfitters - Onsite | |
| | Warranty Service Provider Facility Address: | | 10807 IH 10 West San Antonio, Texas 78230 | | 10807 W I-10 10 S. San Antonio, Texas 78230 | | 11910 I-35 San Antonio, Texas 78233 | |
| | Delivery | | 270 Calendar Days | | 160 Calendar Days | | 240 Calendar Days | |
| | Production Cut-off Date for Current Year Model | | July -- 2024 | | N/A | | Unknown - Currently Open | |
| | Last day order can be placed without missing cut-off date for current year model | | May -- 2024 | | N/A | | Unknown - Currently Open | |
| | Can bidder provide bid items after cut-off date: | | No | | No | | No | |
| 2 | First Responder Truck - Ram 3500, Crew Cab, SRW, AWD, Long Bed w/ Camper Top and Pull-Out Bed | 1 | | | | | NAS | |
| | Price Each: | | \$144,253.84 | | \$123,123.08 | | \$103,926.16 | |
| | Total Price: | | \$144,253.84 | | \$123,123.08 | | \$103,926.16 | |
| | Year, Make & Model Offered: | | 2024 RAM 3500 | | 2024 Dodge 3500 Crew Cab 4x4 | | 2024 Ram 3500 Tradesman Crew Cab | |
| | Specific Make & Model of Engine Offered: (Include SAE NET HP): | | (Left Blank) | | 6.7L V8 Diesel | | 6.7L IL6 Cummins Turbo Diesel | |
| | Transmission Offered: | | 6 Speed Automatic | | 6-Spd Auto 68 RFE | | 6-Speed Auto Aisin AS69RC HD | |
| | Vehicle Warranty: | | 3yr/36,000 Basic Limited 5yr/ 100,000 Powertrain | | 36mo/36,000 Bumper to Bumper 5yr/100,000 Powertrain | | Basic YR/Miles - 3yr/36,000 DriveTrain YR/Miles - 5yr/60,000 Corrosion YR/Miles - 5yr/100,000 Roadside YR/Miles - 5yr/100,000 | |
| | Warranty Service Provider Facility Name: | | Ancira Chrysler Jeep Dodge | | Ancira Dodge | | S.A. Dodge Chrysler Jeep RAM Texas Fleet Outfitters - Onsite | |
| | Warranty Service Provider Facility Address: | | 10807 IH 10 West San Antonio, Texas 78230 | | 10807 W I-10 10 San Antonio, Texas 78230 | | 11910 I-35 San Antonio, Texas 78233 | |
| | Delivery | | 270 Calendar Days | | 160 Calendar Days | | 180 Calendar Days | |
| | Production Cut-off Date for Current Year Model | | July -- 2024 | | N/A | | Unknown - Currently Open | |
| | Last day order can be placed without missing cut-off date for current year model | | May -- 2024 | | N/A | | Unknown - Currently Open | |
| | Can bidder provide bid items after cut-off date: | | No | | No | | No | |
| | Subtotal | | \$144,253.84 | | \$123,123.08 | | | |
| | Payment Terms | | Net 30 | | Net 30 | | | |
| | Less Prompt Payment Discount | | \$144,253.84 | | \$123,123.08 | | | |
| | Percentage between lowest responsive bid and local bid | | 17% | | | | | |
| | Price differential | | \$21,130.76 | | | | | |
| | Non-Local Preference Award | | | | \$123,123.08 | | | |

City of San Antonio Final Bid Tabulation

| Opened: March 4, 2024 For: FY 2024 Fire First Responder Trucks 6100017760 JDLR | | | LOCAL Ancira Motor Company 10807 IH 10 West San Antonio, TX 78230 210-558-2650 | NON-LOCAL Donalson CDJR. LLC 1396 Hwy 327 E Silsbee, TX 77656 409-880-9191 | NON-LOCAL Sames Bastrop CDJR 1586 State Highway 71 W Cedar Creek, TX 78612 |
|--|---|----------|---|--|---|
| Item | Description | Quantity | | | |
| 3 | Squad First Responder - RAM 2500, Crew Cab, SRW, AWD, Long Bed Truck w/ Camper Top Price Each: Total Price: Year, Make & Model Offered: Specific Make & Model of Engine Offered: (Include SAE NET HP): Transmission Offered: Vehicle Warranty: Warranty Service Provider Facility Name: Warranty Service Provider Facility Address: Delivery Production Cut-off Date for Current Year Model Last day order can be placed without missing cut-off date for current year model Can bidder provide bid items after cut-off date: Subtotal Payment Terms Less Prompt Payment Discount Percentage between lowest responsive bid and local bid Price differential Non-Local Preference Award | 3 | \$122,791.39 \$368,374.17 2024 RAM 2500 (Left Blank) 8 Speed Automatic 3yr/36,000 Basic Limited 5yr/ 60,000 Powertrain Ancira Chrysler Jeep Dodge 10807 IH 10 West San Antonio, Texas 78230 270 Calendar Days July -- 2024 May -- 2024 No \$368,374.17 Net 30 \$368,374.17 31% \$86,168.76 | \$94,068.47 \$282,205.41 2024 Dodge Crew 4x4 6.4 L V8 6-Spd Auto 36mo/36,000 Bumper to Bumper 5yr/100,000 Powertrain Ancira Dodge 10807 W I-10 10 San Antonio, Texas 78230 160 Calendar Days N/A N/A No \$282,205.41 Net 30 \$282,205.41 | \$77,595.56 \$232,786.68 2024 RAM 2500 Tradesman 4x4 Crew 6.4L Heavy Duty HEMI MDS 8-Speed Auto (8HP75-LCV) Basic YR/Miles - 3yr/36,000 DriveTrain YR/Miles - 5yr/60,000 Corrosion YR/Miles - 5yr/100,000 Roadside YR/Miles - 5yr/100,000 S.A. Dodge Chrysler Jeep RAM Texas Fleet Outfitters - Onsite 11910 I-35 San Antonio, Texas 78233 180 Calendar Days Unknown - Currently Open Unknown - Currently Open No \$282,205.41 |
| 4 | First Responder Truck (Diesel) - RAM 2500, Crew Cab, SRW, AWD, Long Bed Truck Diesel Price Each: Total Price: Year, Make & Model Offered: Specific Make & Model of Engine Offered: (Include SAE NET HP): Transmission Offered: Vehicle Warranty: Warranty Service Provider Facility Name: Warranty Service Provider Facility Address: Delivery Production Cut-off Date for Current Year Model Last day order can be placed without missing cut-off date for current year model Can bidder provide bid items after cut-off date: Subtotal Payment Terms Less Prompt Payment Discount Percentage between lowest responsive bid and local bid Price differential Non-Local Preference Award | 1 | \$123,103.06 \$123,103.06 2024 RAM 2500 (Left Blank) 6 Speed Automatic 3yr/36,000 Basic Limited 5yr/ 100,000 Powertrain Ancira Chrysler Jeep Dodge 10807 IH 10 West San Antonio, Texas 78230 270 Calendar Days July -- 2024 May -- 2024 No \$123,103.06 Net 30 \$123,103.06 25% \$24,284.59 | \$98,818.47 \$98,818.47 2024 Dodge 2500 Crew Cab 4x4 6.7L V8 Diesel (Left Blank) 36mo/36,000 Bumper to Bumper 5yr/100,000 Powertrain Ancira Dodge 10807 W I-10 10 San Antonio, Texas 78230 160 Calendar Days N/A N/A No \$98,818.47 Net 30 \$98,818.47 | \$84,910.92 \$84,910.92 2024 RAM 2500 Tradesman 4x4 Crew 6.7L I6 Cummins Turbo Diesel 6-Speed Automatic (68RFE) Basic YR/Miles - 3yr/36,000 DriveTrain YR/Miles - 5yr/60,000 Corrosion YR/Miles - 5yr/100,000 Roadside YR/Miles - 5yr/100,000 S.A. Dodge Chrysler Jeep RAM Texas Fleet Outfitters - Onsite 11910 I-35 San Antonio, Texas 78233 180 Calendar Days Unknown - Currently Open Unknown - Currently Open No \$98,818.47 |
| Total Award | | | \$122,979.50 | \$504,146.96 | |