

Pre-Solicitation Briefing for Aviation Job Order Contracting Program



Audit Committee

Date: March 12, 2024

Presented by: Jesus H. Saenz, Jr. IAP, Director of Airports, Aviation

Project and Solicitation



The Aviation Department is seeking to issue a Request for Competitive Sealed Proposals (RFCSP) for flexibility to use federal grants and other future grants to contract with qualified firms interested in providing job order contracting services for various projects in the City of San Antonio Airport Department. Services include incidental demolition, construction, repair, rehabilitation, alteration, and deferred maintenance on San Antonio Airport System owned and leased buildings, or other facilities of interest to the Airport.

Solicitation Type

- Request for Competitive Sealed Proposals (RFCSP)

Proposed Term

- 2 years with 3, 1-year options

Estimated Value

- \$6 million annually
- \$30 million total (anticipating 3 contracts)

Funding Source

- Various Funding Sources

Current Contract Status

- New contract

Solicitation Overview



Outreach

- **NAICS Codes Identified**
 - 236220 Commercial and Institutional Building Construction
 - 236210 Industrial Building Construction
 - 238900 Other Specialty Trade Contractors
 - 238220 Plumbing, Heating, and AC Contractors
 - 237110 Water and Sewer Line and Related Structure Construction
- **Number of Vendors to be Notified**
 - Central Vendor Registry: 1,513
- **Advertising**
 - TVSA Channel
 - COSA Bidding & Contracting Webpage
 - HartBeat
 - CivCast
 - Texas Electronic State Business Daily
 - AAEE (American Association of Airports Executives)
 - ACI (Airports Council International)
 - FAA Opportunities Bid Board

Evaluation Voting Members

- Jeff Coyle, Assistant City Manager, City Manager's Office
- Jesus H. Saenz, Jr. IAP, Director of Airports, Aviation Department
- Shane Harbinson, Chief Development Officer, Aviation Department
- Robert "Bobby" Garcia, Assistant Capital Programs Manager, Aviation Department
- LaVonnia Williams, DBE Consultant, Accenture
- Susan St Cyr, P.E., CM, Special Projects Manager, Aviation Department
- Ana Lopez, P.E., Aviation Engineer, RS&H, Inc.

Solicitation Requirements



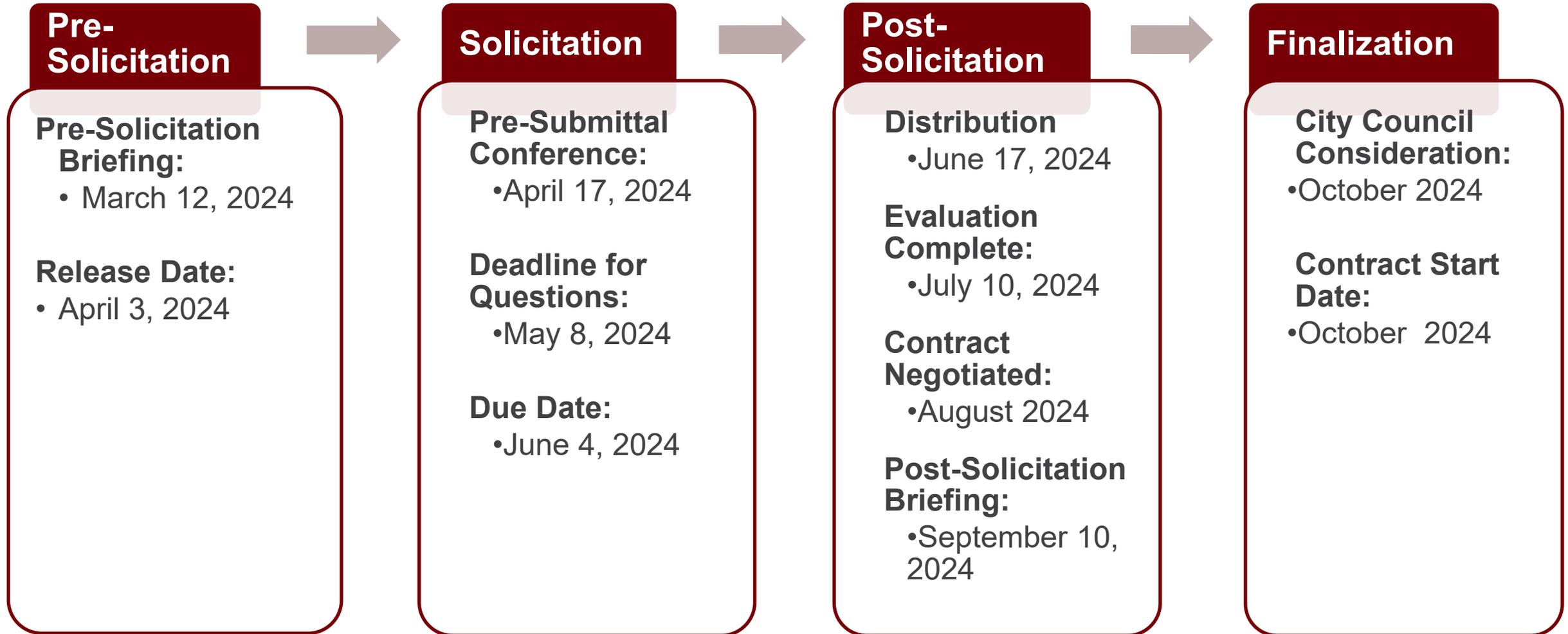
Evaluation Criteria

- Experience of Respondent, Subcontractors and Key Personnel with Job Order Contracting Projects: 35 points
- Understanding of the JOC Program and Proposed Management Plan: 25 points
- Coefficient Proposal: 20 points
- Disadvantaged Business Enterprise (DBE): 20 Points

Additional Requirements

- Audited Financial Statements: Not Required
- Local Preference Program: Not Applicable
- Veteran Owned Small Business Preference Program: Not Applicable
- Disadvantaged Business Enterprise (DBE) Goal: 17%

Project Timeline





Thank You

Date: March 12, 2024

Presented by: Jesus H. Saenz, Jr. IAP, Director of Airports, Aviation