



# City of San Antonio

## Agenda Memorandum

**File Number:**  
**24-199693**

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**Agenda Item Number:** 12

**Agenda Date:** April 30, 2024

**In Control:** Audit Committee

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**DEPARTMENT:** Solid Waste Department

**DEPARTMENT HEAD:** David Newman

**COUNCIL DISTRICTS IMPACTED:** Citywide

**SUBJECT:**

Post-Solicitation High Profile Briefing for Smart Collections System

**SUMMARY:**

The Solid Waste Management Department (SWMD) solicited proposals to deploy an integrated technology solution to enhance waste collection operations. This solution will 1) increase customer satisfaction by reducing missed collections with service verifications; 2) increase driver productivity with turn-by-turn navigation; and 3) optimize routes for efficient performance.

**BACKGROUND INFORMATION:**

On December 13, 2023, a Request for Competitive Sealed Proposals (RFCSP) was released for a Smart Collection System for Solid Waste Management. The estimated contract value is \$8,040,000 for an initial contract term of five years with three, two-year options to renew.

On February 5, 2024, two proposals were received and deemed responsive to move forward for evaluation. The evaluation committee representatives were David McCary, Assistant City Manager, City Manager's Office; David Newman, Director, Solid Waste Management Department; Josephine Valencia, Deputy Director, Solid Waste Management Department; Kevin Goodwin, Chief Technology Officer/Deputy Director, Information Technology Services Department; Marjorie Harrell, Fiscal Manager, Solid Waste Management Department; and Ka Rhonda Crummie, Contracts Manager, Solid Waste Management Department.

On March 5, 2024, the evaluation committee met with both respondents for vendor demonstrations and interviews. The evaluation committee reconvened on March 28, 2024, to discuss and score both proposals. The committee recommends awarding the contract to the highest ranked respondent.

This item is scheduled for Council consideration on May 30, 2024.

**ISSUE:**

For briefing purposes only.

**FISCAL IMPACT:**

**For briefing purposes only.**

**ALTERNATIVES:**

For briefing purposes only.

**RECOMMENDATION:**

Staff recommends approval to proceed with scheduling one contract for City Council consideration to deploy a Smart Collection System for the Solid Waste Management Department in an estimated total value of \$8,040,000 for five years with three, two-year options to renew.