



City of San Antonio

Agenda Memorandum

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Agenda Item Number: {{item.number}}

Agenda Date: March 12, 2024

In Control: Audit Committee

DEPARTMENT: Fire Department

DEPARTMENT HEAD: Christopher Monestier

COUNCIL DISTRICTS IMPACTED: Citywide

SUBJECT:

Briefing on Solicitation for Zoll Defibrillator Accessories

SUMMARY:

The San Antonio Fire Department (SAFD) will provide a briefing for the release of a solicitation to provide Zoll defibrillator accessories, on an annual basis, for use by the San Antonio Fire Department. This briefing will allow an opportunity for input from Committee members.

BACKGROUND INFORMATION:

The San Antonio Fire Department is seeking a vendor to provide Zoll defibrillator accessories, on an annual basis, for use by the SAFD during emergency medical responses. SAFD is an “All Hazards” fire department utilizing a fire-based EMS system. SAFD responds to over 170,000 medial incidents every year. Multi-functional cardiac defibrillator monitors are carried on essentially every SAFD emergency unit, fire engines and trucks. Zoll medical defibrillators

equipment includes X Series Monitors and the associated service plans including charging systems, and portable ventilators associated service plan and AED Pro and related battery pack, and ResQCPR. The accessories to support this equipment include items such as blood pressure cuffs, carrying cases, cables, power adaptors and cords. The Zoll medical supplies and accessories are used with the department's 12-lead defibrillators, 3-lead defibrillators, ResQCPR Pumps and portable ventilators.

On June 3, 2022, a briefing was provided to the Audit and Accountability Committee for the release of solicitations for the procurement of Zoll proprietary equipment and a separate solicitation for the Zoll accessories. At this briefing, the Committee requested that City Staff evaluate additional opportunities for small local companies. City staff returned to the Audit and Accountability Committee on June 13, 2022 and recommended an increase to the price preference provided under the City's Local Preference Program to the maximum of 5% as allowed under State law to increase opportunities for participation from local companies.

On October 18, 2022 a briefing outlining the recommended changes to the Local Preference Program was presented to the full City Council at a Special Session. The Chambers of Commerce and key stakeholders were also notified of the proposed changes in mid-November and then followed by City Council consideration and approval on December 15, 2022. The changes to this program were effective immediately after City Council approval and applied to solicitations with response deadlines after January 1, 2023.

On August 8, 2023, City staff provided a briefing to the Audit Committee on the solicitation method to acquire the Zoll medical equipment and accessories incorporating the recently adopted changes to the Local Preference Program. On November 2, 2023, City Council approved a contract with Zoll Medical Corporation for the proprietary Zoll equipment and approved an amendment to extend the previously extended terms on the Zoll accessories contract with MedWheels Inc, to December 31, 2024.

At this briefing, staff will provide a recommendation on the procurement method and timeline for procuring the Zoll defibrillator third party accessories.

ISSUE:

For briefing purposes only

FISCAL IMPACT:

For briefing purposes only

ALTERNATIVES:

For briefing purposes only

RECOMMENDATION:

For briefing purposes only