

**THIS IS A DRAFT AND WILL BE REPLACED BY THE FINAL, SIGNED
ORDINANCE OR RESOLUTION ADOPTED BY CITY COUNCIL.**

ORDINANCE

APPROVING A CONTRACT WITH FLASHER LIMITED, DBA FLASHER EQUIPMENT COMPANY, TO PROVIDE THE CITY WITH BARRICADE RENTAL SERVICES FOR CONSTRUCTION PROJECTS OR SPECIAL EVENTS FOR AN ESTIMATED COST OF \$826,586.00 ANNUALLY AND AN ESTIMATED TOTAL COST OF \$4,132,930.00 OVER THE CONTRACT TERM. THE INITIAL TERM OF THE AGREEMENT WILL BEGIN UPON AWARD, THROUGH DECEMBER 31, 2027 WITH TWO, ADDITIONAL ONE-YEAR RENEWAL OPTIONS. FUNDING IS FROM THE GENERAL FUND, RIGHT OF WAY MANAGEMENT FUND, STORM WATER OPERATING FUND, PARKING OPERATING & MAINTENANCE FUND, MARKET SQUARE FUND, AND CONVENTION & VISITOR FACILITIES FUND.

* * * * *

WHEREAS, Flasher Limited dba Flasher Equipment Company is to provide the City with barricade rental services for construction projects and processions or special events. These services are required to create a barrier and deter passage into hazardous areas, and to control or block passage or force the flow of traffic in the desired direction; and

WHEREAS, the City issued a Request for Competitive Sealed Proposals (RFCSP) for “Annual Contract Barricade Rental Services - Citywide” (RFCSP 24-007, 6100017347) on September 22, 2023, with a submission deadline of November 29, 2023. The RFCSP was advertised in the HartBeat, TVSA channel, the City’s Bidding & Contracting Opportunities website, the San Antonio e-Procurement System and an email notification was released to a list of potential Respondents. Two (2) proposals were received and deemed eligible for review. Flasher Limited dba Flasher Equipment Company is recommended for contract award based on the City’s standard RFCSP evaluation process; and

WHEREAS, the evaluation committee met on January 30, 2024, to evaluate the proposals. The evaluation committee consisted of representatives from City Manager’s Office, Public Works Department, Center City Development and Operations Department, San Antonio Police Department, and Convention and Sports Facilities Department. The Finance Department, Procurement Division assisted by ensuring compliance with City procurement policies and procedures. The proposals were evaluated based on the firms’ experience, background, qualifications, proposed plan, price, and the Small Business Economic Development Advocacy (SBEDA) program. Additional categories of consideration included references and financial qualifications; and

WHEREAS, the evaluation of each proposal was based on a total of 100 points: 35 points were allotted for experience, background, qualifications; 25 points were allotted for proposed plan; 20 points were allotted for respondent's price schedule; and 20 preference points were allotted for the SBEDA Program. Individual scores were submitted, and aggregate scores were presented. After a recommendation for award was agreed upon by the evaluation committee, pricing and SBEDA scores were revealed. Flasher Limited dba Flasher Equipment Company was recommended for award by the evaluation committee; and

WHEREAS, the initial term of the agreement shall begin April 1, 2024 through December 31, 2027. Two additional one-year renewals at the City's option shall also be authorized by this Ordinance; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The City Council authorizes the City Manager or designee to execute a contract with Flasher Limited, dba Flasher Equipment Company, to provide the City with barricade rental services for construction projects or special events. The contract is attached in substantial final form to this Ordinance as **Exhibit I**.

SECTION 2. Funds will be encumbered upon issuance of purchase orders, and payment is authorized to Flasher Limited dba Flasher Equipment Company for an estimated annual cost of \$4,132,930.00. All expenditures will be in accordance with the Fiscal Year 2024 budget and subsequent budgets for the duration of this contract approved by City Council.

SECTION 3. The financial allocations in this Ordinance are subject to approval by the Deputy Chief Financial Officer, City of San Antonio. The Deputy Chief Financial Officer may, subject to concurrence by the City Manager or the City Manager's designee, correct allocations to specific Cost Centers, WBS Elements, Internal Orders, General Ledger Accounts, and Fund Numbers as necessary to carry out the purpose of this Ordinance.

SECTION 4. This Ordinance becomes effective immediately upon its passage by eight (8) votes or more and 10 days after passage upon its approval by less than eight (8) votes.

PASSED AND APPROVED this 11th day of April, 2024.

M A Y O R
Ron Nirenberg

ATTEST:

APPROVED AS TO FORM:

LC
04/11/24
Item No. _____

Debbie Racca-Sittre, City Clerk

Andrew Segovia, City Attorney

DRAFT