

Air Service Development and Airline Analysis Consultant Services for San Antonio International Airport

Item 20

Jesus H. Saenz, Jr., IAP
San Antonio Airport System
April 11, 2024



Air Service Development & Airline Consultancy Services



- Develop City-Pair Target Market Analyses & Technical Presentations for Airline Meetings



- Provide Catchment and Leakage Studies
- AdHoc Airline Consulting Services

Solicitation: Evaluation

RFQ for Air Service Development Consulting (24-016; 6100017527) Score Summary *FINAL EVALUATION January 19, 2024	Maximum Points	Mead & Hunt Inc. 2440 Demming Way Middleton, WI 53562	InterVISTAS Consulting USA LLC 1701 Rhode Island Ave, NW Floor 3-117 Washington, DC 20036
A - Experience, Background, Qualifications	45	42.60	26.60
B - Proposed Plan	40	37.60	23.00
A - B Sub-Total	85	80.20	49.60
C - Local Preference Program	10	0.00	0.00
D - Veteran-Owned Small Business Preference Program	5	0.00	0.00
TOTAL SCORE	100	80.20	49.60
RANK BASED ON TOTAL SCORE		1	2

*One evaluation meeting held with no interviews conducted.

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Contract Term

- Initial: 3 years
- Options: 2, 1-year period

Contract Value

- \$950,000

Funding Source

- Aviation Operating and Maintenance Funds

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