

Pre-Solicitation Briefing for Parking Revenue Control System Replacement and Upgrades



Audit Committee

Date: November 14, 2023

Presented by: John Jacks, Director, CCDO

Project and Solicitation



Department will release a solicitation to procure a comprehensive solution for off-street garages and lots along with optimization for on-street parking areas. The scope may include but not limited to hardware/software improvements and mobile technology enhancements.

Solicitation Type

- Request for Competitive Sealed Proposals (RFCSP)

Proposed Term

- 5 years with 2, 1-year options

Estimated Value

- \$7 million total

Current Contract Status

- New Contract

Solicitation Overview



Outreach

- **NIGP Codes Identified**
 - 55038 – Parking Meters and Area Control Equipment
 - 20767 – Lane UPS (Uninterruptible Power Supplies)
 - 20811 – Parking Access and Revenue Control Software
 - 20591 – PARCS and Database Servers
 - 55092 – License Plate Recognition / AVI System
 - 84084 – CCTV / Admin Components
 - 95635 – 92031 – Installation and Testing

*Additional NIGP codes will be applied
- **Number of Vendors to be Notified**
 - Central Vendor Registry: 908
 - Veteran-Owned Small Business (SBA/SCTRCA): 3
 - Targeted Outreach: 12
- **Advertising**
 - COSA Bidding & Contracting Webpage
 - International Parking & Mobility RFP Portal
 - National Parking Association RFP Portal
 - Texas Parking and Transportation Association RFP Portal
 - TVSA Channel
 - HartBeat
 - SAePS

Evaluation Voting Members

- Lori Houston, Assistant City Manager, City Manager's Office
- John Jacks, Director, Center City Development & Operations Department
- Veronica Carrillo, Assistant Director, Finance Department
- Craig Hopkins, Chief Information Officer, Information Technology Services Department
- Robert Rinn, Assistant Director, Center City Development & Operations Department
- Nick Thompson, Parking Administrator, Center City Development & Operations Department

Solicitation Requirements



Evaluation Criteria

- Experience, Background, Qualifications: 30 points
- Proposed Plan: 35 points
- Pricing: 15 points
- SBE Prime Contract Program: 10 points
- M/WBE Prime Contract Program: 10 points

Additional Requirements

- Audited Financial Statements: Not Required
- Local Preference Program: Not Applicable
- Veteran Owned Small Business Preference Program: Not Applicable
- SBEDA Subcontracting Requirements: 6% SBE

SBEDA Goal Setting Overview



Goal Setting Committee Members

- Ian Benavides, Interim Deputy Director, Neighborhood & Housing Services Department
- John Jacks, Director, Center City Development & Operations Department
- Angelica Mata, Assistant Director, Finance Department
- Michael Sindon Assistant Director, Economic Development Department
- Frank Munoz, Citizen Member
- Julianna Lopez, Citizen Member

Availability Analysis

APIs are supported by the following analysis on a contract-by-contract basis:

- Opportunities for S/M/WBEs within the scope of work
- Percentage of S/M/WBEs available in the Central Vendor Registry
- Utilization of S/M/WBEs on historic projects similar in nature

Project Timeline



Pre-Solicitation

- Goal Setting Committee:
 - November 8, 2023
- Pre-Solicitation Briefing:
 - November 14, 2023
- Release Date:
 - January 16, 2024

Solicitation

- Pre-Submittal Conference:
 - January 29, 2024
- Deadline for Questions:
 - February 14, 2024
- Due Date:
 - March 1, 2024

Post-Solicitation

- Evaluation Complete:
 - April 5, 2024
- Contract Negotiated:
 - April 2024
- Post-Solicitation Briefing:
 - May 14, 2024

Finalization

- City Council Consideration:
 - June 6, 2024
- Contract Start Date:
 - Upon Council Award



Thank You

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