



City of San Antonio

Agenda Memorandum

File Number:

Agenda Item Number: 6

Agenda Date: May 18, 2023

In Control: City Council A Session

DEPARTMENT: Finance Department

DEPARTMENT HEAD: Troy Elliott

COUNCIL DISTRICTS IMPACTED: Citywide

SUBJECT:

Annual Contract for Portable Fire Radios for San Antonio Fire Department

SUMMARY:

This ordinance authorizes a contract with Motorola Solutions, Inc. to provide portable radios and accessories to the San Antonio Fire Department for an initial cost of \$9,666,428.39 and an estimated \$372,000.00 annually thereafter. Funding for the initial cost of this contract is available from Certificates of Obligation, this item will appropriate funds and amend the FY 2023 Capital Budget. Funding for subsequent years, in the estimated amount of \$372,000.00 annually, is contingent upon City Council approval of the annual budget.

BACKGROUND INFORMATION:

In February 2018, through ordinance 2018-02-15-0088 the City Council awarded a contract to Dailey & Wells Communications, Inc. (DWC) for the purchase and commissioning of a new public safety radio system (P-25 system) manufactured by L3Harris Technologies, Inc. City Council also approved an Interlocal Agreement between the City of San Antonio, CPS Energy and Bexar Country for ownership and operation of the public safety radio system. The implementation of the P-25 system was completed and accepted in September 2022 and the old system is scheduled to be decommissioned in June 2023.

In tandem with the implementation of the new public safety radio system, new radios were purchased through the contract with Daily and Wells for the San Antonio Police Department, Bexar County, and CPS Energy.

For the purchase of the San Antonio Fire Department Radios, the City issued a Request for Offers (RFO) for “Annual Contract for Portable Fire Radios (6100016602) on February 9, 2023 with a submission deadline of February 16, 2023. The contract was solicited citing a Public Health or Safety exemption allowing the City to select a portable radio that best meets the Fire Department’s needs to provide emergency services with price being a secondary consideration. Based upon its discretion, the City selected the radios manufactured by Motorola. The contract will have a three-year base term and two, one-year renewal options shall also be authorized by this ordinance.

This council action will accept the offer submitted by Motorola Solutions, Inc. for the purchase of portable radios and accessories to be used by San Antonio Fire Department. The contract will provide for the initial purchase of 1,225 radios of which 911 National Fire Protection Association (NFPA) Certified radios are for use by First Responders, and 314 administrative radios and required accessories for an initial cost of \$9,666,428.39. Radios purchased under this contract will be covered by a seven year “no-fault” warranty in which any malfunctioning radios will be repaired or replaced at no cost to the City. Upon receipt of the new radios, radios currently used by Fire Department staff will be reassigned to City staff that are not in a public safety role. The new radios have an expected useful life of 7 years.

The new 911 fire radios manufactured by Motorola Solutions, Inc. have received a National Fire Protection Association (NFPA) certification and the Fire Department tested the radios in eight different testing evolutions designed to simulate real-life scenarios and found them to be functional on the P25 system.

The Small Business Economic Development Advocacy (SBEDA) Ordinance requirements were waived due to the lack of small, minority, and/or women businesses available to provide these goods and services.

This award is an exception to the Local Preference Program.

The Veteran-Owned Small Business Preference Program does not apply to non-professional service contracts, so no preference was applied to this contract.

ISSUE:

This ordinance authorizes a contract with Motorola Solutions, Inc. to provide 1,225 National Fire Protection Association (NFPA) Certified radios and accessories to the San Antonio Fire Department for an initial cost of \$9,666,428.39 and an estimated \$372,000.00 annually thereafter. Funding for the initial cost of this contract is available from Certificates of Obligation and funding for subsequent years, in the estimated amount of \$372,000.00 annually, is contingent upon City Council approval of the annual budget.

ALTERNATIVES:

Should this contract not be approved, the San Antonio Fire Department would be required to continue using current portable radios. Portable radios currently used by Fire Department first responders are not NFPA certified and are approaching the end of manufactures part support.

FISCAL IMPACT:

This ordinance authorizes a contract with Motorola Solutions, Inc. to provide portable radios and accessories to the San Antonio Fire Department for an initial cost of \$9,666,428.39 and an estimated \$372,000.00 annually thereafter. Funding for the initial cost of this contract is available from Certificates of Obligation, this item will appropriate funds and amend the FY 2023 Capital Budget. Funding for subsequent years, in the estimated amount of \$372,000.00 annually, is contingent upon City Council approval of the annual budget.

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RECOMMENDATION:

Staff recommends approval of an ordinance for acceptance of a contract with Motorola Solutions, Inc. to provide 1,225 new portable radios to the San Antonio Fire Department personnel for an initial cost of \$9,666,428.39 and an estimated \$372,000.00 annually thereafter.

This contract was procured by means of a Public Health or Safety exemption and a Contracts Disclosure Form is not required.