



City of San Antonio

Agenda Memorandum

File Number:

Agenda Item Number: 7

Agenda Date: May 11, 2023

In Control: City Council A Session

DEPARTMENT: Finance Department

DEPARTMENT HEAD: Troy Elliott

COUNCIL DISTRICTS IMPACTED: Citywide

SUBJECT:

Zodiac Boats & Trailers for the Fire Department & Police Department

SUMMARY:

Submitted for City Council consideration and action is the offer provided by Triad Marine & Industrial Supply, Inc. to provide the San Antonio Fire and Police Departments with four (4) Zodiac FC 420-2023 and four (4) transport trailers for a total cost of \$131,322.00. Funding is available from the 2020 Urban Area Security Initiative (UASI) Grant.

BACKGROUND INFORMATION:

The proposed contract will supply four (4) Zodiac FC 420-2023 inflatable boats and four (4) transport trailers that will be used to protect the CPS Energy Braunig Power Station and Calaveras Power Station.

These inflatable boats will be operated by the Rescue Force Team (RFT), which is a joint Fire Services and Bomb Squad/SWAT response team. The RFT regularly inspect water access points, fencing, and security cameras to ensure that safety measures in place are effective. This purchase is necessary to transport RFT personnel and their equipment quickly and safely over water in the event of threat to these power stations. The lightweight watercraft used for rapid deployment and

ease of mobility common in both emergency rescue and military operations over water.

There are currently six (6) Zodiac FC 420 inflatable boats used by the Fire and Police Department RFT for high water rescues. These four (4) boats will be used where needed by the RFT, for a total of ten (10) inflatable boats.

The City issued a Request for Offer (RFO) for “Zodiac Boats & Equipment” (RFO 6100016613) on March 16, 2023, with a submission deadline of March 21, 2023. One offer was received. Triad Marine & Industrial Supply, Inc. is recommended for award based on the published RFO specifications.

This item is being purchased as a Sole Source, according to the provisions of Texas Statutes Local Government Code 252.002.07 no other source can supply the item listed, nor can any comparable item fulfill the same requirement.

ISSUE:

This contract will provide four (4) Zodiac Boats and four (4) transport trailers for the San Antonio Fire Department’s Rescue Task Force to protect CPS Energy Braunig and Calaveras Power Stations. The RFT team will also be a means of transportation for the Bomb Squad and SWAT team for watery entry points from these corresponding lakes. This contract provides a 90-day product warranty on both the Zodiac FC 420-2023 inflatable boat and corresponding transport trailer. The life expectancy of these items depends upon frequency of use. These items will be kept until they are no longer feasible to repair and will be replaced as needed.

This contract is exempt from competitive bidding and is excluded from the scope of the SBEDA program.

This contract is an exception to the Local Preference Programs.

The Veteran-Owned Small Business Preference Program does not apply to goods/supplies contracts, so no preference was applied to this contract.

ALTERNATIVES:

Should this contract not be approved, the City could lose available grant funds for Homeland Security eligible purchases. The Rescue Task Force would use the current Zodiac FC 420 used for high water rescues that range in age: (1) 2006, (2) 2008, (1) 2011, and (2) 2013, that are currently maintained by Fire Services personnel. The production cutoff date is April 1, 2023; however, the vendor confirmed that City’s requirements have a production spot reserved provided this contract is approved.

FISCAL IMPACT:

This ordinance authorizes a contract with Triad Marine & Industrial Supply, Inc. in the amount of \$131,322.00 to purchase four (4) Zodiac Boats and four (4) transport trailers for the San Antonio Fire and Police Department's Rescue Task Force Team. This is a one-time purchase in the amount of \$131,322.00. Funding is available from the 2020 Urban Area Security Initiative (UASI) Grant.

RECOMMENDATION:

Staff recommends approval of a contract with Triad Marine & Industrial Supply, Inc. to purchase four (4) Zodiac Boats and four (4) transport trailers for the San Antonio Fire and Police Departments for a cost of \$131,322.00.

This contract was procured by means of a sole source exemption and a Contracts Disclosure Form is not required.