



City of San Antonio

Agenda Memorandum

File Number:

Agenda Item Number: 6

Agenda Date: May 11, 2023

In Control: City Council A Session

DEPARTMENT: Finance Department

DEPARTMENT HEAD: Troy Elliott

COUNCIL DISTRICTS IMPACTED: Citywide

SUBJECT:

MultiRAE Pro Monitors for San Antonio Fire Department

SUMMARY:

This ordinance authorizes a contract with FarrWest Environmental Supply, Inc. for the purchase of ten (10) MultiRAE Pro monitors for the San Antonio Fire Department (SAFD) for a cost of \$64,001.00, and a trade-in allowance of \$5,000.00, for a total cost of \$59,001.00. Funding for this contract is available from the 2020 Urban Area Security Initiative (UASI) Grant.

BACKGROUND INFORMATION:

Submitted for City Council consideration and action is an offer submitted by FarrWest Environmental Supply, Inc. for ten (10) handheld chemical detectors MultiRAE Pro monitors for SAFD.

This contract will provide the Fire Department's Hazmat Division with the industry's only portable wireless multi-threat monitor. The MultiRAE Pro's ability to simultaneously detect gamma radiation and Toxic Industrial Chemicals and Traffic Incident Management systems (TICs/TIMs) which enables responders to reduce the equipment footprint and achieve greater agility when operating downrange.

The City issued a Request for Offer (RFO) for MultiRAE Pro monitors for SAFD (RFO 6100016594) on March 22, 2023, with a submission deadline of March 24, 2023. One offer was received. FarrWest Environmental Supply, Inc. is recommended for contract award based on the published RFO specifications.

These items are being purchased as Sole Source according to the provisions of Texas Statutes Local Government Code 252.022.07. FarrWest Environmental Supply, Inc. is the only certified and trained distribution partner and known vendor able to provide the Honeywell MultiRAE Pro multi-gas monitor along with its service and training package to the exact specifications of the San Antonio Fire Department Hazmat Team.

For each Rae Systems Multirae Pro purchased, FarrWest Environmental Supply, Inc. will provide the City with a 1-to-1 trade-in credit/discount of \$500 per unit for each trade-in Multirae or Multirae Lite unit. The City will not be charged any shipping or freight for any trade-ins.

The initial term of the agreement shall be for the period upon award by City Council and shall terminate upon delivery of all goods ordered.

ISSUE:

This contract provides a 4-year warranty on sensors. The life expectancy of these items depends upon frequency of use. These items will be kept until they are no longer feasible to repair and will be replaced as needed.

This contract is exempt from competitive bidding and is excluded from the scope of the SBEDA program.

This contract is an exception to the Local Preference Programs.

The Veteran-Owned Business Preference Program does not apply to goods/supplies contracts, so no preference was applied.

ALTERNATIVES:

Should this contract not be approved, the SAFD Hazardous Materials Response Team will continue to use existing equipment that is outdated and in need of replacement to keep up with evolving Chemical, Biological, Radiological, Nuclear and Explosives (CBRNE) technology. In addition, grant funds for Homeland Security eligible purchases may be jeopardized.

FISCAL IMPACT:

This ordinance will approve a contract with FarrWest Environmental Supply, Inc. to provide ten (10) MultiRAE Pro monitors for the San Antonio Fire Department for a cost of \$64,001.00, and

a trade-in allowance of \$5,000.00, for a total cost of \$59,001.00. Funding for this contract is available from the Department of Homeland Security 2020 Urban Area Security Initiative (UASI) Grant.

RECOMMENDATION:

Staff recommends approval of an ordinance for acceptance of a contract with FarrWest Environmental Supply, Inc. to provide ten (10) MultiRAE Pro monitors for the San Antonio Fire Department for a total cost of \$59,001.00.

This contract was procured by means of sole source exemption and a Contract Disclosure Form is not required.