



City of San Antonio

Agenda Memorandum

File Number:

Agenda Item Number: 7

Agenda Date: February 16, 2023

In Control: City Council A Session

DEPARTMENT: Finance Department

DEPARTMENT HEAD: Troy Elliott

COUNCIL DISTRICTS IMPACTED: Citywide

SUBJECT:

BMW Motorcycles for the San Antonio Police Department

SUMMARY:

This ordinance authorizes a contract with Jimenez Motorsports, LLC dba BMW Motorcycles of San Antonio to provide the San Antonio Police Department (SAPD) with ten (10) replacement motorcycles for the Traffic Control Motor Unit for a total cost of \$307,000.00. Funding is available from the FY 2023 Equipment Renewal and Replacement Fund Budget.

BACKGROUND INFORMATION:

Submitted for City Council consideration and action is an offer submitted by Jimenez Motorsports, LLC dba BMW Motorcycles of San Antonio to provide the San Antonio Police Department with ten (10) BMW R1250 RT-P Motorcycles for the Traffic Control Motor Unit.

The SAPD Labor Relations Committee (LRC) considered staff review of the Yamaha FJR1300P-AB, Harley-Davidson FLHTP and FLHP, BMW R1250 RT-P, and the SAPD standard Honda Goldwing GL1800 previously approved through LRC agenda memo #17-64. It was determined that the BMW R1250 RT-P was most advantageous for police patrolling, because this model is field ready: it is painted black and white, pre-wired for lights and sirens, comes standard with rifle

gun locks and radar mounts. Other motorcycle models would require 1-2 months modification by a 3rd party upfitter to add these critical components. The BMW R1250 RT-P is exclusively sold to policing agencies where other motorcycles are retail models and not a true police patrol design.

The SAPD Labor Relations Committee concurs with staff findings and memorialized this decision on LRC agenda memo #22-08. There are no electric or alternative fuel motorcycle options that are viable for police patrol, therefore, they were not considered as part of this evaluation.

This purchase was made utilizing a public health or safety exemption to allow for the procurement of brand specific motorcycles styles for SAPD as recommended by the Labor Relations Committee.

The City issued a Request for Offer (RFO) for “SAPD-Purchase of BMW Motorcycles“ (RFO 6100016361) for ten (10) BMW R1250 RT-P Motorcycles for the Traffic Patrol Unit on November 30, 2022, with a submission deadline of December 16, 2022. The RFO was advertised in the San Antonio HartBeat, the City’s Bidding & Contracting Opportunities website, the San Antonio e-Procurement System, and email notifications were released to a list of registered vendors that could provide these motorcycles. One bid was received from Jimenez Motorsports, LLC, dba BMW Motorcycles of San Antonio, which is a local vendor. This vendor is recommended for contract award based on the City’s published specifications and requirements.

ISSUE:

This contract will provide the purchase of ten (10) BMW R1250 RT-P Motorcycles for the Traffic Patrol Unit. The BMW Motorcycles are covered by a minimum 36 month/60,000-mile warranty that will start on the day each unit is placed in service. The life expectancy of these motorcycles is typically 36 months when repair costs are no longer economical to retain. These units are used by the SAPD Traffic Control Motor Unit for traffic control and patrolling to enforce public safety.

The motorcycles that will be supplied on this contract are replacing existing patrol motorcycles that have reached their useful life expectancy.

The Small Business Economic Development Advocacy (SBEDA) Ordinance requirements were waived due to the lack of small, minority and/or women owned businesses available to provide these items.

The recommended award is to the lowest responsive bidder, who is also a local business; therefore, application of the Local Preference Program was not required.

The Veteran-Owned Business Preference Program does not apply to non-professional service contract, so no preference was applied to this contract.

ALTERNATIVES:

Should this contract not be approved, the San Antonio Police Department will repair and maintain existing motorcycles, however delaying this acquisitions could result in higher operational expenses and could impact fleet availability due to downed equipment for repair. The production cutoff date for new orders is January 15, 2023, however vendor confirmed that City's requirements have a production spot reserved, which begins in April 2023 with a fabrication lead-time of approximately 120 days. The manufacturer will release this reservation should this contract not be awarded, and the solicitation process will begin again for 2024 model year purchase.

FISCAL IMPACT:

This ordinance will approve a contract with Jimenez Motorsports, LLC, dba BMW Motorcycles of San Antonio to provide SAPD with ten (10) BMW R1250 RT-P Motorcycles for the Traffic Control Motor Unit for a total cost of \$307,000.00. Funding is available from the FY 2023 Equipment Renewal and Replacement Fund Budget.

RECOMMENDATION:

Staff recommends the approval of an ordinance for acceptance of a contract with Jimenez Motorsports, LLC, dba BMW Motorcycles of San Antonio to provide SAPD with ten (10) BMW R1250 RT-P Motorcycles for the Traffic Control Motor Unit for a total cost of \$307,000.00.

This contract is procured by means of a public health or safety exemption and a Contracts Disclosure Form is not required.