



# City of San Antonio

## Agenda Memorandum

**File Number:**

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**Agenda Item Number:** 9

**Agenda Date:** June 23, 2022

**In Control:** City Council A Session

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**DEPARTMENT:** Finance Department

**DEPARTMENT HEAD:** Troy Elliott

**COUNCIL DISTRICTS IMPACTED:** Citywide

**SUBJECT:**

Purchase of Light Duty Vehicles

**SUMMARY:**

This ordinance authorizes contracts with Cavender Grande Ford, Lake Country Chevrolet, Silsbee Ford, Silsbee Toyota and Tesla, Inc. to provide light duty vehicles to the City of San Antonio for a total cost of \$1,576,454.00. These contracts will provide fifty vehicle replacements that are funded from the Equipment Renewal and Replacement Fund and the Airport Operations & Maintenance Fund. Funding is available from the Equipment Renewal and Replacement Fund budget in the amount of \$1,530,235.00 and the Airport Operations & Maintenance Fund and in the amount \$46,219.00, for a total amount of \$1,576,454.00.

**BACKGROUND INFORMATION:**

Submitted for City Council consideration and action is the attached two tabulations of eight bids that will provide six electric trucks, two electric police response sedans, two electric utility vehicles, five compact electric sedans, twenty mid-size hybrid sedans, and fifteen compact hybrid sedans for a total of fifty vehicles. These vehicles will be replacements for various departments. The Police Department will receive twenty-four units, Public Works Department will receive eight

units, City Center Development & Operations will receive four units, Development Services Department will receive four units, Parks and Recreation Department will receive four units, Fire Department will receive three units, Solid Waste Management Department will receive two units, and the Aviation Department will receive one unit.

The Invitation for Bid was evaluated based on published bid specifications. The lowest bidder for items 1, 2, 3, and 4 is Silsbee Toyota, who is a non-local vendor. No local vendors submitted a bid response so the Local Preference Program was not applied.

The lowest bidder for items 5, 6, and 7 is Lake Country Chevrolet, who is a non-local vendor. No local vendors submitted a bid response so the Local Preference Program was not applied.

The lowest bidder for item 8 is Silsbee Ford, who is a non-local vendor. No local vendors submitted a bid response so the Local Preference Program was not applied.

The lowest bidder for Items 9 and 10 is Cavender Grande Ford, who is local vendor, therefore the Local Preference Program was not applied.

The offer from Tesla Inc., a non-local vendor, the Local Preference Program was not applied.

The contracts for consideration will increase the count of all-electric vehicles from 20 to 35 vehicles. These vehicles have a warning light to alert the driver when the vehicle requires a power recharge. The number of hybrid vehicles will increase from 550 to 553, since some vehicles being replaced were already a hybrid vehicle with an electric/gasoline engine. This vehicle type recharges through its regenerative braking system and does not require an external power recharge.

Two all-electric vehicles under these contracts, including a Ford Mustang Mach-E and Tesla Model Y, will be tested by the San Antonio Police Department to determine the feasibility for law enforcement use in the police fleet.

These vehicle replacements follow Administrative Directive 9.3 Sustainable Fleet Acquisition & Management and support the Climate Action & Adaptation plan that was passed by Ordinance 2019-10-17-0840.

## **ISSUE:**

These contracts will provide the Aviation, Center Development & Operations, Development Services, Fire, Parks and Recreation, Police, Public Works and Solid Waste Management Departments with fifty vehicle replacements. The replacement of these trucks is consistent with the Equipment Renewal and Replacement fund (ERRF) program.

The life expectancy for these trucks and sedans is a minimum of 100,000 miles or 120 months. All trucks and sedans are covered at a minimum of 36-months/36,000 mile bumper to bumper warranty.

The law enforcement units life expectancy is a minimum of 85,000 miles or 84 months, and are covered at a minimum of 36-months/36,000 mile bumper to bumper warranty.

The Small Business Economic Development Advocacy (SBEDA) Ordinance requirements were waived due to the lack of small, minority, and/or women businesses available to provide these goods and services.

The Veteran-Owned Business Program does not apply to good/supplies contracts, so no preference was applied to this contract.

### **ALTERNATIVES:**

The current light duty vehicles scheduled for replacement have met or will meet their age and or mileage requirement cycles before they are replaced. The replacement date is considered the optimum time for replacement in that delay of the acquisition could result in the vehicles incurring higher maintenance cost as a result of age or high mileage. This could impact the City's ability to provide essential services to the residents of San Antonio.

### **FISCAL IMPACT:**

This ordinance authorizes contracts with Cavender Grande Ford, Lake Country Chevrolet, Silsbee Ford, Silsbee Toyota and Tesla, Inc. to provide light duty vehicles to the City of San Antonio for a total cost of \$1,576,454.00. These contracts will provide fifty vehicle replacements that are funded from the Equipment Renewal and Replacement Fund and the Airport Operations & Maintenance Fund. Funding is available from the Equipment Renewal and Replacement Fund budget in the amount of \$1,530,235.00 and the Airport Operations & Maintenance Fund and in the amount \$46,219.00, for a total amount of \$1,576,454.00.

### **RECOMMENDATION:**

Staff recommends the approval of these five contracts to purchase the light duty vehicles from Cavender Grande Ford for a cost of \$323,339.00, Lake Country Chevrolet for a cost of \$204,550.00, Silsbee Ford for a cost of \$56,695.00, Silsbee Toyota for a cost of \$927,430.00 and Tesla, Inc. for a cost of \$64,440.00, for a total cost of \$1,576,454.00.

This contract is procured on the basis of low bid and a public health or safety exemption and a contracts disclosure form is not required.

