



# City of San Antonio

## Agenda Memorandum

**File Number:**

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**Agenda Item Number:** 6

**Agenda Date:** December 2, 2021

**In Control:** City Council A Session

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**DEPARTMENT:** Finance Department

**DEPARTMENT HEAD:** Troy Elliott

**COUNCIL DISTRICTS IMPACTED:** Citywide

**SUBJECT:**

Type I Ambulances, Class 1, Configuration "A" (ALS)

**SUMMARY:**

This ordinance authorizes a contract with Mac Haik Dodge Chrysler Jeep Ram Ltd. to provide the Fire Department Emergency Medical Services (EMS) Division with ten replacement ambulances for a total cost of \$3,186,558.00. Funding in the amount of 3,186,558.00 is available from the FY 2022 Equipment Renewal and Replacement Fund Budget.

**BACKGROUND INFORMATION:**

Submitted for City Council consideration and action is the offer submitted by Mac Haik Dodge Chrysler Jeep Ram Ltd. to provide the Fire Department, EMS Division with ten replacement ambulances on a Dodge 4500 cab and chassis. Currently, the EMS utilizes 63 units composed of 35 frontline units, eight peak period units, and 20 reserve units. With a lead time of approximately 350 days for delivery of new ambulances, approval of the FY 2022 purchase will allow orders to be placed early in the fiscal year. This will ensure that ambulances are received at the time existing equipment is due for replacement.

Fire Department anticipates to place the new ambulances at the fire stations based on the condition of current ambulances.

The Mac Haik Dodge Chrysler Jeep Ram Ltd. offer was evaluated based upon the published bid specifications and is recommended for award.

#### **ISSUE:**

This contract will provide the Fire Department's EMS Division with ten turnkey type 1 ambulances to support their advanced life support program.

These replacement ambulances will be purchased from Mac Haik Dodge Chrysler Jeep Ram Ltd. utilizing the HGAC contract number AM 10-20. This purchase will be made in accordance with the HGAC program passed on resolution 96-41-48 dated October 10, 1996.

The Houston-Galveston Cooperative Program is administered by the Houston-Galveston Area Council Cooperative. All products and services included in this cooperative were competitively bid and awarded by the Cooperative's Board of Trustees based on Texas statutes.

The life expectancy of a new ambulance is 48 months. The cab and chassis have a 100,000 mile/5-year powertrain and a 36,000 mile/36-month bumper to bumper warranty. The ambulance body has a lifetime module warranty.

The Small Business Economic Development Advocacy (SBEDA) Ordinance requirements were waived due to the lack of small, minority, and/or women businesses available to provide these goods and services.

The recommended award is an exception to the Local Preference Program.

The Veteran-Owned Small Business Program does not apply to goods/supplies contracts, so no preference was applied to this contract.

#### **ALTERNATIVES:**

The ten ambulances being replaced have met or will meet the age requirement cycles for replacement. Manufacturing delays are anticipated, so it is imperative that this order be initiated, so that these ambulances are in queue for fabrication. The manufacturer typically allows a two-year contract, however due to supply chain shortages has requested the order to be limited to one-year only. The dealer has committed to provide either a model year 2022 or 2023 ambulance depending on parts availability. Deferring this order may prolong replacement beyond the 2023 model.

**FISCAL IMPACT:**

This ordinance authorizes a contract with Mac Haik Dodge Chrysler Jeep Ram Ltd. to provide the Fire Department Emergency Medical Services (EMS) Division with ten replacement ambulances for a total cost of \$3,186,558.00. Funding in the amount of 3,186,558.00 is available from the FY 2022 Equipment Renewal and Replacement Fund Budget.

**RECOMMENDATION:**

Staff recommends approval of a contract with Mac Haik Dodge Chrysler Jeep Ram Ltd to provide ten type 1 replacement ambulances for a total cost of \$3,186,558.00 for the Fire Department Emergency Medical Services Division.

This contract was procured based on cooperative purchasing and a Contracts Disclosure form is not required.