



City of San Antonio

Agenda Memorandum

File Number:

Agenda Item Number: 6

Agenda Date: October 14, 2021

In Control: City Council A Session

DEPARTMENT: Finance Department

DEPARTMENT HEAD: Troy Elliott

COUNCIL DISTRICTS IMPACTED: Citywide

SUBJECT:

Annual Contract for Off Road Equipment

SUMMARY:

This ordinance authorizes acceptance of annual contracts with Associated Supply Company, Inc. dba, ASCO Equipment, H&E Equipment Services, HoltCat, LTD and Texas State Rental to provide the Public Works, Solid Waste Management, Parks and Recreation, and Building and Equipment Services departments with thirty-six off road equipment units for an estimated total amount of \$3,017,258.51. Funding in the amount of \$145,199.70 is available from the FY 2022 Fleet Services Fund Budget, and \$2,872,058.81 is available from the FY 2022 Equipment Renewal and Replacement Fund.

BACKGROUND INFORMATION:

Submitted for City Council consideration and action is the attached tabulation of eleven bids to provide an estimated thirty-three off road equipment replacement units and three additional forklifts for the Solid Waste Management Department. The off road equipment will consist of six trailer mounted compressors, ten forklifts of mixed types, one mini excavator, five enclosed wheeled skid loaders with various attachments, four articulated wheeled loaders with

4.25 cubic yard bucket, one track loader with 3 cubic yard bucket, four pneumatic tired rollers, one tandem axle motor grader, one loader backhoe with 24" bucket, two double drum vibratory rollers, and one padfoot drum vibratory roller.

Replacement trailer mounted compressors will be used by both Public Works for street maintenance and traffic crews and Solid Waste Management brush recycling centers to operate pneumatic power tools. The forklift replacements will be used by Solid Waste Management, Building & Equipment Services, and Parks and Recreation departments at material warehouses and at fleet service centers for tire and pallet movement. The Nelson Gardens and Bitters Brush Recycling Centers will receive replacement articulated wheeled loaders, track loader, and loader with backhoe for its brush to mulch operations. Public Works Streets Divisions will receive the padfoot drum vibratory roller, double drum vibratory rollers, pneumatic tired rollers, and the tandem axle motor grader for street maintenance. Parks and Recreation will receive the mini excavator and wheeled skid loaders with dirt buckets, augers, and breakers.

The Invitation for Bid (IFB) was evaluated based on the published bid specifications.

ISSUE:

These contracts will provide off road equipment replacement units for the Public Works, Solid Waste Management, Parks and Recreation, and Building and Equipment Services departments. The replacement of these units is consistent with the City's Equipment Renewal and Replacement Fund (ERRF) Program. These contracts will provide three additional forklifts for the Solid Waste Management Department funded from the Solid Waste Fleet Services Fund Budget. Contract pricing is extended for additional items that may be needed in FY 2022 should the need and funding become available.

All equipment will provide a minimum 12 months, warranty that will start on the day each unit is placed in service. The life expectancy for this equipment is 120 months.

The Small Business Economic Development Advocacy (SBEDA) Ordinance requirements were waived due to the lack of small, minority, and/or women businesses available to provide these goods and services.

The low bid for Item 1 was submitted by Clark Equipment Company but was deemed non-responsive for failure to meet published bid specifications which required a padlock and air delivery gun which bidder did not offer. The bidder also offered a different oil tank size and location for the on/off switch. The low responsive bid for item 1 was submitted by H&E Equipment Services, a non-local business and is recommended for award. There were no bids submitted from local bidders for this item; therefore, the Local Preference Program was not applied.

The low responsive bids for Items 2 and 3 are recommended for award to Associated Supply

Company, Inc. dba, ASCO Equipment, a non-local business. There were no bids submitted from local bidders for these items; therefore, the Local Preference Program was not applied.

The low responsive bid for Item 4 is recommended for award to Texas State Rental, a non-local business. There were no bids submitted from local bidders for this item; therefore, the Local Preference Program was not applied.

The low bid for Item 5 is recommended for award to Associated Supply Company, Inc. dba, ASCO Equipment, a non-local business. There were no bids submitted from local bidders for this item; therefore, the Local Preference Program was not applied.

The low bids for Items 6 and 11 are recommended for award to Texas State Rental, a non-local business. In accordance with the Local Preference Program, no local preference was applied, since the local bidder is not within 3% of the recommended lowest non-local bidder.

The low bids for Items 7, 8, 9, 10, 15, 17 and 18 are recommended for award to Associated Supply Company, Inc. dba, ASCO Equipment, a non-local business. In accordance with the Local Preference Program, no local preference was applied, since the local bidder is not within 3% of the recommended lowest non-local bidder.

The low bids for Items 12 and 14 are recommended for award to HoltCat, LTD, a local business. Therefore, application of the Local Preference Program was not required.

Items 13 and 16 were deleted and will be re-bid at a later date.

The low bid for Item 19 is recommended for award to H&E Equipment Services, a non-local business. In accordance with the Local Preference Program, no local preference was applied, since the local bidder is not within 3% of the recommended lowest non-local bidder.

The Veteran-Owned Business Program does not apply to good/supplies contracts, so no preference was applied to this contract.

ALTERNATIVES:

The current off road equipment scheduled for replacement have met their age and/or engine hour requirement and are no longer economically feasible to repair. Should the replacement equipment not be purchased, the alternative is to continue to use the existing equipment but incur increased maintenance costs and potential delays in the delivery of essential services for the City of San Antonio. In addition, staff may be required to rent equipment incurring additional cost to the inevitable equipment replacement.

FISCAL IMPACT:

This ordinance authorizes four contracts for thirty-six off road equipment units for an estimated total amount of \$3,017,258.51. Funding in the amount of \$145,199.70 is available from the FY 2022 Fleet Services Fund Budget and \$2,872,058.81 is available from the FY 2022 Equipment Renewal and Replacement Fund.

RECOMMENDATION:

Staff recommends the approval of four contracts to purchase thirty-six off road equipment units from Associated Supply Company, Inc. dba, ASCO Equipment for a cost of \$1,128,721.70, H&E Equipment Services for a cost of \$291,040.00, HoltCat, LTD for a cost of \$741,102.00 and Texas State Rental for a cost of \$856,394.81 for a total estimated cost of \$3,017,258.51. This equipment will service the Public Works, Solid Waste Management, Parks and Recreation, and Building and Equipment Services departments.

This contract is procured on the basis of low bid and a Contracts Disclosure Form is not required.