



City of San Antonio

Agenda Memorandum

File Number:

Agenda Item Number: 4

Agenda Date: October 12, 2023

In Control: City Council A Session

DEPARTMENT: Finance Department

DEPARTMENT HEAD: Troy Elliott

COUNCIL DISTRICTS IMPACTED: District 2, District 1

SUBJECT:

Aluminum Tables for Convention and Sports Facilities Department

SUMMARY:

This ordinance authorizes a contract with Southern Aluminum Manufacturing Acquisition, Inc., to provide swirl tables, banquet rounds, table trucks, and table carts for the Alamodome and Henry B. Gonzalez Convention Center (HBGCC) for a total cost of \$487,147.00 for the Convention and Sports Facilities Department. Funding is available in the amount of \$487,147.00 in the Hotel Occupancy Tax Fund FY 2024 Adopted Budget.

BACKGROUND INFORMATION:

Submitted for City Council consideration and action is a bid submitted by Southern Aluminum Manufacturing Acquisition, Inc. to provide the Convention and Sports Facilities Department with a contract to purchase 755 Alulite Linenless swirl tables, 80 Alulite Linenless banquet rounds, 35 table trucks and 16 table carts to be used at the Alamodome and the Henry B. Gonzalez Convention Center.

Currently, the Alamodome and the Henry B. Gonzalez Convention Center has partial inventory of

the Alulite Linenless swirl tables at both locations and this purchase of tables will match existing inventory at the Alamodome and Henry B. Gonzalez Convention Center. The Alulite Linenless swirl table has a unique/custom design and is trademarked by Southern Aluminum Manufacturing Acquisition, Inc.

The Alulite Linenless swirl tables were requested for catering and banquet events held at the Henry B. Gonzalez Convention Center and at the Alamodome. The tables were specifically designed with a unique swirl craftsmanship to host events without the use of linens. Other standard silver tables will not match the unique swirl design on the Alulite Linenless swirl tables and would not be acceptable. The tables must be able to match the design of the existing tables to provide clients with continuity and enhance events held at the Henry B. Gonzalez Convention Center and at the Alamodome.

The contract with Southern Aluminum Manufacturing Acquisition, Inc. was procured on the basis of a Sole Source exemption. Southern Aluminum Manufacturing Acquisition, Inc. is the sole certified vendor of the Alulite Linenless swirl tables. This purchase of new Alulite Linenless swirl tables will match and add to the existing inventory that are currently used at both the Alamodome and Henry B. Gonzalez Convention Center conference rooms.

These items are being purchased as Sole Source according to the provisions of Texas Statutes Local Government Code 252.022.07. No other source can supply the items listed nor can any comparable item fulfill the same requirements. Vendor acknowledges, with his/her signature, that all items offered are considered a Sole Source.

The City issued a Request for Offer (RFO) for “Aluminum Tables for CSF” (RFO, 6100017056) on June 8, 2023, with a submission deadline of June 14, 2023. Southern Aluminum Manufacturing Acquisition, Inc. is recommended for contract award based on the published RFO specifications.

The initial term of the agreement will be for the period upon award by City Council and will terminate upon delivery of all goods ordered.

ISSUE:

This contract will provide the Alamodome and Henry B. Gonzalez Convention Center with the purchase and delivery of a Alulite Linenless swirl tables, banquet rounds, table trucks, and table carts.

The new Alulite Linenless swirl tables come with a one (1) year warranty from date of purchase for paints, perimeters, laminates, glues, fabrics, and other materials. Scratching, staining, or other blemishes and defects caused through use are not warrantied.

This contract is exempt from competitive bidding and is excluded from the scope of the Small Business Economic Development Advocacy (SBEDA) program.

The Veteran-Owned Small Business Preference Program does not apply to good/supplies

contracts, so no preference was applied to this contract.

ALTERNATIVES:

Should this contract not be approved, the Convention and Sports Facilities Department will be negatively impacted since it will be short in inventory for events and meetings held at both locations. An alternative would be to use existing equipment and continue borrowing tables between the Alamodome and the Henry B. Gonzalez Convention Center. This has not been effective and requires staff to transfer equipment between both locations and events may overlap causing a shortage of equipment needed for events. There is also an increased risk of damaging tables while loading, unloading, and transporting between facilities.

FISCAL IMPACT:

This ordinance authorizes a contract with Southern Aluminum Manufacturing Acquisition, Inc., to provide swirl tables, banquet rounds, table trucks, and table carts for the Alamodome and Henry B. Gonzalez Convention Center (HBGCC) for a total cost of \$487,147.00 for the Convention and Sports Facilities Department. Funding is available in the amount of \$487,147.00 in the Hotel Occupancy Tax Fund FY 2024 Adopted Budget.

RECOMMENDATION:

Staff recommends the approval of this purchase with Southern Aluminum Manufacturing Acquisition, Inc. to provide the Convention and Sports Facilities Department with Alulite Linenless swirl tables, banquet rounds, table trucks, and table carts for a total cost of \$487,147.00.

This contract was procured on the basis of a Sole Source exemption and a Contracts Disclosure Form is not required.