



# City of San Antonio

## Agenda Memorandum

**File Number:**

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**Agenda Item Number:** 12

**Agenda Date:** September 21, 2023

**In Control:** City Council A Session

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**DEPARTMENT:** Finance Department

**DEPARTMENT HEAD:** Troy Elliott

**COUNCIL DISTRICTS IMPACTED:** Citywide

**SUBJECT:**

Stage Replacement for the Alamodome

**SUMMARY:**

This ordinance authorizes a contract with Texas Scenic Company, Inc., in the amount of \$286,872.20 to provide an adjustable height rolling performance stage at the Alamodome. Funding in the amount of \$272,500.00 is available from the FY 2023 – FY 2028 Capital Improvement Program and \$14,372.20 from the Alamodome Improvement & Contingency Fund.

**BACKGROUND INFORMATION:**

Submitted for City Council consideration and action is a bid submitted by Texas Scenic Company, Inc., to provide an adjustable height rolling performance stage for the Alamodome. Currently vendors must set-up and take-down a stage for each performance as the Alamodome does not have an adjustable rolling performance stage. The stage consists of a 60'x48'x48"-78" adjustable height rolling stage and includes all items required to make stage complete.

The City issued an Invitation for Bid (IFB) for "Stage Replacement for the Alamodome" (IFB, 6100016622) on April 26, 2023, with a submission deadline of May 22, 2023. The IFB was advertised in the San Antonio Express-News, HartBeat, TVSA channel, the City's Bidding &

Contracting Opportunities website, the San Antonio e-Procurement System and an email notification was released to a list of potential Respondents. Two bid responses were received. One bid was deemed non-responsive due to respondent's failure to submit a complete bid response for all required items. Texas Scenic Company, Inc., was the lowest responsive bid received, met published specifications, and is recommended for award.

#### **ISSUE:**

This contract will provide for the purchase and delivery of an adjustable height rolling performance stage for the Alamodome.

The new stage comes with a one (1) year warranty for parts.

This contract is within the scope of the Small Business Economic Development Advocacy (SBEDA) Program. However, due to lack of available firms and/or subcontracting opportunities, the Goal Setting Committee was unable to apply a SBEDA tool to this contract.

The recommended award is to the lowest responsive bidder, who is also a local business; therefore, application of the Local Preference Program was not required.

The Veteran-Owned Small Business Preference Program does not apply to goods and supplies contracts, so no preference was applied to this contract.

#### **ALTERNATIVES:**

Should this contract not be approved, the Convention and Sports Facilities Department will be unable to provide a rolling stage for vendors when hosting events at the Alamodome which will cause the Alamodome staff to improvise to meet the clients' needs. The rolling stage will enhance the Alamodome venue for vendors and events.

#### **FISCAL IMPACT:**

This ordinance authorizes a contract with Texas Scenic Company, Inc., in the amount of \$286,872.20 to provide an adjustable height rolling performance stage at the Alamodome. Funding in the amount of \$272,500.00 is available from the FY 2023 – FY 2028 Capital Improvement Program and \$14,372.20 from the Alamodome Improvement & Contingency Fund.

#### **RECOMMENDATION:**

Staff recommends the approval of this purchase with Texas Scenic Company, Inc., to provide the Convention and Sports Facilities Department with an adjustable height rolling performance stage for the Alamodome for a total cost of \$286,872.20.

This contract was procured on the basis of a low bid and a Contracts Disclosure Form is not required.