



City of San Antonio

Agenda Memorandum

File Number:
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Agenda Item Number: 2

Agenda Date: August 8, 2023

In Control: Audit Committee

DEPARTMENT: Fire Department

DEPARTMENT HEAD: Charles Hood, Fire Chief

COUNCIL DISTRICTS IMPACTED: Citywide

SUBJECT:

Staff Briefing for Zoll Medical Equipment and Accessories

SUMMARY:

The San Antonio Fire Department (SAFD) will provide a briefing for the release of two solicitations to provide Zoll medical equipment and accessories, on an annual basis, for use by the San Antonio Fire Department. This briefing will allow an opportunity for input from Committee members.

BACKGROUND INFORMATION:

The San Antonio Fire Department is seeking vendors to provide Zoll equipment, accessories, on an annual basis, for use by the SAFD during emergency medical responses. SAFD is an “All Hazards” fire department utilizing a firebased EMS system. SAFD responds to over 170,000 medial incidents every year. Multi-functional cardiac defibrillator monitors are carried on essentially every SAFD emergency unit, fire engines and trucks. Zoll medical defibrillators

equipment includes X Series Monitors and the associated service plans including charging systems, and portable ventilators associated service plan and AED Pro and related battery pack, and ResQCPR. The accessories include items such as blood pressure cuffs, carrying cases, cables, power adaptors and cords. The Zoll medical supplies and accessories are used with the department's 12-lead defibrillators, 3-lead defibrillators, ResQCPR Pumps and portable ventilators.

On June 3, 2022, a briefing was provided to the Audit and Accountability Committee for the release of solicitations for the procurement of Zoll proprietary equipment and a separate solicitation for the Zoll accessories. At this briefing, the Committee requested that City Staff evaluate additional opportunities for small local companies.

On June 13, 2022, City staff returned to the Audit and Accountability Committee and provided a summary of the proposed solicitations and recommended an increase to the price preference provided under the City's Local Preference Program to the maximum of 5% as allowed under State law to increase opportunities for participation from local companies.

On September 21, 2022, a staff briefing was made to the Audit and Accountability Committee outlining the recommended changes to the Local Preference Program and on October 18, 2022, the same briefing was presented to the full City Council at a B Session. The Chambers of Commerce and key stakeholders were also notified of the proposed changes in mid-November and then followed by City Council consideration and approval on December 15, 2022. The changes to this program were effective immediately after City Council approval and applied to solicitations with response deadlines after January 1, 2023.

The Equipment and Accessories contracts with Zoll and Medwheels have been extended twice for a total of 15 months through December 31, 2023 to provide additional time for discussion and consideration by City Council of the recommended changes to the Local Preference Program and to prepare the solicitation for release.

On August 8, 2023, City staff will provide a briefing to the Audit and Accountability Committee on the solicitation method to acquire the Zoll medical equipment and accessories incorporating the recently adopted changes to the Local Preference Program.

ISSUE:

For briefing purposes only

FISCAL IMPACT:

For briefing purposes only

ALTERNATIVES:

For briefing purposes only

RECOMMENDATION:

For briefing purposes only