

MENTOR-PROTÉGÉ GRADUATION PROGRAM 2020

Presented by Janice Wehrman, MS Ed.
Program Manager, Corporate College

CITY OF SAN ANTONIO



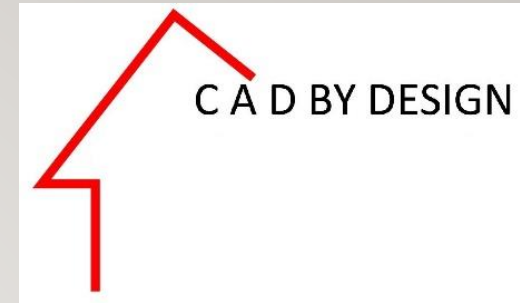
CITY OF SAN ANTONIO
**ECONOMIC DEVELOPMENT
DEPARTMENT**

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ALAMO COLLEGES DISTRICT



CAD BY DESIGN



**Fauvette
Jones**

- ❑ Small, minority woman-owned Computer Aided Drafting and Design (CADD) service
- ❑ In business for over 26 years providing a complete range of drafting services for architects, engineers, surveyors, contractors and developers.
- ❑ Worked on a variety of projects in the healthcare, education and training, residential and commercial
- ❑ *“My mentor guided me on not leaving any money on the table, restructuring time management and delegation of work, estimating and bidding (practical training; template development; results tracking; post-award bid assessment); and creating a follow-up procedure.”*

Mentor: Unintech Consulting Engineers, Inc.



CONSTRUTEXAS, LLC



- ❑ Small, minority woman-owned business offering construction services in San Antonio and Central Texas
- ❑ Over 20 years of combined experience the Construtexas partners are committed to employing an experienced staff to provide quality service
- ❑ “I really appreciate the time and the patience that the SpawGlass Civil Construction team had with us.”



Mentor: SpawGlass Civil Construction, Inc.



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COOLMARK HEATING AND AIR, LLC



- ❑ Small, minority woman-owned company providing HVAC services in San Antonio and the surrounding counties
- ❑ Coolmark has a Class A license allowing repair and replacement of residential and commercial units. Coolmark values honesty, integrity and treats every home and business as if it were their own.
- ❑ *"The communication was very open and accommodating, was able to talk openly about issues and obtain honest and helpful feedback at all times."*



Ernest Mora

Mentor: Central Electric Ent. & Co.



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M & C CONCRETE CONSTRUCTION



- ❑ Small, minority company established in 2007
- ❑ M & C Concrete Construction is licensed and bonded with over 20 years' experience installing concrete foundations, patios, driveways, sidewalks, parking lots, curbs, ramps, retaining walls and more.
- ❑ M & C Concrete Construction is committed to providing fast quality work and service in the San Antonio Region!
- ❑ "J&P provided us an excellent job in mentoring us in each category"

Mentor: J&P Paving Co., Inc.



EDDIE'S CONTRACTING, LLC



Eddie's Contracting

- ❑ Minority owned, multi-service construction contractor in the San Antonio Region
- ❑ Eddie's Contracting is committed to providing clients superior quality and results from concept to creation utilizing expertise and commitment gained from over 10 years' experience.
- ❑ *"Our project management team are now capable of project planning thanks to this amazing program. We were provided a project schedule example. With the project job cost, cash flow, and now the project schedule we are now managing projects to its full extent. Mentor-protégé program gave us inside look on how subcontracts and project close outs should be handled."*



Kirt Bailey

Mentor: J.T. Vaughn Construction, LLC



S & S CLEANING



**Valerie DeLeon &
Ron Sandoval**

- ☐ Small, minority woman-owned janitorial service providing commercial janitorial and floor care services in the San Antonio area.
- ☐ S & S Cleaning employees are dedicated to quality work and customer satisfaction.
- ☐ *“Treco was always readily available to speak with us regarding questions or concerns. Treco allowed us to speak with their department heads to assist in our business operations. Treco was always there when we needed advice.”*

Mentor: Treco Services, Inc.



SEAL GROUP, LLC, DBA SEAL CONSTRUCTION



Steve Agbomofuegbe

- ❑ SEAL Construction is a full-service interior finish-out company offering general commercial and household repairs, replacements and new installations.
- ❑ SEAL Construction's teams are experienced professionals, providing professional-grade services at competitive prices with the customer service in mind.
- ❑ *"SPAWGLASS tutors promoted communication between myself and them during and after the program. I was encouraged by their dedication to the program and the contribution to the growth of my company. Always kept to time and were always available for scheduled meetings."*



Jason Smith

Mentor SpawGlass Contractors, Inc.



WOODEEZ WOODCRAFT, LLC DBA WOODEEZ STONE & LASER IMAGING

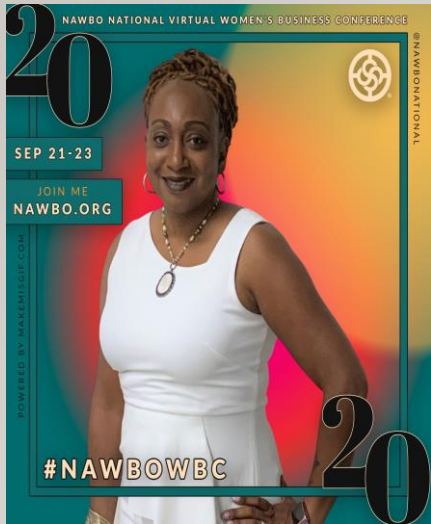


- ☐ SCTRCA certified small business specializing in custom laser engraving of stone and wood products including memorials and commemoratives, promotional/branding products, personalized gifts, awards and trophies.
- ☐ Woodeez past projects include a paver project at the Texas Horse Racing Hall of Fame and a memorial repair project for Immaculate Heart of Mary Church.
- ☐ “My Mentor gave me some great advice has worked well for me and has been beneficial for me in growing my business. I feel much more organized and can see the direction which I’m going and what I need to do to make any necessary changes.”

Mentor: Clark Construction of Texas



DB3 UNLIMITED SERVICES, LLC



Denise Bromley

- ☐ **SCTRCA** certified as a **SBE, WBE, AABE** and **ESBE**
- ☐ **DB3 Unlimited Services LLC** is consulting firm that provides project management, practical business solutions, insurance claims expertise, and risk management methodologies to both public and private entities.
- ☐ As a Graduate Protégé from the BE Mentor-Protégé Program, **DB3** remains committed to assisting small businesses.
- ☐ “I had open and direct communication with my Mentor via phone texts and emails. My Mentor was responsive to spontaneous questions.”

Mentor: TRISTAR Risk Management, Inc.





FERNANDEZ, FRAZER, WHITE & ASSOCIATES, INC.



Abel Guzman

- ❑ **Fernandez Frazer White and Associates, Inc. (FFW)** provides Civil Engineering and Land Surveying services in the South Central Texas area.
- ❑ Founded in 1978, **FFW** has established a firm foundation of clientele distributed among the development, governmental and design consulting sectors.



Derek Naiser

Mentor: LNV *an Ardurra Company*



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THANK YOU, MENTORS!

Congratulations, Graduates!!

