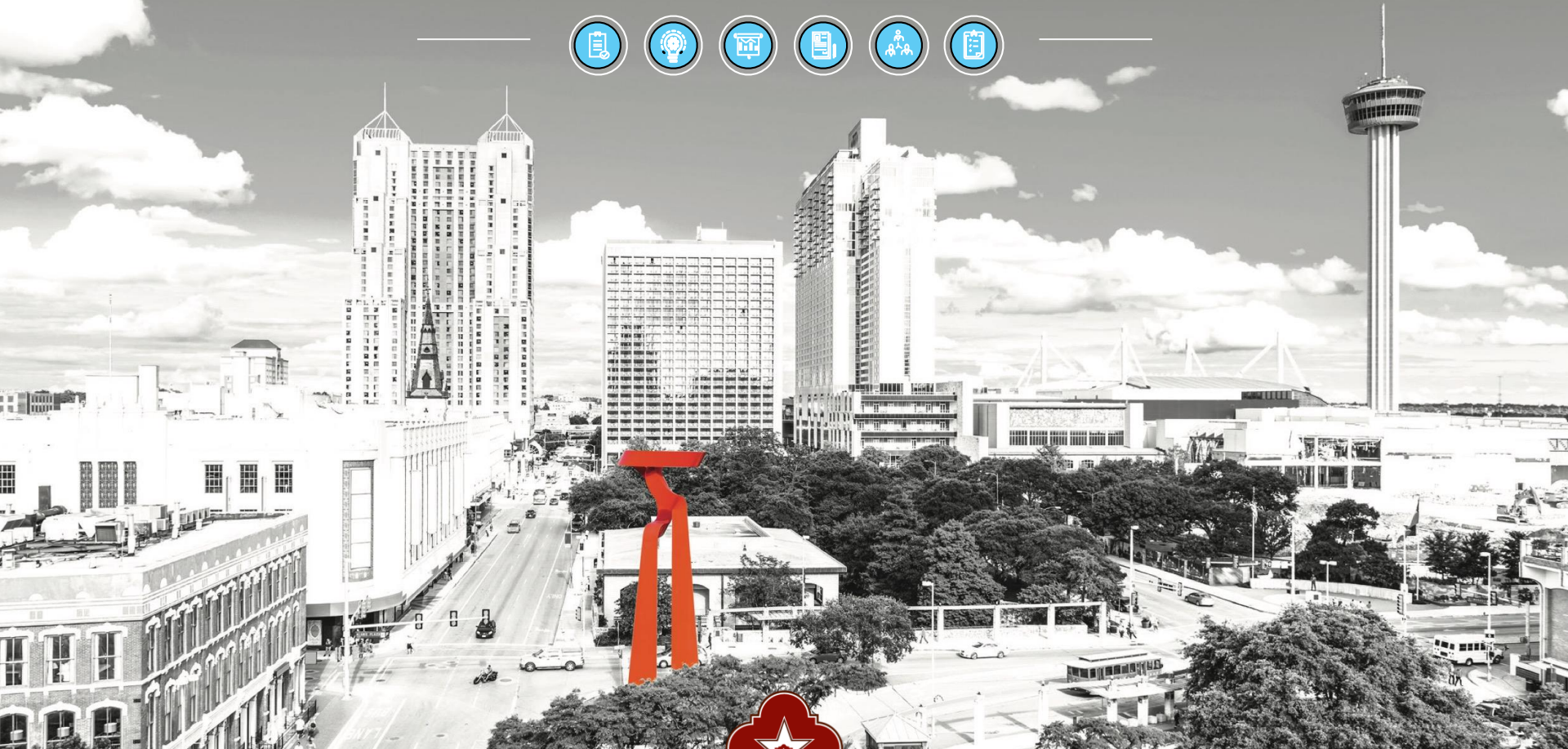


# CITY OF SAN ANTONIO

## Overview of SBAC and DAP



CITY OF SAN ANTONIO  
**ECONOMIC DEVELOPMENT  
DEPARTMENT**



# SMALL BUSINESS POLICIES ADPOTED BY CITY COUNCIL

Small Business  
Economic Development  
Advocacy Program  
(SBEDA)

Promotes the Utilization of  
S/M/WBEs on City Contracts

Adopted in 1992

Diversity Action Plan  
(DAP)

Promotes the Participation of  
S/M/WBEs on City Contracts

Adopted in 2013



# PROGRAM CREATION

## SBEDA

1987 Study showed  
Only 2% of City  
contract dollars  
were paid to  
S/M/WBEs

## DAP

2012 Bond Mass  
Selection Process  
lacked AABE  
participation at the  
prime consultant  
level



# PROGRAM GOALS

## SBEDA

**Ensure the % of City  
Contract Payments to  
S/M/WBE**



**% of S/M/WBEs in  
the San Antonio  
Metro Area**

## DAP

**Increase the Number of  
S/M/WBEs Participating  
on City Contracts**



Access to  
Capital

Outreach

Solicitation  
Planning

Certification &  
Registration



# PROGRAM AMENDMENTS

## SBEDA

### 2011 SBEDA Amendments:

- New Prime Tools
- New Sub Tools
- Central Vendor Registry
- Goal Setting Committee
- Robust Compliance Module

### 2016 SBEDA Amendments:

- Expansion of Prime Tools
- Expansion of Sub Tools
- S/M/WBE Self Performance

## DAP

### 2018 DAP Amendments:

- Diversify Advertising Methods and be Inclusive of Businesses Owned by People with Disabilities, Veterans, and LGBTQ
- Develop a Procurement Forecast
- Create Digital Trainings to Navigate City Systems
- Improve the Certification Process
- Enhance the Central Vendor Registry
- Expand the Loan Interest Buydown Program



# COMMITTEE MEMBERS

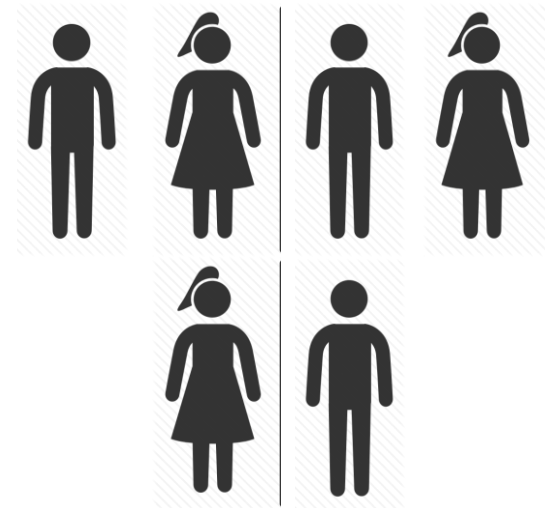
## SBAC



11 Committee Members:

Appointed by City Council  
and the Mayor

## DAP



6 Committee Members:

3 SBAC Members and 3  
Citizen Members  
Appointed by SBAC



# COMMITTEE FUNCTIONS

## SBAC

Reports to City Council Representatives

Monitors SBEDA  
Program Goals

Recommends  
SBEDA Program  
Amendments

Recommends  
SBEDA Program  
Process  
Improvements

Monitors City  
Contract Pre &  
Post Bid  
S/M/WBE Issues

## DAP

Reports to SBAC

Monitors DAP  
Initiatives

Recommends  
DAP  
Amendments

Recommends  
City  
Procurement  
Efficiencies that  
Assist  
S/M/WBEs

Recommends  
S/M/WBE  
Capacity Building  
Initiatives to  
Increase Bidders  
on City Contracts



# DAP PROGRAM FOCUS

S/M/WBE Not  
Ready to Bid on  
City Contracts



## Barriers

Does Not Know About City Contracts  
Does Not Know About City Small Business Programs  
Does Not Have Access to Capital  
Has Difficulty with Certification and/or Registration

## DAP

Promote the Advertising of City Contracts  
Promote the Advertising of City Small Business Programs  
Establish Loan Assistance Programs  
Improve Certification and/or Registration Processes

S/M/WBE Ready to Bid  
on City Contracts







# SBEDA PROGRAM FOCUS

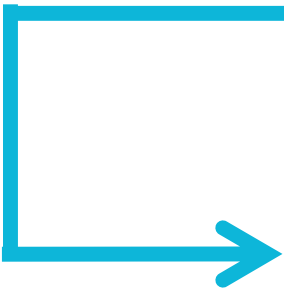
S/M/WBE Ready  
to Bid on City  
Contracts



City Contracting  
Opportunity



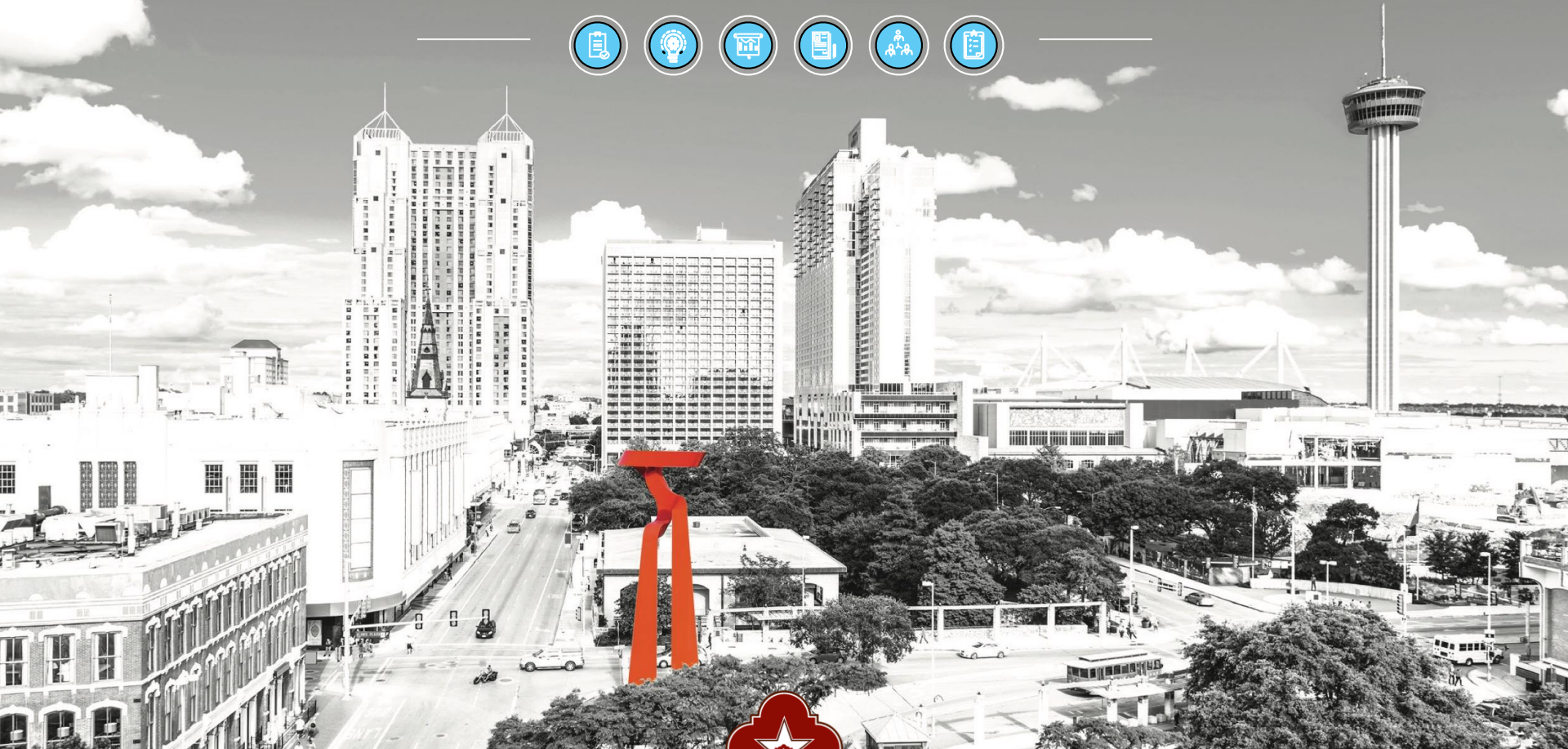
SBEDA Tools  
Apply



Promotes S/M/WBE Prime  
Contract and Subcontract Award  
Opportunities

# CITY OF SAN ANTONIO

## Overview of SBAC and DAP



CITY OF SAN ANTONIO  
**ECONOMIC DEVELOPMENT  
DEPARTMENT**