

Small Business Advisory Commission District 1 Non-Profit Small Business Service Provider	Application No: No: 20230808161813_14329
INTRODUCTORY LANGUAGE	
The Small Business Advisory Commission was established to solicit feedback and input across all small business community sectors in order to review upcoming policies, regulations and issues affecting small businesses, outside of the SBEDA Ordinance, and provide recommendations to City staff, Mayor and City Council.	
If you need assistance with completing this application, please contact the Small Business Office at smallbizinfo@sanantonio.gov	
PROFILE	
Prefix	Mrs
Last Name	Esserlieu Khalil
First Name	Sarah
Middle Name	
Suffix	
Preferred Name	Sarah
Title	Economic Development Director
Are you a City of San Antonio resident?	Yes
San Antonio Resident Length - Years	10
In which City Council District do you reside?	07
How many years have you lived in the City Council District where you reside?	02
Address Type?	Residence
Address	
City	San Antonio
State	TX
Zip	78201
Phone Type?	Cell
Phone number	
Phone 2 Type?	
Phone 2 number	
Are you a City of San Antonio business owner?	No
Address 2 Type?	Business
Address 2	110 Broadway, Suite 230

City 2	San Antonio
State 2	TX
Zip 2	78205
eMail	
Employer	Centro San Antonio
Job Title	Economic Development Director
Occupation	Economic Development
What type of entity do you represent? Please select all that apply:	Small Business Non-Profit Service Provider Organization
Name of Small Business/Organization	Centro San Antonio
If you are a small business owner, what is your current total employee count?	10-50 employees
If you are a small business owner, what type of industry is your business in?	N/A
Board/Commission/Committee Name	Small Business Advisory Commission~District 1~Non-Profit Small Business Service Provider~17
DEMOGRAPHIC INFORMATION	
The City of San Antonio strives for boards and commissions to be representative of our diverse community. Providing the following demographic information is voluntary, and will only be used for statistical and reporting purposes.	
Race/Ethnicity (Please select all that apply):	White/Non-Hispanic
Gender:	Female
Age:	35 to 44
Do you identify as a sexual minority (such as lesbian, gay, bisexual, queer, etc.)?	No
QUESTIONS	
Do you or any of your immediate family members or any businesses that you or they own currently have any direct or indirect financial interest in any contract(s) with the City, including subcontracts?	No
Will you or any of your immediate family members or any businesses that you or they own seek a contract(s) with the City in the foreseeable future?	No
Do you or any of your immediate family members or any businesses that you or they own have any financial interest, direct or indirect, in any sale to the City of any land, materials, supplies, or service?	No

Will you or any of your immediate family members of any businesses that you or they own seek or take part, either directly or indirectly, in any sale of land, materials, supplies, or service to the City in the foreseeable future?	No
Does your employer or an employer of your immediate family members have a contract with the City?	Yes
List name of employer, family member and describe contract.	Centro San Antonio manages the public improvement district on the City's behalf and has had various funding agreements through EDD, CCDO, Arts and Culture, DHS, TIRZ, etc. We work with the City often.
Do you or any of your family members currently serve or in the past year served as an administrative aide to a Councilmember?	No
Do you currently serve in any elected or appointed public government office?	No
Are you a member and/or officer and/or employee of any boards, commissions, corporations, non-profit entities, agencies, or other entities?	Yes
Give the title and dates of any position which you have held in such organization:	Terrafirma, Chair of the Board of Directors Sep 2022 - Present Commercial Real Estate Women (CREW) San Antonio Board of Directors, Programs Chair Jan 2022 - Present San Antonio Hispanic Chamber of Commerce Board of Directors, Small Business and Economic Development Committee Co-Chair Jan 2022 - Present
Do you receive any compensation for service on this entity(ies)?	No
Do you intend to seek election or appointment to any public office or board or commission in the foreseeable future?	Yes
Please list the office, board, or commission and status of your application to that position.	Applying for SBAC
Have you ever been hired for a position with the City of San Antonio?	Yes
List the department(s) and date(s):	CCDO: Sept 2015 - May 2018 EDD: May 2018 - October 2020
Reason for leaving City employment:	Hired at Centro San Antonio in November 2020.
Please provide a brief summary of your expertise and/or perspectives.	I was hired at Centro in 2020 to lead their new economic development arm and support downtown businesses. In the pandemic, we distributed PPE when it was hard to find, administered grants,

	<p>and connected our downtown small businesses to resources. Much of this was done in partnership with the city's economic development department. Since then, I led the development of several programs including pop-up shops as a retail incubator, storefront resiliency grants, a web presence educational series in partnership with Geekdom, and led outreach efforts connecting downtown businesses to various grant opportunities totaling over \$4M to businesses in the public improvement district. I also serve on the San Antonio Hispanic Chamber of Commerce helping small Hispanic-owned businesses.</p>
<p>Please provide a description of your professional, educational and community/volunteer experience.</p>	<p>As mentioned above, I serve on the Commercial Real Estate Women Board of Directors where we advance women in commercial real estate through education, resources, scholarships, networking, and other opportunities. I also serve on the Hispanic Chamber Board of Directors as the Small Business and Economic Development Co-Chair where we successfully advocated to double the funds for the loan interest buydown program in the City's FY23 budget. In addition to my additional board service listed above, I'm active in the local chapter of the Urban Land Institute (ULI).</p>
<p>Please share your interest and commitment to racial and economic justice and other social equity issues.</p>	<p>Through my volunteer board service, I dedicate my free time to advancing women in commercial real estate (which remains a male-dominated industry), advancing Hispanic-owned businesses, and I serve as chair of a single-family homebuilder nonprofit targeting families earning 80-100 AMI. Additionally, Centro's first holiday pop-up retail program in 2022 featured all female makers. I am personally dedicated to these causes focused on racial, gender, and economic inequality and spend my spare time on these issues.</p>
<p>Please explain why you would like to serve on this committee.</p>	<p>As San Antonio recovers from the pandemic, small businesses continue to face struggles in hiring, paying down</p>

	loans they took out during the pandemic, construction-related disruptions, and a high-interest environment. I'd like to serve on this committee to contribute to effective policy and program development to support our small business community as the backbone of our city.
What potential barrier(s) may affect your participation in this committee?	
COMMITTEE MEMBER EXPECTATIONS	
Assist the Director of EDD, the City Manager, Mayor and City Council in reviewing upcoming policies, regulations and issues affecting small businesses, outside of the SBEDA Ordinance, and provide direct feedback and recommendations to City staff and City Council.	
Coordinate activities and actions with the Economic and Workforce Development Council Committee (EWDC) or corresponding board/committee designated by the Mayor and/or City Council.	
Make recommendations concerning the modification of such policies or programs that may affect small businesses.	
Engage the community, in particular, marginalized communities and commission member networks, and promote awareness of EDD's small business programs and initiatives.	
Advise staff in preparation of programs and initiatives related to policies affecting small businesses and/or EDD's small business programs, which may include participating in presentations to the City Council and/or EWDC during the year.	
Work collaboratively with other City Boards and Commissions on matters that may affect small business.	
I have read and agree to adhere to the above-referenced expectations for committee member participation.	Acknowledged
SUPPORTING DOCUMENTATION	
Submit the following documentation needed to establish your eligibility. Be aware that the information you submit may be subject to verification during the application process. The information is also subject to the Texas Public Information Act and may be disclosed to the public unless otherwise protected by law. Attach scanned copies of your documentation using the Attachments panel at the bottom of this page.	
Copy of your current driver's license or other official documentation listing your Last Name, First Name, and	

Date of Birth.	
APPLICATION SIGN-OFF	
As a board, commission, or committee member, you will be asked to adhere to: Code of Ordinances, City of San Antonio, Part II, Chapter 2, Article IX, Sec.2-534. All board and commission members must file a Financial Disclosure Report with the Office of the City Clerk upon appointment, and annually thereafter, throughout the member's term. Failure to file a Financial Disclosure Report within the time required by the City's Ethics Code will be considered an automatic removal.	
I understand that if any member of the public makes a request for information included in this Application for Appointment, most of the information must be disclosed under the Public Information Act. I understand that the City of San Antonio will attempt to maintain the confidentiality of highly private matters by seeking an Attorney General's opinion in accordance with the Public Information Act. I understand that it may not be legally possible to maintain the confidentiality of such information, and I hereby release the City of San Antonio, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Public Information Act or any other law requiring its release.	Acknowledged
OATH: I have read and understand the guidelines set out in this application. The foregoing statements are true, accurate, and complete. I agree that any misrepresentation or omission of facts may result in my disqualification for appointment.	Acknowledged
Enter Your Name	Sarah Esserlieu Khalil
Date of submission.	8/8/2023
The Texas Public Information Act provides that each government official may choose whether to allow the public access to the information in the custody of the City that contains your home address, home telephone number, or reveals whether you have family members. Please note that this does not apply to business addresses, which are subject to public disclosure. If an open records request is filed requesting to view or obtain records that contain your personal information, the City will take steps to protect your personal information as authorized by the Texas Public Information Act, but only if you have elected to protect personal information.	
I want the public to have access to my Home Address.	No
I want the public to have access to my Home Telephone Number.	No

I want the public to have access to my Social Security Number.	No
I want the public to have access to my Emergency Contact Information.	No
I want the public to have access to my Family Information.	No
Please attach any additional information, such as a current resume, using the Attachments panel at the bottom of this page.	