Pre-Solicitation Briefing for Construction Manager at Risk (CMAR) Services



Audit Committee

Date: August 8, 2023

Presented by: Razi Hosseini, P.E., R.P.L.S., Director/City Engineer Public Works

Project and Solicitation



The Public Works Department is issuing a Request for Qualifications (RFQ) for Construction Manager at Risk (CMAR) to provide Pre-Construction and Construction Phase Services for 2022 Bond projects for the Hemisfair Boulevard Phase 3 project located in District 1 and Marbach Road Area Streets/Area Drainage project located in Districts 4 and 6.

Solicitation Type

Construction
 Manager at Risk
 (CMAR)

Project Completion:

• Hemisfair: Feb. 2027

• Marbach: April 2028

Estimated Value

• Hemisfair: \$7.6M

• Marbach: \$25.7M

Current Contract Status

New Contracts

Solicitation Overview



| Outreach | | Evaluation Voting Members | |
|--|--|---|---|
| NIGP Codes Identified | 91350-Street Construction 96882-Traffic Signal Installation 91356-Utility/Underground 98852-Landscaping 91345-Sewer/Storm Drain 91232 Construction, Street Lighting 91240 Demolition Services 91273 Paver Block Installation 91430 Concrete 91347 Construction, Sidewalks & Driveways 91396 Paving/Resurfacing, Street (Major and Residential) | Hemisfair Phase 3 | Marbach Streets/Drainage |
| | | Roderick Sanchez, Assistant City Manager, City Manager's Office | Roderick Sanchez, Assistant City Manager, City Manager's Office |
| | | Fitzgeraldo Sanchez, P.E., Asst. City Engineer, Public Works Department | Razi Hosseini, P.E., Director/City Engineer, Public Works Department |
| | | Melissa Chamrad, Director of Real Estate and Finance, Hemisfair Park Area Redevelopment Corporation | Kathryn Otto, P.E., Senior Engineer, Public Works Department |
| | | Sean Reich, P.E., Engineering Programs Manager, Public Works Department | Sean Reich, P.E., Engineering Programs Manager, Public Works Department |
| Number of Vendors to be Notified | Central Vendor Registry: 634 Targeted Vendor Outreach: 1735 | Timothy Hayes, P.E., Senior Engineer, Public Works Department | Florencio Rodriguez, P.E., Senior Engineer, Public Works Department |
| Advertising | TVSA Channel 21 COSA Bidding Opportunities website Hart Beat CivCast | Nina Bittle, Manager, San Antonio Water System | Nicholas Vasquez, P.E., Project Engineer, San Antonio Water System |
| | | Oscar Luevanos, P.E., Engineer, CPS Energy | Jason Guillemette, P.E., Engineer, CPS Energy |

Solicitation Requirements Phase 1 (RFQ)



Evaluation Criteria

- A. Experience, Background, Qualifications of Key Personnel, and Key Sub-Consultants: 50 points
- B. General Proposed Work Plan/Approach: 30 points
- C. Experience with San Antonio Region and Past Performance: 10 points
- D. SBE Prime Contract Program: 5 points M/WBE Prime Contract Program: 5 points

Additional Requirements

Audited Financial Statements: Not Required Local Preference Program: Not Applicable

Veteran Owned Small Business Preference Program: Not Applicable

SBEDA Subcontracting Requirements: 19% M/WBE; 3% AABE

Mentor Protégé Program Requirement: Yes

Solicitation Requirements Phase 2 (RFP)



- Evaluation Criteria A. Detailed Proposed Work Plan and Approach to Quality Control: 50 points
 - B. Overall Evaluation of the Firm/Team and its Ability to Provide Required
 - Services: 20 points
 - C. Proposed Costing Methodology: 20 points
 - D. SBE Prime Contract Program: 5 points
 - M/WBE Prime Contract Program: 5 points

Additional Requirements

Audited Financial Statements: Not Required Local Preference Program: Not Applicable

Veteran Owned Small Business Preference Program: Not Applicable

SBEDA Subcontracting Requirements: 19% M/WBE; 3% AABE

SBEDA Goal Setting Overview



Goal Setting Committee Members

Nikki Ramos, Co-Chair, Parks & Recreation Department

Michael Sindon, Economic Development Administrator, Economic Development Department

Luis Maltos, P.E., Assistant Director, Public Works Department

Angelica Mata, Assistant Director, Finance Department

Frank Munoz, Citizen Member Julianna Lopez, Citizen Member

API Applied

SBEDA Program Criteria = 10 points

- SBE Prime Contract Program = 5 points
- M/WBE Prime Contract Program = 5 points

SBEDA Subcontracting Requirements: 19% M/WBE Subcontracting; 3% AABE Subcontracting;

Mentor Protégé Program Requirement

Self-performance by Prime respondents will not count toward subcontracting goals.

Availability Analysis

APIs are supported by the following analysis on a contract-by-contract basis:

- Opportunities for S/M/WBEs within the scope of work
- Percentage of S/M/WBEs available in the Central Vendor Registry
- Utilization of S/M/WBEs on historic projects similar in nature

Project Timeline



Pre-Solicitation

Solicitation

Post – Solicitation

Finalization

Goal Setting Committee:

■ June 1, 2023

Pre-Solicitation Briefing:

August 8, 2023

Release Date:

August 14, 2023

Pre-Submittal

Conference:

■ August 24, 2023

Deadline for Questions:

■ September 5, 2023

Due Date:

■ September 29, 2023

Notifications of Shortlist and Phase 2 RFP Issuance:

October 23, 2023

Proposal Due Date:

November 29, 2023

Shortlist Interviews:

■ December 18, 2023

Contract Negotiations:

January 4, 2024

Post Solicitation Briefing:

March 12, 2024

City Council Consideration:

March 21, 2024

Contract Start Date:

April 2024



Thank You

August 8, 2023

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