

**SA: Ready to Work Advisory Board
Meeting Minutes
Meeting Room at Workforce Solutions Alamo
100 N Santa Rosa St., San Antonio, TX 78207**

**Tuesday, March 28, 2023
1:00 p.m. - 3:00 p.m.**

BOARD MEMBERS PRESENT:

Jennifer Cantu
Sonia Garza
Jerry Graeber
Ben Peavy
Amanda Wright
Councilmember Adriana Rocha Garcia

BOARD MEMBERS ABSENT:

Peter John Holt
Councilmember Pelaez

STAFF PRESENT:

Alejandra Lopez, Assistant City Manager
Michael Ramsey, Workforce Development Office Executive Director
Amy Contreras, Assistant to the Director
Christina Ramirez, City Attorney's Office
Mary Mills, Advisory Board Staff Liaison

A. CALL TO ORDER

Mr. Peavy called the meeting to order at 1:15 p.m. after a quorum was established.

B. PUBLIC COMMENT

No public comments.

C. APPROVAL OF MINUTES

Mr. Peavy asked the Board members to review the meeting minutes from February 21. The Board unanimously voted to approve the minutes.

D. INDIVIDUAL ITEMS

1. Ready to Work Program Update

Mr. Ramsey presented a participant success story for Maria Hernandez, who enrolled in Ready to Work through the WSA Consortium and Family Service. He then presented current data on the Ready to Work pipeline. This included the program goals for the next year, and which trainings

participants have chosen so far. Mr. Ramsey introduced that the digital catalog has been officially launched.

2. Ready to Work Budget Briefing

Mr. Ramsey mentioned some takeaways from the first year of the program, and that the budget re-estimate reflects that residents and local employers both have a need for workforce development investment. Mr. Ramsey explained the importance of matching the talent supply and demand, and efforts that the City has made to be transparent, equitable, responsible, and flexible while implementing Ready to Work.

Mr. Ramsey then highlighted the proposed Ready to Work budget re-estimate numbers. The original FY2023 budget was 47 million dollars, the FY2023 re-estimate is 22.2 million, and the FY 2024 budget is 35.1 million. He explained that the proposed budget numbers are informed by the Ready to Work partners' performance to date in FY2023. Mr. Ramsey then presented the FY2023 re-estimate numbers broken down by each agency partner. The average contracted cost per Ready to Work participant is \$6,175 which is less than the original projection of \$8,169.

Mr. Ramsey introduced and discussed the Ready to work Social Finance paid internship pilot, the on-the-job training and incumbent worker training pilot, and the Ready to Work apprenticeship program. The Workforce Development Office's employer engagement efforts and the upcoming employer initiatives were presented by Mr. Ramsey and Ms. Ana Salazar.

3. Subcommittee Updates

Ms. Jennifer Cantu reminded the Board that the Employer Engagement Subcommittee has a new member, Ms. Yvette Gomez from ESC 20. Ms. Cantu also recognized Mr. Christopher Mammen from SA WORX who received the "40 Under 40" Award from the San Antonio Business Journal, and also Man of the Year for San Antonio for 2023. Ms. Cantu also gave an update on the recent Talent Pipeline Management sessions, and how employers are sharing feedback on hired participants.

Ms. Amanda Wright summarized recent developments in the Community Outreach Subcommittee meetings, including the ongoing updates to the collateral and marketing materials to reflect the eligibility changes.

D. STAFF MEMBER COMMENTS

Mr. Ramsey reminded everyone that the Advisory Board re-application deadline is May 31st, and that all current Board members must reapply on the City's Boards & Commissions website for the new Board term. Upcoming Ready to Work events were also presented.

F. FUTURE AGENDA ITEMS

No future agenda items.

G. ADJOURN

Meeting adjourned at 2:28 p.m.