

City of San Antonio Bid Tabulation

Opened: February 10, 2023 For: Annual Contract for On-Call Vehicle Repair 6100016474		JF	Local	Non-Local	Non-Local	Local	Local	Local	Local	Local
Item	Description	Est. Annual Quantity	Anderson Machinery Company, Inc. 9415 NE Loop 410 San Antonio, TX 78219 (210) 661-2366	Associated Supply Company, Inc. dba ASCO Equipment 2102 Slaton Rd. Lubbock, TX 79404 (806) 745-2000	Bakers Heavy Equipment Repair, LLC 240 Bear Creek Dr. New Braunfels, TX 78132 (830) 822-4147	Bruckner Truck Sales, Inc. dba Bruckner's Truck & Equipment 4562 IH 10 East San Antonio, TX 78219 (210) 666-7104	Cooper Equipment Company 5210 N. Loop 1604 E. San Antonio, TX 78247 (210) 657-5151	Dewinne Equipment Company 11002 Bandera Rd. San Antonio, TX 78250	Doggett Freightliner of South Texas, LLC 8700 IH 10 East Converse, TX 78109 (346) 773-9838	Fox Truck World, LLC 965 FM 1516 S. San Antonio, TX 78263 (210) 648-1660
	REPAIR WORK FOR MEDIUM, HEAVY DUTY AND OFF-ROAD EQUIPMENT							NAS		
1	Hourly labor rate from contract award through calenday year (CY) 2023 for repair work Hourly Rate Price	1	\$150.00	\$175.00	\$140.00	\$180.00	\$165.00	N/A	\$159.75	\$118.00
2	Hourly labor rate for CY 2024 to perform repair work Hourly Rate Price	1	\$150.00	\$185.00	\$147.00	\$190.00	\$170.00	N/A	\$171.75	\$128.50
3	Hourly labor rate for CY 2025 to perform repair work Hourly Rate Price	1	\$150.00	\$195.00	\$154.00	\$200.00	\$175.00	N/A	\$184.50	\$138.50
4	Hourly labor rate for CY 2026 to perform repair work, % of discount off Contractor's posted walk-in service rate, as of January 1, 2026. Discount %	1	2.00%	0.00%	2.00%	8.00%	4.00%	N/A	25.00%	15.00%
5	Hourly labor rate for CY 2027 and any short-term extensions thereafter, to perform repair work, % of discount off Contractor's posted walk-in service rate, as of January 1, 2027. Discount %	1	2.00%	0.00%	2.00%	8.00%	4.00%	N/A	25.00%	15.00%
6	Parts Pricing % markup of actual parts cost Mark-Up %	1	25.00%	50.00%	25.00%	30.00%	80.00%	N/A	20.00%	30.00%
	REPAIR WORK FOR WELDING REPAIRS, MACHINE SHOP, METAL FABRICATION FOR MOBILE EQUIPMENT, STATIONARY FACILITIES, OR VEHICLE COMPONENT FABRICATION AND/OR RELATED SERVICES									
7	Hourly labor rate from contract award through calenday year (CY) 2023 to perform work Hourly Rate Price	1	N/A	\$175.00	\$140.00	N/A	N/A	N/A	\$159.75	\$118.00
8	Hourly labor rate from contract award through calenday year (CY) 2024 to perform work	1								

City of San Antonio Bid Tabulation

Opened: February 10, 2023 For: Annual Contract for On-Call Vehicle Repair 6100016474		JF	Local	Non-Local	Non-Local	Local	Local	Local	Local	Local
Item	Description	Est. Annual Quantity	Andersoon Machinery Company, Inc. 9415 NE Loop 410 San Antonio, TX 78219 (210) 661-2366	Associated Supply Company, Inc. dba ASCO Equipment 2102 Slaton Rd. Lubbock, TX 79404 (806) 745-2000	Bakers Heavy Equipment Repair, LLC 240 Bear Creek Dr. New Braunfels, TX 78132 (830) 822-4147	Bruckner Truck Sales, Inc. dba Bruckner's Truck & Equipment 4562 IH 10 East San Antonio, TX 78219 (210) 666-7104	Cooper Equipment Company 5210 N. Loop 1604 E. San Antonio, TX 78247 (210) 657-5151	Dewinne Equipment Company 11002 Bandera Rd. San Antonio, TX 78250	Doggett Freightliner of South Texas, LLC 8700 IH 10 East Converse, TX 78109 (346) 773-9838	Fox Truck World, LLC 965 FM 1516 S. San Antonio, TX 78263 (210) 648-1660
	Hourly Rate Price		N/A	\$185.00	\$147.00	N/A	N/A	N/A	\$171.75	\$128.50
9	Hourly labor rate from contract award through calenday year (CY) 2025 to perform work Hourly Rate Price	1	N/A	\$195.00	\$154.00	N/A	N/A	N/A	\$184.50	\$138.50
10	Hourly labor rate for (CY) 2026 to perform work % of discount off Contractor's posted walk-in service rate, as of January 1, 2026. Discount %	1	N/A	0.00%	2.00%	N/A	N/A	N/A	25.00%	15.00%
11	Hourly labor rate for CY 2027 and any short-term extensions thereafter, to perform work, % of discount off Contractor's posted walk-in service rate, as of January 1, 2027. Discount %	1	N/A	0.00%	2.00%	N/A	N/A	N/A	25.00%	15.00%
12	Machine shop and metal fabrication emergency services, % markup of current year hourly labor rate. Mark-Up %	1	N/A	35.00%	25.00%	N/A	N/A	N/A	25.00%	No Bid
13	Service Call and/or Field Service Per call	1	\$150.00	\$175.00	\$280.00	\$150.00	\$250.00	N/A	\$70.00	\$200.00
14	Towing and Shipping % markup of actual cost Mark-Up %	1	10.00%	35.00%	25.00%	10.00%	80.00%	N/A	25.00%	10.00%
	Payment Terms		Net 30	Net 30	5% in 15 days	Net 30	Net 30	N/A	Net 30	1% in 10 days
	Warranty		Manufacturer's six (6) months parts warranty. Labor warranty: Ninety (90) days	90 day warranty on labor	6 month warranty on labor. Manufacturers warranty valid from date of purchase	Parts and labor one year warranty. Workmanship warranted for 90 days.	Standard factory warranty on parts 30 day	N/A	Manufacturer warranty. 30 day warranty on workmanship	30 Day warranty on workmanship. All parts minimum 90 day manufacturer warranty.

City of San Antonio Bid Tabulation

Opened: February 10, 2023 For: Annual Contract for On-Call Vehicle Repair 6100016474		JF		Non-Local GBA Industrial Machine Shop, LLC 8019 Hickory Forest San Antonio, TX 78239 (210) 865-6292	Local Holt CAT, LTD. 5665 SE Loop 410 San Antonio, TX 78222 (210) 648-8921	Local Industrial Disposal Supply Co. LLC 1106 Paulsun San Antonio, TX 78219 (210) 227-3441	Non-Local M&M Equipment, Inc P.O. Box 781586 Shavano Park, TX 78231 (210) 701-6396	Non-Local Mitson Automotive Inc. dba AMCO Transmissions 2105 Pat Booker Rd. Universal City, TX 78148 (210) 659-6651	Non-Local Nueces Power Equipment 4697 FM 1516 N Converse, TX 78109 (210) 310-0066	Local Pablo & Sons Mobile Service, Inc 5854 Bicentennial St San Antonio, TX 78219 (210) 468-5799	Local Peak Trailer Group 1605 Ackerman Rd San Antonio, TX 78219 (210) 661-4592
Item	Description	Est. Annual Quantity									
1	REPAIR WORK FOR MEDIUM, HEAVY DUTY AND OFF-ROAD EQUIPMENT Hourly labor rate from contract award through calenday year (CY) 2023 for repair work Hourly Rate Price	1	N/A	\$195.00	\$155.00	N/A	\$135.00	\$175.00	\$124.00	\$100.00	
2	Hourly labor rate for CY 2024 to perform repair work Hourly Rate Price	1	N/A	\$205.00	\$155.00	N/A	\$135.00	\$175.00	\$124.00	\$108.00	
3	Hourly labor rate for CY 2025 to perform repair work Hourly Rate Price	1	N/A	\$215.00	\$165.00	N/A	\$135.00	\$185.00	\$124.00	\$116.00	
4	Hourly labor rate for CY 2026 to perform repair work, % of discount off Contractor's posted walk-in service rate, as of January 1, 2026. Discount %	1	N/A	0.00%	5.00%	N/A	10.00%	0.00%	10.00%	10.00%	
5	Hourly labor rate for CY 2027 and any short-term extensions thereafter, to perform repair work, % of discount off Contractor's posted walk-in service rate, as of January 1, 2027. Discount %	1	N/A	0.00%	5.00%	N/A	10.00%	0.00%	10.00%	10.00%	
6	Parts Pricing % markup of actual parts cost Mark-Up %	1	20.00%	0.00%	30.00%	25.00%	35.00%	Mfg suggested list	30.00%	30.00%	
7	REPAIR WORK FOR WELDING REPAIRS, MACHINE SHOP, METAL FABRICATION FOR MOBILE EQUIPMENT, STATIONARY FACILITIES, OR VEHICLE COMPONENT FABRICATION AND/OR RELATED SERVICES Hourly labor rate from contract award through calenday year (CY) 2023 to perform work Hourly Rate Price	1	\$105.00	\$150.00	N/A	N/A	N/A	N/A	\$124.00	\$100.00	
8	Hourly labor rate from contract award through calenday year (CY) 2024 to perform work	1									

City of San Antonio Bid Tabulation

Opened: February 10, 2023 For: Annual Contract for On-Call Vehicle Repair 6100016474		JF	Non-Local	Local	Local	Non-Local	Non-Local	Non-Local	Local	Local
Item	Description	Est. Annual Quantity	GBA Industrial Machine Shop, LLC 8019 Hickory Forest San Antonio, TX 78239 (210) 865-6292	Holt CAT, LTD. 5665 SE Loop 410 San Antonio, TX 78222 (210) 648-8921	Industrial Disposal Supply Co. LLC 1106 Paulsun San Antonio, TX 78219 (210) 227-3441	M&M Equipment, Inc P.O. Box 781586 Shavano Park, TX 78231 (210) 701-6396	Mitsun Automotive Inc. dba AMCO Transmissions 2105 Pat Booker Rd. Universal City, TX 78148 (210) 659-6651	Nueces Power Equipment 4697 FM 1516 N Converse, TX 78109 (210) 310-0066	Pablo & Sons Mobile Service, Inc 5854 Bicentennial St San Antonio, TX 78219 (210) 468-5799	Peak Trailer Group 1605 Ackerman Rd San Antonio, TX 78219 (210) 661-4592
	Hourly Rate Price		\$110.00	\$157.50	N/A	N/A	N/A	N/A	\$124.00	\$108.00
9	Hourly labor rate from contract award through calenday year (CY) 2025 to perform work Hourly Rate Price	1	\$120.00	\$165.50	N/A	N/A	N/A	N/A	\$124.00	\$116.00
10	Hourly labor rate for (CY) 2026 to perform work % of discount off Contractor's posted walk-in service rate, as of January 1, 2026. Discount %	1	0.00%	0.00%	N/A	N/A	N/A	N/A	10.00%	10.00%
11	Hourly labor rate for CY 2027 and any short-term extensions thereafter, to perform work, % of discount off Contractor's posted walk-in service rate, as of January 1, 2027. Discount %	1	0.00%	0.00%	N/A	N/A	N/A	N/A	10.00%	10.00%
12	Machine shop and metal fabrication emergency services, % markup of current year hourly labor rate. Mark-Up %	1	60.00%	0.00%	N/A	N/A	N/A	N/A	10.00%	30.00%
13	Service Call and/or Field Service Per call	1	\$250.00	5% of invoice estimate	\$150.00	\$165.00	N/A	N/A	\$248.00	\$120.00
14	Towing and Shipping % markup of actual cost Mark-Up %	1	20.00%	5% of invoice estimate	20.00%	25.00%	10.00%	N/A	10.00%	20.00%
	Payment Terms		*No towing Net 30	Net 30	2% in 10 days	3% in 10 days	2% in 14 days	Net 30	2% in 10 days	Net 30
	Warranty		30 Days labor	Standard Caterpillar Warranty, 1yr Parts and Labor on repairs	Parts and Service 90 days. Abuse and neglect will not be covered by warranty	90 days workmanship	Exchange Remanufactured Automatic Transmission Assembly - 36 month/1000,000 miles. External Service and overhaul automatic transmission service - 18 month/18,000 miles	90 day parts / labor warranty	90 day labor warranty. One year standard manufacturer's warranty on parts	30 day workmanship on all repairs and fabrication

City of San Antonio Bid Tabulation

Opened: February 10, 2023 For: Annual Contract for On-Call Vehicle Repair		Non-Local		Local		Non-Local		Non-Local		Non-Local		Non-Local		Non-Local	
6100016474		JF		Reliance Truck and Equipment	River City Hydraulics, Inc	ROMCO Equipment Co, LLC	Rush Truck Centers of Texas, LP dba Rush Truck Center - San Antonio	Southern Tire Mart, LLC	Steward & Stevenson Power Products	Tellus Equipment Solutions	Texan Waste Equipment dba Heil of Texas				
				9318 Green Road	1411 N. Hackberry	1519 W Belt Line Rd.	8922 IH-10 East	800 Highway 98	55 Waugh STE 800	2002 West Grand Parkway North	503 Pop Gunn				
Item	Description	Est. Annual Quantity	Converse, TX 78109 (512) 801-5268	San Antonio, TX 78208 (210) 472-2123	Carrollton, TX 75006 (210) 819-4100	San Antonio, TX 78109 (210) 901-7193	Columbia, MS 39429 (877) 786-4681	Houston, TX 77007 (713) 751-2700	Katy, TX 77449 (832) 502-2260	San Antonio, TX 78219 (210) 224-5800					
REPAIR WORK FOR MEDIUM, HEAVY DUTY AND OFF-ROAD EQUIPMENT															
1	Hourly labor rate from contract award through calenday year (CY) 2023 for repair work	1				NAS		NAS							
	Hourly Rate Price		\$145.00	\$90.00	\$175.00	\$130.00	\$140.00	\$177.00	\$130.00	\$165.00					
2	Hourly labor rate for CY 2024 to perform repair work	1													
	Hourly Rate Price		\$150.00	\$95.00	\$192.50	\$130.00	\$150.00	\$185.00	\$140.00	\$170.00					
3	Hourly labor rate for CY 2025 to perform repair work	1													
	Hourly Rate Price		\$155.00	\$100.00	\$211.75	\$139.00	\$160.00	\$195.00	\$150.00	\$175.00					
4	Hourly labor rate for CY 2026 to perform repair work, % of discount off Contractor's posted walk-in service rate, as of January 1, 2026.	1													
	Discount %		2.00%	0.00%	List per Manufacture's Guidelines	\$139.00	10.00%	15.00%	0.00%	2.50%					
5	Hourly labor rate for CY 2027 and any short-term extensions thereafter, to perform repair work, % of discount off Contractor's posted walk-in service rate, as of January 1, 2027.	1													
	Discount %		2.00%	0.00%	List per Manufacture's Guidelines	\$150.00	10.00%	15.00%	0.00%	2.50%					
6	Parts Pricing % markup of actual parts cost	1													
	Mark-Up %		25.00%	40.00%	List per Manufacture's Guidelines	30.00%	15.00%	Detroit Diesel: Cost +20 Allison Transmissions: Cost +25 Cummins: Cost +10 Deutz: Cost +30 Volvo Penta Industrial: Cost +30 Chelsea: Cost +20 Bendix: Cost +20 Wabco: Cost +20 Muncie: Cost +20 Delco Remy: Cost +20 Mitsubishi Rotating Electrical: Cost +20 Dura-Lite: Cost +20 Atro Truck Parts: Cost +20 Gates: Cost +20 MEI AC Components: Cost +20 Eaton: Cost +20 Iatco Clutches: Cost +20	Deere List	Same parts price list as HGAC Buy Boar Contracts					
REPAIR WORK FOR WELDING REPAIRS, MACHINE SHOP, METAL FABRICATION FOR MOBILE EQUIPMENT, STATIONARY FACILITIES, OR VEHICLE COMPONENT FABRICATION AND/OR RELATED SERVICES															
7	Hourly labor rate from contract award through calenday year (CY) 2023 to perform work	1				N/A	N/A								
	Hourly Rate Price		\$145.00	\$90.00	N/A	N/A	\$140.00	No Bid	No Bid	\$165.00					
8	Hourly labor rate from contract award through calenday year (CY) 2024 to perform work	1													

City of San Antonio Bid Tabulation

Opened: February 10, 2023 For: Annual Contract for On-Call Vehicle Repair 6100016474		JF	Non-Local	Local	Non-Local	Non-Local	Non-Local	Non-Local	Non-Local	Non-Local
Item	Description	Est. Annual Quantity	Reliance Truck and Equipment 9318 Green Road Converse, TX 78109 (512) 801-5268	River City Hydraulics, Inc 1411 N. Hackberry San Antonio, TX 78208 (210) 472-2123	ROMCO Equipment Co, LLC 1519 W Belt Line Rd. Carrollton, TX 75006 (210) 819-4100	Rush Truck Centers of Texas, LP dba Rush Truck Center - San Antonio 8922 IH-10 East San Antonio, TX 78109 (210) 901-7193	Southern Tire Mart, LLC 800 Highway 98 Columbia, MS 39429 (877) 786-4681	Steward & Stevenson Power Products 55 Waugh STE 800 Houston, TX 77007 (713) 751-2700	Tellus Equipment Solutions 2002 West Grand Parkway North Katy, TX 77449 (832) 502-2260	Texan Waste Equipment dba Heil of Texas 503 Pop Gunn San Antonio, TX 78219 (210) 224-5800
	Hourly Rate Price		\$150.00	\$95.00	N/A	N/A	\$150.00	No Bid	No Bid	\$170.00
9	Hourly labor rate from contract award through calenday year (CY) 2025 to perform work	1								
	Hourly Rate Price		\$155.00	\$100.00	N/A	N/A	\$160.00	No Bid	\$130.00	\$175.00
10	Hourly labor rate for (CY) 2026 to perform work % of discount off Contractor's posted walk-in service rate, as of January 1, 2026.	1								
	Discount %		2.00%	0.00%	N/A	N/A	10.00%	No Bid	0.00%	2.50%
11	Hourly labor rate for CY 2027 and any short-term extensions thereafter, to perform work, % of discount off Contractor's posted walk-in service rate, as of January 1, 2027.	1								
	Discount %		2.00%	0.00%	N/A	N/A	10.00%	No Bid	0.00%	2.50%
12	Machine shop and metal fabrication emergency services, % markup of current year hourly labor rate.	1								
	Mark-Up %		45.00%	0.00%	N/A	N/A	10.00%	No Bid	No Bid	75.00%
13	Service Call and/or Field Service	1								
	Per call		\$175.00	N/A	Per Labor Rate for Current Year	\$205.00	\$140.00	Normal Hours/Mobile Call Out: \$208.00 (There will be a charge of \$3.75 a mile/both ways plus drive time). After Hours/Mobile Call Out: \$312.00 (There will be a charge of \$3.75 a mile/both ways plus drive time)	\$200.00	\$180.00
14	Towing and Shipping % markup of actual cost	1								
	Mark-Up %		25.00%	10.00%	List per Manufacture's Guidelines	10.00%	10.00%	5.00%	30.00%	25.00%
	Payment Terms		Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30
	Warranty		Manufacturer warranty on part to apply. 90 days shop warranty	90 day parts & labor	Warranty per Manufacture's Guidelines	Manufacturer Warranties Only. 90 days limited warranty on services	90 day warranty on labor. Parts are subject to manufacturer warranty.	6 or 12 months on parts installed by Tellus Equipment Solutions, depending on part installed. We follow John Deere's warranty policy	All OEM parts & labor covered under standard manufacturers guidelines and time lines. These can vary depending OEM manufacturer	

City of San Antonio Bid Tabulation

Opened: February 10, 2023 For: Annual Contract for On-Call Vehicle Repair 6100016474		JF		Local	Non-Local	Non-Local	Non-Local
Item	Description	Est. Annual Quantity	Texas Packer Loader Sales 1030 Brussels Street San Antonio, TX 78219 (210) 668-9312	Tuttle Motor Company 509 Ave H Poteet, TX 78065 (830) 742-3515	Vermeer Texas-Louisiana 16593 IH-35 North Selma, TX 78154 (210) 337-7700	Waukesha Pearce Ind. LLC 3740 S.E. Loop 410 San Antonio, TX 78222 (210) 648-4444	
1	REPAIR WORK FOR MEDIUM, HEAVY DUTY AND OFF-ROAD EQUIPMENT Hourly labor rate from contract award through calenday year (CY) 2023 for repair work Hourly Rate Price	1		\$130.00	\$150.00	\$175.00	\$177.00
2	Hourly labor rate for CY 2024 to perform repair work Hourly Rate Price	1		\$135.00	\$165.00	\$185.00	\$177.00
3	Hourly labor rate for CY 2025 to perform repair work Hourly Rate Price	1		\$140.00	\$185.00	\$195.00	\$185.00
4	Hourly labor rate for CY 2026 to perform repair work, % of discount off Contractor's posted walk-in service rate, as of January 1, 2026. Discount %	1		5.00%	10.00%	0.00%	0.00%
5	Hourly labor rate for CY 2027 and any short-term extensions thereafter, to perform repair work, % of discount off Contractor's posted walk-in service rate, as of January 1, 2027. Discount %	1		5.00%	10.00%	0.00%	0.00%
6	Parts Pricing % markup of actual parts cost Mark-Up %	1		35.00%	25.00%	32.00%	30.00%
7	REPAIR WORK FOR WELDING REPAIRS, MACHINE SHOP, METAL FABRICATION FOR MOBILE EQUIPMENT, STATIONARY FACILITIES, OR VEHICLE COMPONENT FABRICATION AND/OR RELATED SERVICES Hourly labor rate from contract award through calenday year (CY) 2023 to perform work Hourly Rate Price	1		No Bid	No Bid	\$175.00	No Bid
8	Hourly labor rate from contract award through calenday year (CY) 2024 to perform work	1					

City of San Antonio Bid Tabulation

Opened: February 10, 2023 For: Annual Contract for On-Call Vehicle Repair 6100016474 JF			Local	Non-Local	Non-Local	Non-Local
Item	Description	Est. Annual Quantity	Texas Packer Loader Sales 1030 Brussels Street San Antonio, TX 78219 (210) 668-9312	Tuttle Motor Company 509 Ave H Poteet, TX 78065 (830) 742-3515	Vermeer Texas-Lousiana 16593 IH-35 North Selma, TX 78154 (210) 337-7700	Waukesha Pearce Ind. LLC 3740 S.E. Loop 410 San Antonio, TX 78222 (210) 648-4444
	Hourly Rate Price		No Bid	No Bid	\$185.00	No Bid
9	Hourly labor rate from contract award through calenday year (CY) 2025 to perform work Hourly Rate Price	1	No Bid	No Bid	\$195.00	No Bid
10	Hourly labor rate for (CY) 2026 to perform work % of discount off Contractor's posted walk-in service rate, as of January 1, 2026. Discount %	1	No Bid	No Bid	0.00%	No Bid
11	Hourly labor rate for CY 2027 and any short-term extensions thereafter, to perform work, % of discount off Contractor's posted walk-in service rate, as of January 1, 2027. Discount %	1	No Bid	No Bid	0.00%	No Bid
12	Machine shop and metal fabrication emergency services, % markup of current year hourly labor rate. Mark-Up %	1	No Bid	No Bid	15.00%	No Bid
13	Service Call and/or Field Service Per call	1	\$50.00	\$225.00	\$150.00	\$177.00
14	Towing and Shipping % markup of actual cost Mark-Up % Payment Terms Warranty	1	20.00% Net 30 Texas Pack + Load guarantees all repairs made will be to OEM and Factory Standards. Only OEM parts will be used for Warranty repairs. All included factory warranties for parts will be honored by Texas Pack + Load.	10.00% 1% in 15 days Workmanship has 30 day warranty	30.00% Net 30 REPLACEMENT PARTS AFTER THE ORIGINAL MACHINE WARRANTY, ARE WARRANTED TO BE FREE FROM DEFECTS OF MATERIAL FOR NINETY (90) DAYS. THE PARTS WILL BE REPAIRED OR REPLACED WITHOUT LABOR COVERAGE FOR REMOVAL AND INSTALLATION	10.00% Net 30