

City of San Antonio Bid Tabulation

Opened: February 10, 2023 For: Annual Contract for On-Call Vehicle Repair 6100016474JF			Local Andersoon Machinery Company, Inc. 9415 NE Loop 410 San Antonio, TX 78219 (210) 661-2366	Non-Local Associated Supply Company, Inc. dba ASCO Equipment 2102 Slaton Rd. Lubbock, TX 79404 (806) 745-2000	Non-Local Bakers Heavy Equipment Repair, LLC 240 Bear Creek Dr. New Braunfels, TX 78132 (830) 822-4147	Local Bruckner Truck Sales, Inc. dba Bruckner's Truck & Equipment 4562 IH 10 East San Antonio, TX 78219 (210) 666-7104	Local Cooper Equipment Company 5210 N. Loop 1604 E. San Antonio, TX 78247 (210) 657-5151	Local Dewinne Equipment Company 11002 Bandera Rd. San Antonio, TX 78250	Local Doggett Freightliner of South Texas, LLC 8700 IH 10 East Converse, TX 78109 (346) 773-9838	Local Fox Truck World, LLC 965 FM 1516 S. San Antonio, TX 78263 (210) 648-1660
Item	Description	Est. Annual Quantity								
1	REPAIR WORK FOR MEDIUM, HEAVY DUTY AND OFF-ROAD EQUIPMENT Hourly labor rate from contract award through calenday year (CY) 2023 for repair work Hourly Rate Price	1						NAS		
			\$150.00	\$175.00	\$140.00	\$180.00	\$165.00	N/A	\$159.75	\$118.00
2	Hourly labor rate for CY 2024 to perform repair work Hourly Rate Price	1						N/A		
			\$150.00	\$185.00	\$147.00	\$190.00	\$170.00	N/A	\$171.75	\$128.50
3	Hourly labor rate for CY 2025 to perform repair work Hourly Rate Price	1						N/A		
			\$150.00	\$195.00	\$154.00	\$200.00	\$175.00	N/A	\$184.50	\$138.50
4	Hourly labor rate for CY 2026 to perform repair work, % of discount off Contractor's posted walk-in service rate, as of January 1, 2026. Discount %	1						N/A		
			2.00%	0.00%	2.00%	8.00%	4.00%	N/A	25.00%	15.00%
5	Hourly labor rate for CY 2027 and any short-term extensions thereafter, to perform repair work, % of discount off Contractor's posted walk-in service rate, as of January 1, 2027. Discount %	1						N/A		
			2.00%	0.00%	2.00%	8.00%	4.00%	N/A	25.00%	15.00%
6	Parts Pricing % markup of actual parts cost Mark-Up %	1						N/A		
			25.00%	50.00%	25.00%	30.00%	80.00%	N/A	20.00%	30.00%
7	REPAIR WORK FOR WELDING REPAIRS, MACHINE SHOP, METAL FABRICATION FOR MOBILE EQUIPMENT, STATIONARY FACILITIES, OR VEHICLE COMPONENT FABRICATION AND/OR RELATED SERVICES Hourly labor rate from contract award through calenday year (CY) 2023 to perform work Hourly Rate Price	1	N/A	\$175.00	\$140.00	N/A	N/A	N/A	\$159.75	\$118.00
8	Hourly labor rate from contract award through calenday year (CY) 2024 to perform work	1								

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Opened: February 10, 2023 For: Annual Contract for On-Call Vehicle Repair			Local	Non-Local	Non-Local	Local	Local	Local	Local	Local
			Andersoon Machinery Company, Inc.	Associated Supply Company, Inc. dba ASCO Equipment	Bakers Heavy Equipment Repair, LLC	Bruckner Truck Sales, Inc. dba Bruckner's Truck & Equipment	Cooper Equipment Company	Dewinne Equipment Company	Doggett Freightliner of South Texas, LLC	Fox Truck World, LLC
6100016474 JF			9415 NE Loop 410	2102 Slaton Rd.	240 Bear Creek Dr.	4562 IH 10 East	5210 N. Loop 1604 E.	11002 Bandera Rd.	8700 IH 10 East	965 FM 1516 S.
Item	Description	Est. Annual Quantity	San Antonio, TX 78219 (210) 661-2366	Lubbock, TX 79404 (806) 745-2000	New Braunfels, TX 78132 (830) 822-4147	San Antonio, TX 78219 (210) 666-7104	San Antonio, TX 78247 (210) 657-5151	San Antonio, TX 78250	Converse, TX 78109 (346) 773-9838	San Antonio, TX 78263 (210) 648-1660
	Hourly Rate Price		N/A	\$185.00	\$147.00	N/A	N/A	N/A	\$171.75	\$128.50
9	Hourly labor rate from contract award through calenday year (CY) 2025 to perform work Hourly Rate Price	1	N/A	\$195.00	\$154.00	N/A	N/A	N/A	\$184.50	\$138.50
10	Hourly labor rate for (CY) 2026 to perform work % of discount off Contractor's posted walk-in service rate, as of January 1, 2026. Discount %	1	N/A	0.00%	2.00%	N/A	N/A	N/A	25.00%	15.00%
11	Hourly labor rate for CY 2027 and any short-term extensions thereafter, to perform work, % of discount off Contractor's posted walk-in service rate, as of January 1, 2027. Discount %	1	N/A	0.00%	2.00%	N/A	N/A	N/A	25.00%	15.00%
12	Machine shop and metal fabrication emergency services, % markup of current year hourly labor rate. Mark-Up %	1	N/A	35.00%	25.00%	N/A	N/A	N/A	25.00%	No Bid
13	Service Call and/or Field Service Per call	1	\$150.00	\$175.00	\$280.00	\$150.00	\$250.00	N/A	\$70.00	\$200.00
14	Towing and Shipping % markup of actual cost Mark-Up % Payment Terms Warranty	1	10.00%	35.00%	25.00%	10.00%	80.00%	N/A	25.00%	10.00%
			Net 30	Net 30	5% in 15 days	Net 30	Net 30	N/A	Net 30	1% in 10 days
			Manufacturer's six (6) months parts warranty. Labor warranty: Ninety (90) days	90 day warranty on labor	6 month warranty on labor. Manufacturers warranty valid from date of purchase	Parts and labor one year warranty. Workmanship warranted for 90 days.	Standard factory warranty on parts 30 day	N/A	Manufacturer warranty. 30 day warranty on workmanship	30 Day warranty on workmanship. All parts minimum 90 day manufacturer warranty.

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Opened: February 10, 2023 For: Annual Contract for On-Call Vehicle Repair			Non-Local		Local		Local		Non-Local		Non-Local		Local		Local				
6100016474			JF	GBA Industrial Machine Shop, LLC 8019 Hickory Forest		Holt CAT, LTD. 5665 SE Loop 410		Industrial Disposal Supply Co. LLC 1106 Paulsun		M&M Equipment, Inc P.O. Box 781586		Mitson Automotive Inc. dba AMCO Transmissions 2105 Pat Booker Rd.		Nueces Power Equipment 4697 FM 1516 N		Pablo & Sons Mobile Service, Inc 5854 Bicentennial St		Peak Trailer Group 1605 Ackerman Rd	
Item	Description	Est. Annual Quantity	San Antonio, TX 78239 (210) 865-6292		San Antonio, TX 78222 (210) 648-8921		San Antonio, TX 78219 (210) 227-3441		Shavano Park, TX 78231 (210) 701-6396		Universal City, TX 78148 (210) 659-6651		Converse, TX 78109 (210) 310-0066		San Antonio, TX 78219 (210) 468-5799		San Antonio, TX 78219 (210) 661-4592		
1	REPAIR WORK FOR MEDIUM, HEAVY DUTY AND OFF-ROAD EQUIPMENT Hourly labor rate from contract award through calenday year (CY) 2023 for repair work Hourly Rate Price	1		N/A	\$195.00	\$155.00	N/A	\$135.00	\$175.00	\$124.00	\$100.00								
2	Hourly labor rate for CY 2024 to perform repair work Hourly Rate Price	1		N/A	\$205.00	\$155.00	N/A	\$135.00	\$175.00	\$124.00	\$108.00								
3	Hourly labor rate for CY 2025 to perform repair work Hourly Rate Price	1		N/A	\$215.00	\$165.00	N/A	\$135.00	\$185.00	\$124.00	\$116.00								
4	Hourly labor rate for CY 2026 to perform repair work, % of discount off Contractor's posted walk-in service rate, as of January 1, 2026. Discount %	1		N/A	0.00%	5.00%	N/A	10.00%	0.00%	10.00%	10.00%								
5	Hourly labor rate for CY 2027 and any short-term extensions thereafter, to perform repair work, % of discount off Contractor's posted walk-in service rate, as of January 1, 2027. Discount %	1		N/A	0.00%	5.00%	N/A	10.00%	0.00%	10.00%	10.00%								
6	Parts Pricing % markup of actual parts cost Mark-Up %	1		20.00%	0.00%	30.00%	25.00%	35.00%	Mfg suggested list	30.00%	30.00%								
7	REPAIR WORK FOR WELDING REPAIRS, MACHINE SHOP, METAL FABRICATION FOR MOBILE EQUIPMENT, STATIONARY FACILITIES, OR VEHICLE COMPONENT FABRICATION AND/OR RELATED SERVICES Hourly labor rate from contract award through calenday year (CY) 2023 to perform work Hourly Rate Price	1		\$105.00	\$150.00	N/A	N/A	N/A	N/A	\$124.00	\$100.00								
8	Hourly labor rate from contract award through calenday year (CY) 2024 to perform work	1																	

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			GBA Industrial Machine Shop, LLC	Holt CAT, LTD.	Industrial Disposal Supply Co. LLC	M&M Equipment, Inc	Mitson Automotive Inc. dba AMCO Transmissions	Nueces Power Equipment	Pablo & Sons Mobile Service, Inc	Peak Trailer Group
			8019 Hickory Forest	5665 SE Loop 410	1106 Paulsun	P.O. Box 781586	2105 Pat Booker Rd.	4697 FM 1516 N	5854 Bicentennial St	1605 Ackerman Rd
Item	Description	Est. Annual Quantity	San Antonio, TX 78239 (210) 865-6292	San Antonio, TX 78222 (210) 648-8921	San Antonio, TX 78219 (210) 227-3441	Shavano Park, TX 78231 (210) 701-6396	Universal City, TX 78148 (210) 659-6651	Converse, TX 78109 (210) 310-0066	San Antonio, TX 78219 (210) 468-5799	San Antonio, TX 78219 (210) 661-4592
9	Hourly Rate Price	1	\$110.00	\$157.50	N/A	N/A	N/A	N/A	\$124.00	\$108.00
	Hourly labor rate from contract award through calenday year (CY) 2025 to perform work									
	Hourly Rate Price		\$120.00	\$165.50	N/A	N/A	N/A	N/A	\$124.00	\$116.00
10	Hourly labor rate for (CY) 2026 to perform work % of discount off Contractor's posted walk-in service rate, as of January 1, 2026.	1								
	Discount %		0.00%	0.00%	N/A	N/A	N/A	N/A	10.00%	10.00%
11	Hourly labor rate for CY 2027 and any short-term extensions thereafter, to perform work, % of discount off Contractor's posted walk-in service rate, as of January 1, 2027.	1								
	Discount %		0.00%	0.00%	N/A	N/A	N/A	N/A	10.00%	10.00%
12	Machine shop and metal fabrication emergency services, % markup of current year hourly labor rate.	1								
	Mark-Up %		60.00%	0.00%	N/A	N/A	N/A	N/A	10.00%	30.00%
13	Service Call and/or Field Service	1	*Not for mobile welding							
	Per call		\$250.00	5% of invoice estimate	\$150.00	\$165.00	N/A	N/A	\$248.00	\$120.00
14	Towing and Shipping % markup of actual cost	1				*Per Hour				
	Mark-Up %		20.00%	5% of invoice estimate	20.00%	25.00%	10.00%	N/A	10.00%	20.00%
	Payment Terms		*No towing Net 30	Net 30	2% in 10 days	3% in 10 days	2% in 14 days	Net 30	2% in 10 days	Net 30
	Warranty		30 Days labor	Standard Caterpillar Warranty, 1yr Parts and Labor on repairs	Parts and Service 90 days. Abuse and neglect will not be covered by warranty	90 days workmanship	Exchange Remanufactured Automatic Transmission Assembly - 36 month/1000,000 miles. External Service and overhaul automatic transmission service - 18 monh/18,000 miles	90 day parts / labor warranty	90 day labor warranty. One year standard manufacturer's warranty on parts	30 day workmanship on all repairs and fabrication

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6100016474 JF			Reliance Truck and Equipment	River City Hydraulics, Inc	ROMCO Equipment Co, LLC	Rush Truck Centers of Texas, LP dba Rush Truck Center - San Antonio 8922 IH-10 East	Southern Tire Mart, LLC	Steward & Stevenson Power Products	Tellus Equipment Solutions	Texan Waste Equipment dba Heil of Texas
			9318 Green Road	1411 N. Hackberry	1519 W Belt Line Rd.	8922 IH-10 East	800 Highway 98	55 Waugh STE 800	2002 West Grand Parkway North Katy, TX 77449 (832) 502-2260	503 Pop Gunn
Item	Description	Est. Annual Quantity	Converse, TX 78109 (512) 801-5268	San Antonio, TX 78208 (210) 472-2123	Carrollton, TX 75006 (210) 819-4100	San Antonio, TX 78109 (210) 901-7193	Columbia, MS 39429 (877) 786-4681	Houston, TX 77007 (713) 751-2700		San Antonio, TX 78219 (210) 224-5800
1	REPAIR WORK FOR MEDIUM, HEAVY DUTY AND OFF-ROAD EQUIPMENT	1				NAS		NAS		
	Hourly labor rate from contract award through calenday year (CY) 2023 for repair work									
	Hourly Rate Price		\$145.00	\$90.00	\$175.00	\$130.00	\$140.00	\$177.00	\$130.00	\$165.00
2	Hourly labor rate for CY 2024 to perform repair work	1								
	Hourly Rate Price		\$150.00	\$95.00	\$192.50	\$130.00	\$150.00	\$185.00	\$140.00	\$170.00
3	Hourly labor rate for CY 2025 to perform repair work	1								
	Hourly Rate Price		\$155.00	\$100.00	\$211.75	\$139.00	\$160.00	\$195.00	\$150.00	\$175.00
4	Hourly labor rate for CY 2026 to perform repair work, % of discount off Contractor's posted walk-in service rate, as of January 1, 2026.	1								
	Discount %		2.00%	0.00%	List per Manufacture's Guidelines	\$139.00	10.00%	15.00%	0.00%	2.50%
5	Hourly labor rate for CY 2027 and any short-term extensions thereafter, to perform repair work, % of discount off Contractor's posted walk-in service rate, as of January 1, 2027.	1								
	Discount %		2.00%	0.00%	List per Manufacture's Guidelines	\$150.00	10.00%	15.00%	0.00%	2.50%
6	Parts Pricing % markup of actual parts cost	1								
	Mark-Up %		25.00%	40.00%	List per Manufacture's Guidelines	30.00%	15.00%	Detroit Diesel: Cost +20 Allison Transmissions: Cost +25 Cummins: Cost +10 Deutz: Cost +30 Volvo Penta Industrial: Cost +30 Chelsea: Cost +20 Bendix: Cost +20 Wabco: Cost +20 Muncie: Cost +20 Delco Remy: Cost +20 Mitsubishi Rotating Electrical: Cost +20 Dura-Lite: Cost +20 Atro Truck Parts: Cost +20 Gates: Cost +20 MEI AC Components: Cost +20 Eaton: Cost +20 Iatco Clutches: Cost +20	Deere List	Same parts price list as HGAC Buy Boar Contracts
7	REPAIR WORK FOR WELDING REPAIRS, MACHINE SHOP, METAL FABRICATION FOR MOBILE EQUIPMENT, STATIONARY FACILITIES, OR VEHICLE COMPONENT FABRICATION AND/OR RELATED SERVICES	1								
	Hourly labor rate from contract award through calenday year (CY) 2023 to perform work									
	Hourly Rate Price		\$145.00	\$90.00	N/A	N/A	\$140.00	No Bid	No Bid	\$165.00
8	Hourly labor rate from contract award through calenday year (CY) 2024 to perform work	1								

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Opened: February 10, 2023 For: Annual Contract for On-Call Vehicle Repair			Non-Local	Local	Non-Local	Non-Local	Non-Local	Non-Local	Non-Local	Non-Local
6100016474 JF			Reliance Truck and Equipment	River City Hydraulics, Inc	ROMCO Equipment Co, LLC	Rush Truck Centers of Texas, LP dba Rush Truck Center - San Antonio 8922 IH-10 East	Southern Tire Mart, LLC	Steward & Stevenson Power Products	Tellus Equipment Solutions	Texan Waste Equipment dba Heil of Texas
			9318 Green Road	1411 N. Hackberry	1519 W Belt Line Rd.	8922 IH-10 East	800 Highway 98	55 Waugh STE 800	2002 West Grand Parkway North Katy, TX 77449 (832) 502-2260	503 Pop Gunn
Item	Description	Est. Annual Quantity	Converse, TX 78109 (512) 801-5268	San Antonio, TX 78208 (210) 472-2123	Carrollton, TX 75006 (210) 819-4100	San Antonio, TX 78109 (210) 901-7193	Columbia, MS 39429 (877) 786-4681	Houston, TX 77007 (713) 751-2700		San Antonio, TX 78219 (210) 224-5800
9	Hourly Rate Price	1	\$150.00	\$95.00	N/A	N/A	\$150.00	No Bid	No Bid	\$170.00
	Hourly labor rate from contract award through calenday year (CY) 2025 to perform work									
	Hourly Rate Price		\$155.00	\$100.00	N/A	N/A	\$160.00	No Bid	\$130.00	\$175.00
10	Hourly labor rate for (CY) 2026 to perform work % of discount off Contractor's posted walk-in service rate, as of January 1, 2026.	1				N/A				
	Discount %		2.00%	0.00%	N/A	N/A	10.00%	No Bid	0.00%	2.50%
11	Hourly labor rate for CY 2027 and any short-term extensions thereafter, to perform work, % of discount off Contractor's posted walk-in service rate, as of January 1, 2027.	1								
	Discount %		2.00%	0.00%	N/A	N/A	10.00%	No Bid	0.00%	2.50%
12	Machine shop and metal fabrication emergency services, % markup of current year hourly labor rate.	1								
	Mark-Up %		45.00%	0.00%	N/A	N/A	10.00%	No Bid	No Bid	75.00%
13	Service Call and/or Field Service	1								
	Per call		\$175.00	N/A	Per Labor Rate for Current Year	\$205.00	\$140.00	Normal Hours/Mobile Call Out: \$208.00 (There will be a charge of \$3.75 a mile/both ways plus drive time). After Hours/Mobile Call Out: \$312.00 (There will be a charge of \$3.75 a mile/both ways plus drive time)	\$200.00	\$180.00
14	Towing and Shipping % markup of actual cost	1								
	Mark-Up %		25.00%	10.00%	List per Manufacture's Guidelines	10.00%	10.00%	5.00%	30.00%	25.00%
	Payment Terms		Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30
	Warranty		Manufacturer warranty on part to apply. 90 days shop warranty	90 day parts & labor	Warranty per Manufacture's Guidelines	Manufacturer Warranties Only. 90 days limited warranty on services	90 day warranty on labor. Parts are subject to manufacturer warranty.		6 or 12 months on parts installed by Tellus Equipment Solutions, depending on part installed. We follow John Deere's warranty policy	All OEM parts & labor covered under standard manufacturers guidelines and time lines. These can vary depending OEM manufacturer

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6100016474 JF			Texas Packer Loader Sales	Tuttle Motor Company	Vermeer Texas-Lousiana	Waukesha Pearce Ind. LLC
			1030 Brussels Street	509 Ave H	16593 IH-35 North	3740 S.E. Loop 410
Item	Description	Est. Annual Quantity	San Antonio, TX 78219 (210) 668-9312	Poteet, TX 78065 (830) 742-3515	Selma, TX 78154 (210) 337-7700	San Antonio, TX 78222 (210) 648-4444
1	REPAIR WORK FOR MEDIUM, HEAVY DUTY AND OFF-ROAD EQUIPMENT	1				
	Hourly labor rate from contract award through calenday year (CY) 2023 for repair work					
	Hourly Rate Price		\$130.00	\$150.00	\$175.00	\$177.00
2	Hourly labor rate for CY 2024 to perform repair work	1				
	Hourly Rate Price		\$135.00	\$165.00	\$185.00	\$177.00
3	Hourly labor rate for CY 2025 to perform repair work	1				
	Hourly Rate Price		\$140.00	\$185.00	\$195.00	\$185.00
4	Hourly labor rate for CY 2026 to perform repair work, % of discount off Contractor's posted walk-in service rate, as of January 1, 2026.	1				
	Discount %		5.00%	10.00%	0.00%	0.00%
5	Hourly labor rate for CY 2027 and any short-term extensions thereafter, to perform repair work, % of discount off Contractor's posted walk-in service rate, as of January 1, 2027.	1				
	Discount %		5.00%	10.00%	0.00%	0.00%
6	Parts Pricing % markup of actual parts cost	1				
	Mark-Up %		35.00%	25.00%	32.00%	30.00%
7	REPAIR WORK FOR WELDING REPAIRS, MACHINE SHOP, METAL FABRICATION FOR MOBILE EQUIPMENT, STATIONARY FACILITIES, OR VEHICLE COMPONENT FABRICATION AND/OR RELATED SERVICES	1				
	Hourly labor rate from contract award through calenday year (CY) 2023 to perform work					
	Hourly Rate Price		No Bid	No Bid	\$175.00	No Bid
8	Hourly labor rate from contract award through calenday year (CY) 2024 to perform work	1				

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Opened: February 10, 2023 For: Annual Contract for On-Call Vehicle Repair			Local	Non-Local	Non-Local	Non-Local
6100016474 JF			Texas Packer Loader Sales	Tuttle Motor Company	Vermeer Texas-Lousiana	Waukesha Pearce Ind. LLC
			1030 Brussels Street	509 Ave H	16593 IH-35 North	3740 S.E. Loop 410
Item	Description	Est. Annual Quantity	San Antonio, TX 78219 (210) 668-9312	Poteet, TX 78065 (830) 742-3515	Selma, TX 78154 (210) 337-7700	San Antonio, TX 78222 (210) 648-4444
	Hourly Rate Price		No Bid	No Bid	\$185.00	No Bid
9	Hourly labor rate from contract award through calenday year (CY) 2025 to perform work Hourly Rate Price	1	No Bid	No Bid	\$195.00	No Bid
10	Hourly labor rate for (CY) 2026 to perform work % of discount off Contractor's posted walk-in service rate, as of January 1, 2026. Discount %	1	No Bid	No Bid	0.00%	No Bid
11	Hourly labor rate for CY 2027 and any short-term extensions thereafter, to perform work, % of discount off Contractor's posted walk-in service rate, as of January 1, 2027. Discount %	1	No Bid	No Bid	0.00%	No Bid
12	Machine shop and metal fabrication emergency services, % markup of current year hourly labor rate. Mark-Up %	1	No Bid	No Bid	15.00%	No Bid
13	Service Call and/or Field Service Per call	1	\$50.00	\$225.00	\$150.00	\$177.00
14	Towing and Shipping % markup of actual cost Mark-Up %	1	20.00%	10.00%	30.00%	10.00%
	Payment Terms		Net 30	1% in 15 days	Net 30	Net 30
	Warranty		Texas Pack + Load guarantees all repairs made will be to OEM and Factory Standards. Only OEM parts will be used for Warranty repairs. All included factory warranties for parts will be honored by Texas Pack + Load.	Workmanship has 30 day warranty	REPLACEMENT PARTS AFTER THE ORIGINAL MACHINE WARRANTY, ARE WARRANTED TO BE FREE FROM DEFECTS OF MATERIAL FOR NINETY (90) DAYS. THE PARTS WILL BE REPAIRED OR REPLACED WITHOUT LABOR COVERAGE FOR REMOVAL AND INSTALLATION	