

City of San Antonio Bid Tabulation

Opened:	January 27, 2023		Non-Local	Non-Local	Non-Local
For:	SAPD - Annual Contract for the Purchase of Single Engine Turbine Engine Airbus H125 Helicopters	AAS	Airbus Helicopters, Inc. 2701 N. Forum Drive Grand Prairie, TX 75052	Airbus Helicopters, Inc. 2701 N. Forum Drive Grand Prairie, TX 75052	Airbus Helicopters, Inc. 2701 N. Forum Drive Grand Prairie, TX 75052
6100015694					
ITEM	DESCRIPTION	ESTIMATED ANNUAL QUANTITY	2023	2024	2026
1	Helicopter - Single Engine Turbine Helicopter-Airbus H125 (Basic Craft)				
A	Price Each -Helicopter (Basic Craft)	1	\$3,530,634.00	\$3,739,066.00	\$3,954,460.00
	Price Total	Each	\$3,530,634.00	\$3,739,066.00	\$3,954,460.00
4.2.1	Make & Model Offered:		Airbus Helicopter, Inc., AS350B3 (H125)	Airbus Helicopter, Inc., AS350B3 (H125)	Airbus Helicopter, Inc., AS350B3 (H125)
	Number of Blades		3	3	3
	Number of Seats		6	6	6
	Color		Gray	Gray	Gray
4.2.6	Delivery		285 Calendar Days	285 Calendar Days	285 Calendar Days
	Warranty - Airframe (Exhibit H)		AHI Standard Airframe Warranty: 3 Years /2000 hours with 1 Year labor – Exhibit H	AHI Standard Airframe Warranty: 3 Years /2000 hours with 1 Year labor – Exhibit H	AHI Standard Airframe Warranty: 3 Years /2000 hours with 1 Year labor – Exhibit H
	Warranty - Engine (Exhibit I)		SAFRAN Standard Engine Warranty: 3 Years/2000 hours with no labor or shipping per Exhibit 1.	SAFRAN Standard Engine Warranty: 3 Years/2000 hours with no labor or shipping per Exhibit 1.	SAFRAN Standard Engine Warranty: 3 Years/2000 hours with no labor or shipping per Exhibit 1.
4.2.9	Anticipated Modifications:		No	No	No
4.2.10	Certifications Included:				
	FAA Approved Standard Airworthiness Certificate		Yes	Yes	Yes
	FAA Approval of all Equipment & Accessories-Standard Airworthiness Certificate.		Yes	Yes	Yes
	FAA Approved ("STC"), or an FAA "337" field approval		Yes	Yes	Yes
A	Anticipated Airworthiness Directives Met at Delivery		Yes	Yes	Yes
4.2.11	List any Airworthiness Directives:		None - If directive is issued prior to delivery AHI will incorporate and take action prior to delivery.	None - If directive is issued prior to delivery AHI will incorporate and take action prior to delivery.	None - If directive is issued prior to delivery AHI will incorporate and take action prior to delivery.
	Estimated Cost of Compliance with Anticipated Airworthiness Directives, if any:	1			
	Price Each	Each	\$0.00	\$0.00	\$0.00
	Price Total		\$0.00	\$0.00	\$0.00
A	SAPD Helicopter Custom Graphic- Attachment F	1			
4.2.12	Price Each	Each	\$34,960.00	\$36,386.00	\$38,205.00
	Price Total		\$34,960.00	\$36,386.00	\$38,205.00
A.1	Total Helicopter H125 (Basic Craft) with Graphic -Per Year		\$3,565,594.00	\$3,775,452.00	\$3,992,665.00

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6100015694		AAS	2701 N. Forum Drive Grand Prairie, TX 75052	2701 N. Forum Drive Grand Prairie, TX 75052	2701 N. Forum Drive Grand Prairie, TX 75052
ITEM	DESCRIPTION	ESTIMATED ANNUAL QUANTITY			
	SPECIFICATIONS SECTION NO. & DESCRIPTION		YEAR 2023 HELICOPTER H125 AHI UNIT PRICE	YEAR 2024 HELICOPTER H125 AHI UNIT PRICE	YEAR 2026 HELICOPTER H125 AHI UNIT PRICE
1	4.3.2 -STANDARD BASIC AIRCRAFT				
	TOTAL A.1 ABOVE	1	\$3,565,594.00	\$3,775,452.00	\$3,992,665.00
2	4.3.3 - STANDARD AIRCRAFT AVIONICS - INCLUDED	1	\$0.00	\$0.00	\$0.00
3	4.3.4 - ADDITIONAL AIR FRAME EQUIPMENT	1	\$607,638.00	\$634,438.00	\$665,283.00
4	4.3.5 - MISSION EQUIPMENT	1	\$476,195.00	\$498,972.00	\$643,915.00
5	4.3.6 - ADDITIONAL AVIONICS	1	\$753,311.00	\$790,569.00	\$830,085.00
6	4.3.7 - STANDARD FACTORY INSTALLED OPTION -	1	\$0.00	\$0.00	\$0.00
7	4.3.8 - STANDARD AHI INSTALLED OPTION – INCLUDED	1	\$0.00	\$0.00	\$0.00
8	4.3.9 - STANDARD AHI INSTALLED OPTION	1	\$0.00	\$0.00	\$0.00
9	4.4 - CNC TECHNOLOGIES H125 AIRBORNE SYSTEM	1	\$1,503,968.00	\$1,573,698.00	\$1,652,693.00
			(A.2)	(A.3)	(A.4)
	TOTAL HELICOPTER H125 PRICE PER YEAR-(ITEMS # 1-9)		\$6,906,706.00	\$7,273,129.00	\$7,784,641.00

	PROGRESS INSPECTIONS & TRAVEL				
4.6.1	First & Second Progress Inspections Travel Expenses: For 3 people per inspection: First inspection/PDR and Second inspection at 1/2 completion with two nights stay for 3 people at:		2023	2024	2026
C	TRAVEL COSTS				
	Round Trip Airfare–Coach per Person	6	Includes 1 checked bag each way	Includes 1 checked bag each way	Includes 1 checked bag each way
	Price Each	Each	\$520.00	\$520.00	\$520.00
	Price Total		\$3,120.00	\$3,120.00	\$3,120.00
	Hotel per Person (1st- 3 X 3 Nights) + (2nd - 3 X 3 Nights)	18	\$98.00/Night	\$98.00/Night	\$98.00/Night
	Price Each	Each	\$98.00	\$98.00	\$98.00
	Price Total	(per Night)	\$1,764.00	\$1,764.00	\$1,764.00
	Meal Per Diem/per Student/per Day/per Trip (1.5 Days Per Trip)	17			
	Price Each (Current GSA Rate)	Each/Day	\$59.00	\$59.00	\$59.00
	Price Total		\$1,003.00	\$1,003.00	\$1,003.00
	Car Rental	4	\$85.00/Car/Day	\$85.00/Car/Day	\$85.00/Car/Day
	Price Per Cars/Day	Cars	\$85.00	\$85.00	\$85.00
	Price Total (4 Cars X 3 Days)		\$1,020.00	\$1,020.00	\$1,020.00
	Provide Inspection Location:		Metro Aviation Inc's Facility, 1214 Hawn Ave, Shreveport, LA 71107	Metro Aviation Inc's Facility, 1214 Hawn Ave, Shreveport, LA 71107	Metro Aviation Inc's Facility, 1214 Hawn Ave, Shreveport, LA 71107
C	Travel Cost Sub-Total: (First & Second Progress Inspections)		\$6,907.00	\$6,907.00	\$6,907.00

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6100015694		AAS	Non-Local		
ITEM	DESCRIPTION	ESTIMATED ANNUAL QUANTITY	Airbus Helicopters, Inc. 2701 N. Forum Drive Grand Prairie, TX 75052	Airbus Helicopters, Inc. 2701 N. Forum Drive Grand Prairie, TX 75052	Airbus Helicopters, Inc. 2701 N. Forum Drive Grand Prairie, TX 75052
4.6.1	Third Progress Inspections Travel Expenses: For 5 people at: Third inspection – Acceptance and delivery with 3 nights stay. *Airfare for Acceptance will not apply for 2 City mechanics driving a City truck to location.		2023	2024	2026
	Round Trip Airfare–Coach per Person	5	Includes 1 checked bag each way	Includes 1 checked bag each way	Includes 1 checked bag each way
	Price Each	Each	\$520.00	\$520.00	\$520.00
	Price Total		\$2,600.00	\$2,600.00	\$2,600.00
	Hotel per Person (7 People X 3 Nights)	7	\$98.00/Night	\$98.00/Night	\$98.00/Night
	Price Each	Each	\$98.00	\$98.00	\$98.00
	Price Total		\$2,058.00	\$2,058.00	\$2,058.00
	Meal Per Diem/per Student/per Day/per Trip (1.5 Days Per Trip)	21			
	Price Each	Days	\$59.00	\$59.00	\$59.00
	Price Total		\$1,239.00	\$1,239.00	\$1,239.00
	Car Rental	3	\$85.00/Car/Day	\$85.00/Car/Day	\$85.00/Car/Day
	Price Per Cars/3 Days	3 Cars/3 Days	\$85.00	\$85.00	\$85.00
	Price Total		\$765.00	\$765.00	\$765.00
	Provide Location:		Metro Aviation Inc's Facility in Shreveport, LA	Metro Aviation Inc's Facility in Shreveport, LA	Metro Aviation Inc's Facility in Shreveport, LA
C	Travel Cost (Third Progress Inspection) - Sub-Total:		\$6,662.00	\$6,662.00	\$6,662.00

TRAINING & TRAVEL					
B	HELICOPTER 2023		2023	2024	2026
	Initial H125 Transition Training Course for 2 students				
	Price Per Student				
4.7.2	Number of Training Days if greater than 3 days.	2	5 Training Days	5 Training Days	5 Training Days
	Price Each -Transition Training Course	Each	Included with Aircraft purchase	Included with Aircraft purchase	Included with Aircraft purchase
B	Price Total		NA	NA	NA
C	Travel Cost				
	Round Trip Airfare–Coach per Person	2			
	Price Each	Each	\$650.00	\$650.00	\$650.00
	Price Total		\$1,300.00	\$1,300.00	\$1,300.00
	Hotel per Person (2 Each X 6 Nights @ \$160.00 /Night)	2	\$160.00/Hotel Night	\$163.00/Hotel Night	\$166.00/Hotel Night
	Price Each	Each	\$160.00	\$163.00	\$166.00
	Price Total		\$1,920.00	\$1,956.00	\$1,992.00
	Meal Per Diem/per Student/per Day/per Trip (1.5 Days Per Trip)	2	\$70.00 per Diem	\$74.00 per Diem	\$78.00 per Diem
	Price Per Student @ \$70.00 per Diem/6 Days	Students	\$70.00	\$74.00	\$78.00
	Price Total		\$840.00	\$888.00	\$936.00

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6100015694		AAS	Non-Local		
ITEM	DESCRIPTION	ESTIMATED ANNUAL QUANTITY	Airbus Helicopters, Inc. 2701 N. Forum Drive Grand Prairie, TX 75052	Airbus Helicopters, Inc. 2701 N. Forum Drive Grand Prairie, TX 75052	Airbus Helicopters, Inc. 2701 N. Forum Drive Grand Prairie, TX 75052
C	Travel Cost		2023	2024	2026
	Car Rental	2	\$127.00/Car/Day	\$130.00/Car/Day	\$134.00/Car/Day
	Price Per Car /6 Days	2 Cars/6 Days	\$127.00	\$130.00	\$134.00
	Price Total		\$1,524.00	\$1,560.00	\$1,608.00
C	Travel Cost Sub-Total: (Initial H125 Transition Training)		\$5,584.00	\$5,704.00	\$5,836.00
B	Additional Mechanics airframe maintenance training courses for 2 students. Price Per Student		(Consecutive -2 weeks Airframe and 1 week Engine) Does not include 5 weekend days	(Consecutive -2 weeks Airframe and 1 week Engine) Does not include 5 weekend days	(Consecutive -2 weeks Airframe and 1 week Engine) Does not include 5 weekend days
4.7.4	Number of training days.	2	15 Days	15 Days	15 Days
	Price Each (Training Coarse)	Each	\$10,273.00	\$10,401.00	\$10,713.00
B	Price Total-Airframe Maintenance Training Coarse		\$20,546.00	\$20,802.00	\$21,426.00
C	Travel Cost				
4.7.3	Round Trip Airfare–Coach per Student (1 Mechanic and 2 Additional)	3	Includes 1 checked bag each way	Includes 1 checked bag each way	Includes 1 checked bag each way
4.7.4	Price Each	Each	\$650.00	\$650.00	\$650.00
	Price Total -Travel		\$1,950.00	\$1,950.00	\$1,950.00
4.7.3	Hotel per Person (20 Days)	3	\$160.00/Night and includes weekend	\$163.00/Night and includes weekend	\$166.00/Night and includes weekend
4.7.4	Price Each	Each	\$160.00	\$163.00	\$166.00
	Price Total		\$9,600.00	\$9,780.00	\$9,960.00
	Meal Per Diem/Student per trip	3	\$70.00/Day	\$74.00/Day	\$78.00/Day
	Price Per Student /20 Days	Student/Dav	\$70.00	\$74.00	\$78.00
	Price Total		\$4,200.00	\$4,440.00	\$4,680.00
	Car Rental Per Day	2	\$127.00 /Car/Day	\$130.00 /Car/Day	\$134.00 /Car/Day
	Price Per Car /20 Days	2 Car/20 Days	\$127.00	\$130.00	\$134.00
	Price Total		\$5,080.00	\$5,200.00	\$5,360.00
C	Travel Cost for Additional Mechanics- Sub-Total:		\$20,830.00	\$21,370.00	\$21,950.00

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For:	SAPD - Annual Contract for the Purchase of Single Engine Turbine Engine Airbus H125 Helicopters		Non-Local		
6100015694		AAS	Non-Local		
ITEM	DESCRIPTION	ESTIMATED ANNUAL QUANTITY	Airbus Helicopters, Inc. 2701 N. Forum Drive Grand Prairie, TX 75052	Airbus Helicopters, Inc. 2701 N. Forum Drive Grand Prairie, TX 75052	Airbus Helicopters, Inc. 2701 N. Forum Drive Grand Prairie, TX 75052
B	Recurrency flight training courses for 20 students 1-12 months after delivery of helicopter. Price Per Student.		2023	2024	2026
4.7.5	Number of training days.	20	3 Days	3 Days	3 Days
	Price Each -Training for 3 days	Each	\$13,367.00	\$13,898.00	\$15,045.00
B	Price Total		\$267,340.00	\$277,960.00	\$300,900.00
C	Travel Cost				
	Round Trip Airfare–Coach per Student	20	Includes 1 checked bag each way	Includes 1 checked bag each way	Includes 1 checked bag each way
	Price Each/Student	Each	\$650.00	\$650.00	\$650.00
	Price Total		\$13,000.00	\$13,000.00	\$13,000.00
	Hotel per Student - (4 Nights/Student)	20	\$160.00 /Day/Student	\$163.00 /Day/Student	\$166.00 /Day/Student
	Price Each-(4 Days)	Each	\$160.00	\$163.00	\$166.00
	Price Total		\$12,800.00	\$13,040.00	\$13,280.00
	Meal Per Diem/Student per trip	20	\$70.00 Per Diem/Per 4 days	\$74.00 Per Diem/Per 4 days	\$78.00 Per Diem/Per 4 days
	Price Per Student /4 Days	Students	\$70.00	\$74.00	\$78.00
	Price Total		\$5,600.00	\$5,920.00	\$6,240.00
	Car Rental (4 Days)	10	\$127.00/Car/Day	\$130.00/Car/Day	\$134.00/Car/Day
	Price Per Car	Cars/Day	\$127.00	\$130.00	\$134.00
	Price Total Per 4 Days		\$5,080.00	\$5,200.00	\$5,360.00
C	Recurrency Flight Training Course (1-12 months) Total:		\$36,480.00	\$37,160.00	\$37,880.00

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6100015694		AAS	Airbus Helicopters, Inc.	Airbus Helicopters, Inc.	Airbus Helicopters, Inc.
ITEM	DESCRIPTION	ESTIMATED ANNUAL QUANTITY	2701 N. Forum Drive Grand Prairie, TX 75052	2701 N. Forum Drive Grand Prairie, TX 75052	2701 N. Forum Drive Grand Prairie, TX 75052
B	Recurrency flight training courses for 20 students conducted 12-24-months after delivery of helicopter. Price Per Student.		2023	2024	2026
4.7.6	Number of training days. Price Each Student /3 Days	20 EACH	3 Days \$13,898.00	3 Days \$15,045.00	3 Days \$15,646.00
B	Recurrency Flight Training Coarse (12-24 months) Total:		\$277,960.00	\$300,900.00	\$312,920.00
C	Travel Cost				
	Round Trip Airfare–Coach per 20 Students	20	Includes 1 checked bag each way	Includes 1 checked bag each way	Includes 1 checked bag each way
	Price Each	Each	\$650.00	\$650.00	\$650.00
	Price Total		\$13,000.00	\$13,000.00	\$13,000.00
	Hotel per Student (4 Days)	20	\$163.00 /Day/Student	\$166.00 /Day/Student	\$170.00 /Day/Student
	Price Each	Each	\$163.00	\$166.00	\$170.00
	Price Total		\$13,040.00	\$13,280.00	\$13,600.00
	Meal Per Diem/Student per trip	20	\$74.00/Day	\$78.00/Day	\$81.00/Day
	Price Per Student / 4 Days	Students/Day	\$74.00	\$78.00	\$81.00
	Price Total		\$5,920.00	\$6,240.00	\$6,480.00
	Car Rental (4 Days)	10	\$130.00/Day/Car	\$134.00/Day/Car	\$134.00/Day/Car
	Price Per Car	Cars/Day	\$130.00	\$134.00	\$138.00
	Price Total		\$5,200.00	\$5,360.00	\$5,520.00
C	Travel Cost Total:		\$37,160.00	\$37,880.00	\$38,600.00

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For:	SAPD - Annual Contract for the Purchase of Single Engine Turbine Engine Airbus H125 Helicopters		Airbus Helicopters, Inc.	Airbus Helicopters, Inc.	Airbus Helicopters, Inc.
6100015694		AAS	2701 N. Forum Drive Grand Prairie, TX 75052	2701 N. Forum Drive Grand Prairie, TX 75052	2701 N. Forum Drive Grand Prairie, TX 75052
ITEM	DESCRIPTION	ESTIMATED ANNUAL QUANTITY			
4.7	Demonstrations compliance: Minimum 5 days and Maximum of 10 days. Dealer Name: Address: Prompt Payment Discount		Yes Airbus Helicopters, Inc. 2701 N Forum Drive, Grand Prairie, TX 75052 NET 30	Yes Airbus Helicopters, Inc. 2701 N Forum Drive, Grand Prairie, TX 75052 NET 30	Yes Airbus Helicopters, Inc. 2701 N Forum Drive, Grand Prairie, TX 75052 NET 30
B.1	Total Training (Add all B Totals Above)		\$565,846.00	\$599,662.00	\$635,246.00
C.1	Total Travel Costs (Add all C Totals Above)		\$113,623.00	\$115,683.00	\$117,835.00
D.1	Total Offer For Years 2023 - 2024 -2026 Includes: (A.2) 2023 Helicopter (A.3) 2024 Helicopter (A.4) 2026 Helicopter (B.1) Training (C.1) Travel		\$6,906,706.00	\$7,273,129.00	\$7,784,641.00
			\$565,846.00	\$599,662.00	\$635,246.00
			\$113,623.00	\$115,683.00	\$117,835.00
	Total Annual Estimate: Years 2023, 2024, 2026 A.2 ,A.3, A.4+B.1+C.1)	(Add	\$7,586,175.00	\$7,988,474.00	\$8,537,722.00
	TRADE-IN CREDIT		2023	2024	2026
4.5.2	Year- Model-Serial # - Serial # and Registration # Total Time Provided By City Date: TOTAL TRADE-IN CREDIT		2013 Model EC120B Airbus Helicopter- Serial # 1683 Registration: N573AG 7413.6 Hours 10/24/2022 \$450,000.00	2013 Model EC120B Airbus Helicopter- Helicopter - Serial # 1686 Registration: N820PM 6167.3 Hours 10/24/2022 \$200,000.00	2015 Model EC120B Airbus Helicopter- Helicopter - Serial # 1688 Registration: N520DT 4199.8 Hours 10/24/2022 \$200,000.00
	*TRADE-IN CREDIT PER YEAR- Pending annual assessment		\$450,000.00	\$200,000.00	\$200,000.00
	TOTAL ESTIMATED ANNUAL AWARD 2023-2024-2026		\$7,136,175.00	\$7,788,474.00	\$8,337,722.00

***Note:**

The trade-in credit offered by AHI for each aircraft are subject to an assessment of the current market rate and agreement of the parties. Twelve months prior to deliveries of new H125s AHI will work with SAPD an issue an accurate and factual trade-in credit value for each aircraft. The trade-in credit shall not be less than the liquidation value provided.