

City of San Antonio Bid Tabulation

Opened: February 16, 2023 For: Annual Contract for Portable Radios		COE - PHS	
6100016601		JS	
		Motorola Solutions, Inc 500 W. Monroe Street Chicago, IL 60661 714-553-9003	
Item	Description	Estimated Quantity	
	Initial Radio Purchase		
1	Motorola APX Next XN with antenna and battery (NFPA Certified)	911	
	Price each		\$11,060.92
	Total Price		\$10,076,498.12
1a	Extra Battery PMNN4812A	250	
	Price each		\$224.25
	Total Price		\$56,062.50
1b	Desktop Charger NNTN9199A	320	
	Price each		\$127.50
	Total Price		\$40,800.00
1c	Vehicle Charger PMPN4639B	1000	
	Price each		\$449.25
	Total Price		\$449,250.00
1d	Bank Charger NNTN9115A	50	
	Price each		\$1,065.00
	Total Price		\$53,250.00
1e	Fire Lapel Microphones (NFPA certified) PMMN4138A	850	
	Price each		\$581.25
	Total Price		\$494,062.50
1f	Antenna AN000417A01	50	
	Price each		\$135.00
	Total Price		\$6,750.00
1g	Holster PMLN8328A	911	
	Price each		\$0.00
	Total Price		\$0.00
1h	APX NEXT DMS Essential with Accidental Damage - 7 years LSV01S03447A	911	
	Price each		\$0.00
	Total Price		\$0.00
1i	SmartLocate Subscription - 1 year SSV01P01476A	911	
	Price each		\$0.00
	Total Price		\$0.00
1j	Key Variable Loader 5000 T8476B	1	
	Price each		\$5,175.00
	Total Price		\$5,175.00
1k	Keyload Cable	1	
	Price each		\$89.25
	Total Price		\$89.25
1l	Radio Programming Training - 3 days On-Site Instructor	1	
	Price each		\$20,297.92
	Total Price		\$20,297.92
	Volume Customer Incentive Discount		-\$2,850,000.00
	First in Texas APX XN Customer Discount		-\$1,000,000.00
	Item 1 Subtotal		\$7,352,235.29

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Item	Description	Estimated Quantity	
2	Motorola APX Next Radio with Antenna and Battery	314	
	Price each		\$8,597.90
	Total Price		\$2,699,740.60
2a	Extra Battery NNTN9216A	100	
	Price each		\$169.50
	Total Price		\$16,950.00
2b	Desktop Charger NNTN9199A	314	
	Price each		\$127.50
	Total Price		\$40,035.00
2c	Vehicle Charger PMPN4639B	130	
	Price each		\$449.25
	Total Price		\$58,402.50
2d	Bank Charger NNTN9115A	15	
	Price each		\$1,065.00
	Total Price		\$15,975.00
2e	Lapel Microphones PMMN4136	75	
	Price each		\$337.50
	Total Price		\$25,312.50
2f	Two-wire Palm Microphones PMLN6129A	50	
	Price each		\$102.00
	Total Price		\$5,100.00
2g	Antenna AN000297A01	30	
	Price each		\$89.25
	Total Price		\$2,677.50
2h	Holster PMLN7947	314	
	Price each		\$0.00
	Total Price		\$0.00
2i	APX NEXT DMS Essential with accidental damage - 7 years LSV01S03447A	314	
	Price each		\$0.00
	Total Price		\$0.00
2j	SmartLocate Subscription - 1 Year SSV01P01476	314	
	Price each		\$0.00
	Total Price		\$0.00
	Volume Customer Incentive Discount		-\$550,000.00
	Item 2 SubTotal		\$2,314,193.10
	Initial Radio Purchase Total		\$9,666,428.39

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Item	Description	Estimated Quantity	
	Portable Radios after Initial Purchase		
3	Motorola APX Next XN with antenna and battery (NFPA Certified)	10	
	Price each		\$9,848.77
	Total Price		\$98,487.70
3a	Extra Battery PMNN4812A	50	
	Price each		\$224.25
	Total Price		\$11,212.50
3b	Desktop Charger NNTN9199A	10	
	Price each		\$127.50
	Total Price		\$1,275.00
3c	Vehicle Charger PMPN4639B	50	
	Price each		\$449.25
	Total Price		\$22,462.50
3d	Bank Charger NNTN9115A	2	
	Price each		\$1,065.00
	Total Price		\$2,130.00
3e	Fire Lapel Microphones (NFPA certified) PMMN4138A	60	
	Price each		\$581.25
	Total Price		\$34,875.00
3f	Antenna AN000417A01	50	
	Price each		\$135.00
	Total Price		\$6,750.00
3g	Holster PMLN8328A	1	
	Price each		\$86.25
	Total Price		\$86.25
3h	APX NEXT DMS Essential with Accidental Damage - 7 years LSV01S03447A	10	
	Price each		\$0.00
	Total Price		\$0.00
3i	SmartLocate Subscription - 1 year SSV01P01476A	921	
	Price each		\$75.00
	Total Price		\$69,075.00
3j	Key Variable Loader 5000 T8476B	1	
	Price each		\$5,175.00
	Total Price		\$5,175.00
3k	Keyload Cable	1	
	Price each		\$89.25
	Total Price		\$89.25
	Item 3 Subtotal		\$251,618.20

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Item	Description	Estimated Quantity	
4	Motorola APX Next Radio with Antenna and Battery	10	
	Price each		\$7,655.68
	Total Price		\$76,556.80
4a	Extra Battery NNTN9216A	25	
	Price each		\$169.50
	Total Price		\$4,237.50
4b	Desktop Charger NNTN9199A	10	
	Price each		\$127.50
	Total Price		\$1,275.00
4c	Vehicle Charger PMPN4639B	20	
	Price each		\$449.25
	Total Price		\$8,985.00
4d	Bank Charger NNTN9115A	2	
	Price each		\$1,065.00
	Total Price		\$2,130.00
4e	Lapel Microphones PMMN4136	1	
	Price each		\$337.50
	Total Price		\$337.50
4f	Two-wire Palm Microphones PMLN6129A	1	
	Price each		\$102.00
	Total Price		\$102.00
4g	Antenna AN000297A01	20	
	Price each		\$89.25
	Total Price		\$1,785.00
4h	Holster PMLN7947	1	
	Price each		\$28.31
	Total Price		\$28.31
4i	APX NEXT DMS Essential with accidental damage - 7 years LSV01S03447A	10	
	Price each		\$0.00
	Total Price		\$0.00
4j	SmartLocate Subscription - 1 Year SSV01P01476	324	
	Price each		\$75.00
	Total Price		\$24,300.00
	Item 4 Subtotal		\$119,737.11
	Manufacturer		Mortorola Solutions, Inc.
	Price Schedule Number		SF3406017MSI
	Price Schedule Date		50923
	Payment Terms		Net 30
	Delivery		22 weeks after receipt of purchase order
	Initial Radio Purchase Total (Item 1 and 2)		\$9,666,428.39
	Estimated Annual Award for Portable Radios after Initial Purchase (Item 3 and 4)		\$371,355.31