

ORDINANCE

2022-12-15-0982

**APPROVING FEDERAL REPRESENTATION SERVICES CONTRACTS FOR AN INITIAL TERM FROM JANUARY 1, 2023 THROUGH DECEMBER 31, 2024 WITH THE OPTION TO EXTEND FOR TWO, TWO-YEAR PERIODS, UPON APPROVAL BY CITY COUNCIL WITH: A) AKIN GUMP STRAUSS HAUER & FELD FOR WASHINGTON D.C. BASED-CONSULTANT SERVICES IN AN AMOUNT NOT TO EXCEED \$270,000.00 PER YEAR WITH A TOTAL AMOUNT NOT TO EXCEED \$1,620,000 AND B) SERNA AND SERNA PLLC FOR CONSULTANT SERVICES IN AN AMOUNT NOT TO EXCEED \$45,000.00 PER YEAR IN A TOTAL AMOUNT NOT TO EXCEED \$270,000.**

\* \* \* \* \*

**WHEREAS**, the City of San Antonio retains consultants to represent its federal interests in Washington, D.C. to support and strengthen the City's advocacy efforts with federal agencies, members of Congress, and the Administration to advance legislation and seek federal funding that is beneficial to the San Antonio community; and

**WHEREAS**, Staff from Government Affairs and the Finance Department collaborated with the Small Business Office and City Attorney's Office to develop a Request for Proposals for federal representation services, issued on June 9, 2022, with a deadline of July 25, 2022; and

**WHEREAS**, an evaluation committee consisted of City staff from the City Manager's Office, Government Affairs Department, Aviation Department, Transportation Department, City Attorney's Office, and included community members from Valero and the NRP Group; and

**WHEREAS**, based on the interviews and evaluation criteria set out in the RFP, Akin Gump Strauss Hauer & Feld received the highest score for D.C.-based representatives and Serna and Serna received the highest score for the local liaison from the evaluation committee; and

**WHEREAS**, staff presented its recommendation to award a contract to Akin Gump Strauss Hauer & Feld and Serna and Serna, PLLC to the City Council Intergovernmental Relations Committee on November 28, 2022; **NOW THEREFORE:**

**BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:**

**SECTION 1.** The terms and conditions of the two-year Federal Representation Services Agreement with Akin Gump Strauss Hauer & Feld in an annual amount not to exceed \$270,000.00 with two, two-year renewal terms at the option of the City Council is authorized and approved. The City Council may approve the renewals by subsequent ordinance. The City Manager or designee is authorized to sign the Agreement, attached to this Ordinance as **Exhibit A**. Fully executed copies shall be subsequently attached.

**SECTION 2.** The terms and conditions of the two-year Federal Representation Services- Local Liaison Agreement with Serna and Serna, PLLC in an annual amount not to exceed \$45,000.00, with two two-year renewal terms at the option of the City Council is authorized and approved. The City Council may approve the renewals by subsequent ordinance. The City Manager or designee is authorized to sign the Agreement, attached to this Ordinance as **Exhibit B**. A fully executed copy shall be subsequently attached.

**SECTION 3.** Funding for this ordinance is available as part of the Fiscal Year 2023 budget approved by City Council as shown in the table below:

Amount	General Ledger No.	Cost Center	Fund No.
\$236,250.00	5201040	8010001	11001000


**Section 4:** Additional funding is contingent upon City Council approval of subsequent budgets within the term length of this contract.

**Section 5:** Payment not to exceed the budgeted amount is authorized to Akin Gump Strauss Hauer & Feld for Washington D.C.-based representation services, and Serna and Serna PLLC for local liaison services.

**Section 6:** The financial allocations in this Ordinance are subject to approval by the Deputy Chief Financial Officer, City of San Antonio. The Deputy Chief Financial Officer may, subject to concurrence by the City Manager or the City Manager's designee, correct allocations to specific Cost Centers, WBS Elements, Internal Orders, General Ledger Accounts, and Fund Numbers as necessary to carry out the purpose of this Ordinance.

**SECTION 8.** This Ordinance is effective immediately upon the receipt of eight affirmative votes; otherwise it is effective ten days after its passage.


***PASSED AND APPROVED this 15<sup>th</sup> day of December 2022.***

  
M A Y O R  
Ron Nirenberg

**ATTEST:**

  
Debbie Racca-Sittre, City Clerk

**APPROVED AS TO FORM:**

  
for Andrew Segovia, City Attorney



## City of San Antonio

### City Council Meeting December 15, 2022

42.

**2022-12-15-0982**

Ordinance approving professional services agreements with A) Akin Gump Strauss Hauer & Feld in an amount not to exceed \$270,000 per year for Washington D.C. based consultant services from January 1, 2023, through December 31, 2024, with two, two-year renewal options in an amount not to exceed \$1,620,000, and; B) Serna and Serna in an amount not to exceed \$45,000 per year for local consultant services from January 1, 2023, through December 31, 2024, with two, two-year renewal options in an amount not to exceed \$270,000. [Jeff Coyle, Assistant City Manager; Sally Basurto, Director, Government Affairs]

Councilmember Rocha Garcia moved to Approve on the Consent Agenda. Councilmember Castillo seconded the motion. The motion carried by the following vote:

**Aye:** Nirenberg, Bravo, McKee-Rodriguez, Viagran, Rocha Garcia, Castillo, Cabello Havrda, Sandoval, Pelaez, Courage, Gallagher

**EXHIBIT A**  
**TO BE ATTACHED UPON COMPLETION**

**EXHIBIT B**  
**TO BE ATTACHED UPON EXECUTION**