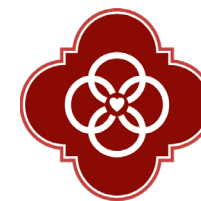




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Council Briefings Go Rio Amendment #3

John Jacks, Director
December 15, 2022

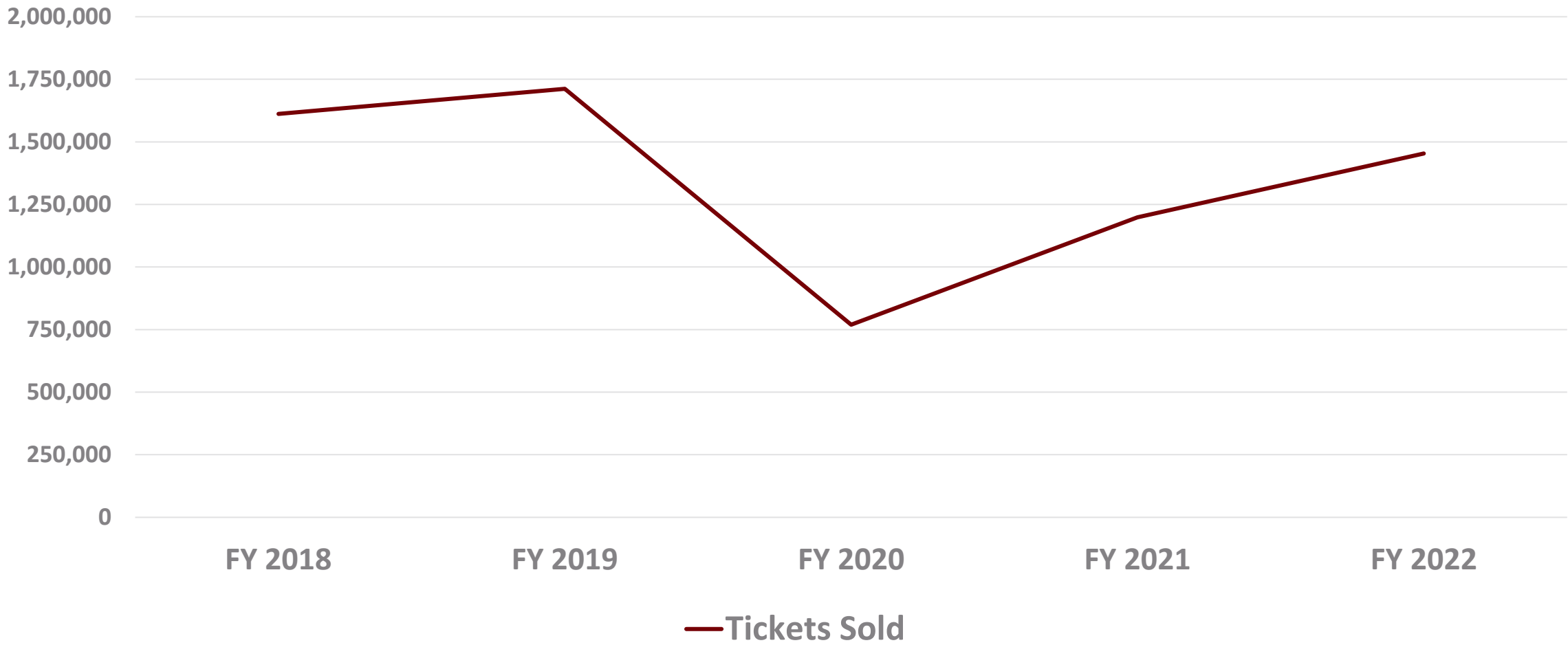


Background

- ❖ Go Rio has an agreement to operate barge concessions on the River Walk from October 1, 2017 to September 30, 2027
- ❖ Go Rio is responsible for maintaining 44 City-owned, electric powered barges



Pandemic Impact



Contract Terms



Amendment extends agreement for three years through September 30, 2030

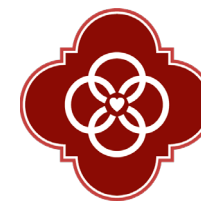
- ❖ Go Rio will pay City 56% of its Adjusted Gross Sales in FY28-FY30 FY
- ❖ Est. \$42 Million in commission payments during the extension period



Proposed Rate Structure

TICKET PRICES			
	FY 2023	FY 2025	FY 2028
ADULT	\$14.00	\$15.00	\$16.00
CHILD	\$8.00	\$9.00	\$10.00
LOCAL RESIDENT	\$12.00	\$13.00	\$14.00
MILITARY	\$11.00	\$12.00	\$13.00
SENIOR	\$11.00	\$12.00	\$13.00
ONE DAY TAXI	\$20.50	\$21.50	\$22.50
THREE DAY TAXI	\$29.50	\$30.50	\$31.50

- The amendment approves the rates within the contract price schedule, including the extension years.



Contract Terms

- ❖ Go Rio will collect \$0.75 per each tour and shuttle ticket sold and \$30.00 per each charter for the City's River Barge Improvement Fund
- ❖ Go Rio will continue to collect \$0.50 per ticket to pay into City's General Fund Budget to support Homeless service programs
- ❖ Go Rio will continue to pay City a monthly Barge Use Fee of \$66,250

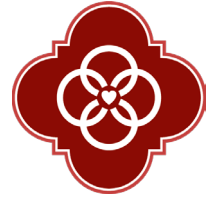
Other Programming



- ❖ Go Rio to distribute up to 10,000 free tickets to ten regional Title 1 schools annually.
- ❖ Kayaking and paddle boarding to be offered in the Museum Reach on weekends from March to November and in the loop at least four times per year.



RECOMMENDATION



❖ Staff recommends approval of the third amendment to Go Rio San Antonio, LLC agreement with City of San Antonio



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