

**THIS IS A PROPOSED DRAFT AND WILL BE REPLACED BY THE FINAL,
SIGNED ORDINANCE ADOPTED BY CITY COUNCIL.**

ORDINANCE

APPROVING BUSINESS DEVELOPMENT ORGANIZATION PARTNER AGREEMENTS WITH SAN ANTONIO FOR GROWTH ON THE EASTSIDE (SAGE) IN AN AMOUNT NOT TO EXCEED \$358,668.00; WESTSIDE DEVELOPMENT CORPORATION (dba PROSPER WEST SAN ANTONIO) IN AN AMOUNT NOT TO EXCEED \$358,668.00; SOUTHSIDE FIRST ECONOMIC DEVELOPMENT COUNCIL (SOUTHSIDE FIRST) IN AN AMOUNT NOT TO EXCEED \$100,000. EACH AGREEMENT FOR A TERM OF ONE YEAR WITH THE OPTION TO RENEW FOR TWO ADDITIONAL ONE-YEAR TERMS.

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WHEREAS, business development organization partners promote essential economic development support, provide community leadership in their respective geographical areas, and contribute to the city-wide small business ecosystem; and

WHEREAS, the agreements focus on identifying and addressing barriers to create opportunities; increased opportunity and access to capital; coordinate a sustainable small business ecosystem; support of placemaking efforts and identify future opportunities; and serve as a trusted collaborator and small business resource partner; and

WHEREAS; funding for these organizations was approved through Ordinance No. 2022-09-15-0674 passed and approved on September 15, 2022 the City Council adopted the annual operating and capital budget for the City of San Antonio for Fiscal Year 2023; and

WHEREAS, the City Council finds that it is in the best interest of the City to authorize and approve three (3) business development organization partner agreements to promote state and local economic development and to stimulate business activity in the municipality; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The terms and conditions of the business development organization partner agreements with Southside First Economic Development Council (Southside First), Westside Development Corporation (dba Prosper West San Antonio), and San Antonio for Growth on the Eastside (SAGE) attached hereto as Exhibit A, Exhibit B, and Exhibit C are hereby each and individually approved.

SECTION 2. The City Manager, or designee, is authorized to execute each Agreement as approved in Section 1 above which have been incorporated into this Ordinance for all purposes.

SECTION 3. Funding in the amount of \$517,336.00 for this ordinance is available in Fund

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11001000, Cost Center 1603010001 and General Ledger 5202025 as part of the Fiscal Year 2023 Adopted Budget approved by City Council.

SECTION 4. Funding in the amount of \$200,000.00 for this ordinance is available in Fund 11001000, Cost Center 1601010001 and General Ledger 5201040 as part of the Fiscal Year 2023 Adopted Budget approved by City Council.

SECTION 5. Funding in the amount of \$100,000.00 for this ordinance is available in Fund 11001000, Cost Center 1602040001 and General Ledger 5202025 as part of the Fiscal Year 2023 Adopted Budget approved by City Council.

SECTION 6. Additional funding is contingent upon City Council approval of the Fiscal Year 2024 and subsequent budgets that fall within the contract terms of this ordinance.

SECTION 7. Payment in the amount of \$358,668.00 is authorized to San Antonio for Growth on the Eastside (SAGE) and should be encumbered with a purchase order.

SECTION 8. Payment in the amount of \$358,668.00 is authorized to Westside Development Corporation (dba Prosper West San Antonio) and should be encumbered with a purchase order.

SECTION 9. Payment in the amount of \$100,000.00 is authorized to Southside First Economic Development Council (Southside First) and should be encumbered with a purchase order.

SECTION 10. The financial allocations in this Ordinance are subject to approval by the Deputy Chief Financial Officer, City of San Antonio. The Deputy Chief Financial Officer may, subject to concurrence by the City Manager or the City Manager's designee, correct allocations to specific Cost Centers, WBS Elements, Internal Orders, General Ledger Accounts, and Fund Numbers as necessary to carry out the purpose of this Ordinance.

SECTION 11. This Ordinance is effective immediately, upon passage by eight (8) affirmative votes; otherwise, said effective date shall be ten (10) days from the passage hereof.

PASSED and APPROVED this the 5th day of December 2022.

M A Y O R
RON NIRENBERG

ATTEST:

APPROVED AS TO FORM:

Debbie Racca-Sittre, City Clerk

Andrew Segovia, City Attorney

Exhibit A

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Exhibit B

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Exhibit C

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