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|---|-----------------------|---|---|--|--|
| <b>RFP - 21-076, RFX 6100014353<br/>Hotel Occupancy<br/>Score Summary<br/>INITIAL EVALUATION<br/>Wednesday, May 4, 2022</b> | <b>Maximum Points</b> | <b>Avenu Insights &amp; Analytics,<br/>LLC<br/>5860 Trinity Parkway<br/>Suite 120<br/>Centerville, VA 20120</b> | <b>GovOS, Inc.<br/>8310 N. Capital of Texas<br/>Hwy<br/>Austin, Texas 78731</b> | <b>Granicus, Inc.<br/>408 Saint Peter Street<br/>Suite 600<br/>Saint Paul, Minnesota 55102</b> | <b>HdL Companies<br/>8700 Manchaca Rd,<br/>Suite 106<br/>Austin, Texas 78748</b> |
| <b>A - Experience, Background,<br/>Qualifications</b>   | <b>20</b>             | <b>16.60</b>  | <b>12.80</b>  | <b>15.60</b>   | <b>11.60</b>   |
| <b>B - Proposed Plan</b>  | <b>45</b>             | <b>29.00</b>  | <b>22.00</b>  | <b>26.40</b>   | <b>19.00</b>   |
| <b>A - B SUB-TOTAL</b>  | <b>65</b>             | <b>45.60</b>  | <b>34.80</b>  | <b>42.00</b>   | <b>30.60</b>   |
| <b>C - Price Schedule</b>   | <b>20</b>             | <b>5.15</b>   | <b>4.25</b>   | <b>20.00</b>   | <b>1.93</b>  |
| <b>D - Local Preference (LPP)<br/>Ordinance</b>   | <b>10</b>             | <b>0.00</b>   | <b>0.00</b>   | <b>0.00</b>  | <b>0.00</b>  |
| <b>E- VOSB Preference Program</b>   | <b>5</b>              | <b>0.00</b>   | <b>0.00</b>   | <b>0.00</b>  | <b>0.00</b>  |
| <b>D - E SUB-TOTAL</b>  | <b>15</b>             | <b>0.00</b>   | <b>0.00</b>   | <b>0.00</b>  | <b>0.00</b>  |
| <b>TOTAL SCORE</b>  | <b>100</b>            | <b>50.75</b>  | <b>39.05</b>  | <b>62.00</b>   | <b>32.53</b>   |
| <b>RANK BASED ON TOTAL SCORE</b>  |                       | <b>2.00</b>   | <b>3.00</b>   | <b>1.00</b>  | <b>4.00</b>  |