



# City of San Antonio

## Contract Summary Sheet

Date: 12/15/2022

Agenda Item: 22-188117

<b>Name/Title (Caption as shown on agenda):</b> <b>Annual Contract for Lehigh Lighting Control System Maintenance at the Convention Center</b> <b>6100015606 JH</b>	
<b>Brief Description of Item(s) and Use:</b> This contract will provide the Convention and Sports Facilities Department with a contractor to provide services to the Lehigh Lighting control system installed throughout the Main and West Lobby, Second Floor West side, Lobby corridor, step rail lights, 200 to 300 rooms and pre-function areas, Stars at Night Ballroom Corridor, and exterior lighting at the Henry B. Gonzalez Convention Center.	
<b>Total \$:</b>	\$41,000.00 annually; \$205,000.00 contract period
<b>Contract Period:</b>	Upon award through September 30, 2025 with two, one-year renewal options
<b>Method of Procurement:</b>	Competitive (1 bid received)
<b>Price Trend:</b>	30.45% decrease due to better pricing for item 2 compared to previous 2019 contract
<b>Contract Info:</b>	Formal ____ Annual <input checked="" type="checkbox"/> Support/Maintenance ____ Lease ____
<b>Recommended Contractor(s):</b>	<b>Alterman, Inc 14703 Jones Maltsberger Road, San Antonio, TX 78247</b>
<b>Previous Contractor(s):</b>	Alterman, Inc 14703 Jones Maltsberger Road, San Antonio, TX 78247
<b>Comments:</b>	N/A
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, the Convention and Sports Facilities Department will be required to solicit quotes for the maintenance and repair services for the Lehigh Lighting control system on an as needed basis, where increased costs due to non-contract purchasing could be realized and cause a delay in the timely delivery of services.
<b>Using Department (s):</b>	Convention and Sports Facilities